EXHIBITOR SERVICE KIT

Information and Order Forms



Mailing Address: P. O. Box 7001 Roanoke, Virginia 24019

Street Address: 7615 Williamson Road, N.W. Roanoke, Virginia 24019

> Phone: (540) 362-3940 Fax: (540) 362-8698

www.hollins-expo.com

HOME SHOW

PRESENTED BY



Marketplace Events Virginia Home Show

January 26-27, 2019
Farm Bureau Center - Meadow Event Park
Doswell, Virginia

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Meadow Event Park Services.....(Attached)



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(e-mail) service@hollins-expo.com



HOLLINS Exposition Services is pleased to have been selected as the Official Service Contractor for the **Marketplace Events Virginia Home Show.** We recognize that your participation in this event is a vital part of your firm's marketing program. Be assured we will do everything possible to insure a profitable and rewarding experience. To facilitate the reading of this "Exhibitor Service Kit", HOLLINS Exposition Services will hereafter be referred to as HOLLINS except in those instances where the full trading name is required.

We are enclosing our service order forms for your information, completion and response. Your immediate attention to and return of the appropriate forms, to the address shown on each, will insure the best service and lowest cost to you. Orders placed at the show will be honored on a limited basis and contingent upon the availability of specific furnishings and equipment.

All orders placed with HOLLINS are subject to the terms and conditions as set forth on the enclosed "Payment Policy and Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order. **Please Note:** You may choose to pay by check drawn on a U. S. Funds Account, MasterCard, VISA, or American Express; **however, we require your credit card authorization to be on file with HOLLINS.** PURCHASE ORDERS ARE NOT CONSIDERED PAYMENT.

Official Show Contacts

► Registration/Booth Assignment:

Marketplace Events Dan DeJaeger, Show Manager 651.373.6884

dan@beddheadmedia.com

Carpet - Cleaning - Furniture - Labor - Plants Signs - Shipping - Storage

HOLLINS Exposition Services Exhibitor Services 540-362-3940 service@hollins-expo.com

► Audio-Visual

HOLLINS Exposition Services Exhibitor Services 540-362-3940 service@hollins-expo.com

▶ Electric Service

Meadow Event Park
Pam Daneker
804-994-2890
Fax 804-994-2927
pdaneker@meadoweventpark.com

Internet [Free Wi-Fi Available on site]

Meadow Event Park
Pam Daneker
804-994-2890
Fax 804-994-2927
pdaneker@meadoweventpark.com

► Official Show Carrier

HOLLINS Exposition Services Exhibit Transportation Exhibitor Services 540-362-3940 service@hollins-expo.com

Venue

► Meadow Event Park

13048 Dawn Boulevard Doswell, VA 23047 804-994-2800

Booth Equipment

- ▶ Refer to information sent to you from Marketplace Events for your booth size. Standard booths will be 10 ft. wide x 10 ft. deep and will be provided with:
 - 8 ft. high back wall drape (black)
 - 3 ft. high side divider drape (black)

The exhibit hall is NOT carpeted. For your comfort and to better decorate your booth, carpet in a variety of solid colors is available for rental from HOLLINS.

No substitutions are permitted on drape colors. Additional drape, booth furnishings or accessories may be ordered via the enclosed forms or on our web site.

Important Dates

Schedule below subject to change by show management.

- ► Advance Shipments may begin arriving at the Warehouse: Wednesday, January 2, 2019
- ▶ Deadline Date to order materials at Discount Rate with payment: January 16, 2019
- ► Last day for Advance Shipments to arrive without surcharge: Tuesday, January 22, 2019
- ► Direct Shipments may arrive at the Show Site: Thursday, January 24, 2019 8:00 a.m. - 5:00 p.m.

	3.	
•	Exhibitor move-in: Thursday, January 24, 2019 Friday, January 25, 2019	8:00 a.m 6:00 p.m. 8:00 a.m 8:00 p.m.
•	Exhibit Hours: Saturday, January 26, 2019 Sunday, January 27, 2019	10:00 a.m 7:00 p.m. 10:00 a.m 6:00 p.m.
•	Exhibitor Move-out: Sunday, January 27, 2019 Monday, January 28, 2019	6:01 p.m 10:00 p.m. 8:00 a.m 12:00 p.m.
	Outbound Carrier Check-in:	

8:00 a.m. - 10:00 a.m.

Outbound Freight will be re-routed:

Monday, January 28, 2019

Monday, January 28, 2019 12:00 p.m.



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Material Handling

HOLLINS Exposition Services has been appointed the Official Service Contractor for this event, and as such is the exclusive provider of material handling services, including drayage of all materials into and out of the venue, whether received at the advance warehouse or at show site.

Shipping Addresses

▶ ADVANCE SHIPMENTS TO WAREHOUSE

Company Name and Booth Number c/o Hollins Exposition Services UPS Freight 5401 Midlothian Turnpike Richmond, VA 23225

✓ Shipments accepted beginning January 2, 2019.
 Shipments must arrive by January 22, 2019.
 Receiving hours: Monday - Friday, 8:30 a.m. - 4:00 p.m.

▶ DIRECT SHIPMENTS TO SHOW SITE

Company Name and Booth Number c/o Hollins Exposition Services Meadow Event Park - Farm Bureau Center 13048 Dawn Boulevard Doswell, VA 23047

☑ Shipments accepted beginning January 24, 2019.

Please do not send shipments to the show site prior to the above date. The venue does not have facilities to store your shipment, and may refuse your shipment. Any shipments accepted by the venue, will be consigned to HOLLINS. Any receiving/storage charges assessed by the venue will be added to the Material Handling charges assessed by HOLLINS, and are the responsibility of the exhibitor.

International Shipments

If your materials require clearance by U.S. Customs, it is your responsibility to make those arrangements with a customs broker. HOLLINS cannot clear shipments on behalf of any shipper.

Labor

Labor is for the installation and dismantling (I&D) of your exhibit or display. Labor may be ordered using the enclosed order forms. Exhibitors may install and dismantle their own displays, provided they use their own full time company employees to do so.

Damage

No signs or other items are to be pinned, stapled, taped or otherwise attached to drape or material/equipment provided by HOLLINS with one exception: you may pin or attach by velcro - signs, pictures and/ or publications to our Tack/Velcro Display Panels. Exhibitors shall be responsible for any damage to or loss of rented materials from the time they are placed on the show floor until they are returned to HOLLINS.

Equipment Use

HOLLINS does not lend equipment to exhibitors. Ladders, carts and other equipment are for HOLLINS use only. If you require assistance or equipment for the installation or dismantle of your booth, you must order labor using the enclosed order forms. If you require assistance moving materials to/from your booth, these materials are subject to material handling fees at the published rates.

Safety

In order to minimize the risk of fire and to keep exhibit halls as safe as possible, **NOTHING** (for example: fiber cases, cartons, boxes, personal items, giveaways, etc.) may be stored behind or between exhibit booths, behind draperies or under tables. All materials that are needed for repacking purposes must be removed from the exhibit area.

You may keep a one-day supply of literature or products at your booth. Accessible storage may be available for additional items. Please see the HOLLINS Service Desk for assistance.

Standing on tables, chairs or other rental furniture is PROHIBITED. This furniture is not designed to support your standing weight. HOLLINS will not be responsible for falls or injuries caused by improper use.

Security

Exhibitors are responsible for safeguarding their exhibits, displays, materials and equipment. HOLLINS will not responsible for unattended items left in booths.

Rentals

All materials and equipment are on a rental basis, and remain the property of HOLLINS Exposition Services. Rental items not ordered but found in booths will be invoiced to the exhibitor at Standard Rates.

Discount Rates

To qualify for Discount Rates, we must receive your order with full payment by **January 16, 2019**, unless otherwise indicated. Orders received after January 16, orders without payment and orders processed at the show will be processed at Standard Rates.

Tax

Tax (5.3%) will be added to all rentals and materials. If you are a non-profit organization, federal tax exempt organization or tax exempt in the state of Virginia, a copy of your exemption certificate must accompany your order; otherwise, we must add tax.



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Third Party Billing

If you have arranged for a third party to handle your display and be billed for services, please complete, sign and return the "Third Party Billing Authorization Form" no later than January 16, 2019; otherwise, third party billing will not be processed. Kindly note, you are ultimately responsible for payment of HOLLINS charges regardless of third party billing authorization. In the event a third party fails to pay our invoice charges before the close of the show, such charges will automatically revert to you. HOLLINS will not process any split billing between you and your display house, or with another exhibitor.

Questions And Adjustments

Concerns about a possible discrepancy in items ordered versus items received as well as complaints or questions about services must be reported to the HOLLINS Service Desk on the show floor. Every effort will be made to immediately resolve issues on site and make appropriate adjustments to your account. Credits and/or adjustments will NOT be made after the close of the show. Some items, services and labor are subject to cancellation fees - refer to the order form for details. Any unpaid invoices at the close of the show will be billed to the credit card on file.

Fees

 NSF Check: \$35.00 Credit Card Chargeback: \$35.00



To order on-line, vsit the Hollins Exposition Services web site at www.hollins-expo.com

If you require additional assistance, please contact Exhibitor Services at (540) 362-3940.



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PAYMENT POLICY

A signed credit card authorization form must accompany your order.

Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express; however, we require your credit card authorization to be on file with HOLLINS.

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For your convenience, we will use this authorization to charge your credit card for any additional amounts incurred as a result of show site orders placed by you or your representative for this event.

ADVANCE ORDERS: For your order to be processed, and to receive Discount Rates, full payment must accompany your order. **SHOW SITE ORDERS:** Show site orders will be subject to Standard Rates and processed only with full payment when placed.

SHIPPING FREIGHT AND/OR ORDERING RIGGING LABOR OR INSTALLATION & DISMANTLE LABOR:

In the amount of

Prior to the close of the show, an invoice will be prepared and delivered to your booth. Unless you have corrections that are brought to our attention at the HOLLINS Service Desk, or choose to pay your invoice by check, your order will be processed for payment on your credit card. **NOTE:** If rigging or dismantle labor is needed on move-out, these charges will be put on your credit card and your copy of the receipt and invoice will be mailed to you within ten (10) days of the close of the show.

DISMANTLE LABOR:			,,
	ermation Must Be Provided) erican Express	VERIFICATION CODE (back of card)	EXPIRATION DATE
Account Number			
		☐ Corporate	☐ Personal
	X		
PRINT CARDHOLDER NA	ME	SIGNATURE OF C	CARDHOLDER
UNPAID BALANCES - Should there be any unpaid baland invoice date, any unpaid balance will bear a FINANCE CH. PERCENTAGE RATE of 18%. If any finance charge hereun maximum rate allowed, and any excess finance charge recipolicy agreement shall be governed by and construed in acceptable.	ARGE at the lesser of the maximum ra der exceeds the maximum rate allowed eived by HOLLINS will be either applied	te allowed by applicable law, or 1.9 d by applicable law, the finance cha d to reduce the principle unpaid bal	9.25% per month, which is an ANNUA arge will automatically be reduced to th
Calculation of Orders			TOTAL
To simplify payment, send one check payable to	Show Services		\$
HOLLINS EXPOSITION SERVICES for your entire order or note	Display Tables and Risers		\$
the amount to be charged to your credit card.	Seating and Accessories		\$
PURCHASE ORDER IS NOT CONSIDERED	Display Panels		\$
PAYMENT.	Special Drapery		\$

Display Tables and Risers

Seating and Accessories

PURCHASE ORDER IS NOT CONSIDERED PAYMENT.

Display Tables and Risers

Seating and Accessories

Display Panels

Special Drapery

Custom Signs and Graphics

Custom Booth Rental

Audio Visual Rental

Cleaning Services

Installation and Dismantle Labor

Material Handling

Substantial Cleaning Services

FULL PAYMENT in U.S. funds drawn on a U.S. Bank

FULL PAYMENT in U.S. funds drawn on a U.S. Bank

	ALL EXHIBITORS MUST FILL OUT COMPLETE IN	FORMATION BELOW:	PLEASE TYPE OR PRINT
NAME OF EVENT	Marketplace Events Virginia Home Show		
EXHIBITING FIRM_		BOO7	TH NO.
ADDRESS			
CITY AND STATE _		ZIP C	CODE
AUTHORIZED BY_	X		
TELEPHONE NO	(Please Type or Print)	(Signature) DATE	
FOR PAYMENT RECE	IPTS BY E-MAIL, PRINT E-MAIL ADDRESS HERE:		

Charge my credit card in the amount of



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Deadline Date For Return of this Form: January 16, 2019

(e-mail) service@hollins-expo.com

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You may arrange for a third party to handle your display and be billed for services. HOLLINS will agree to this arrangement if the third party has a satisfactory payment record with us. **Both Firms** must complete this form, including the **Third Party credit card charge authorization below.** Return form by the deadline date.

It is understood and agreed that you, the exhibiting firm, are ultimately responsible for payment of charges. If the third party does not pay the invoice before the close of the show, charges will revert to you. All invoices are due and payable upon receipt.

Exhibiting Firm	PLEASE TYPE OR PRINT	Third Party	PLEASE TYPE OR PRIN
(Exhibiting Firm)		(Third Party)	
(Address)		(Address)	
(City)	(State) (Zip)	(City)	(State) (Zip)
(Phone)	(Fax)	(Phone)	(Fax)
(Authorized By - Please Type or Print) (Authorized Signature)		(Authorized By - Please Type or Print) X (Authorized Signature)	
Credit Card Charge Aut (Information Must Be Provided)	thorization	Credit Card Charge Au (Information Must Be Provided)	uthorization
EXPIRATION DATE	☐ MasterCard☐ VISA	EXPIRATION DATE	☐ MasterCard☐ VISA
☐ Corporate	☐ American Express VERIFICATION CODE (back of card)	☐ Corporate	☐ American Express VERIFICATION CODE (back of card)
Account Number		Account Number	
(Cardholder Name - Please Type or Print)		(Cardholder Name - Please Type or Print)	
(Cardholder Billing Address) ((City)	(Cardholder Billing Address)	(City)
(State) (Zip)	(Country)	(State) (Zip)	(Country)
	Audio Visual Rental Cleaning Services Installation & Dismantle Labor	☐ Display Tables and Risers☐ Seating and Accessories	iced to the Third Party. ☐ Audio Visual Rental ☐ Cleaning Services ☐ Installation & Dismantle Labor ☐ Material Handling
X (Cardholder Signature)		X (Cardholder Signature)	

NAME OF EVENT Marketplace Events Virginia Home Show BOOTH NO.



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YOU ARE ENTERING A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.

The terms and conditions set forth below become a part of the Contract between

HOLLINS and you, the EXHIBITOR. Acceptance of said terms and conditions will be

construed when any of the following conditions are met:

• THE METHOD OF PAYMENT FORM IS SIGNED

- AN ORDER FOR LABOR, SERVICES AND/OR RENTAL EQUIPMENT IS PLACED BY EXHIBITOR WITH HOLLINS
- WORK IS PERFORMED ON BEHALF OF EXHIBITOR BY LABOR SECURED THROUGH HOLLINS

DEFINITIONS

For purposes of this Contract, "HOLLINS" or "HOLLINS Exposition Services" means HOLLINS Exposition Services, and their respective employees, directors, officers, agents, assigns, affiliated companies, and related entities including, but not limited, to any subcontractors HOLLINS may appoint. The term "EXHIBITOR" means the Exhibitor, its employees, agents, representatives, and any Exhibitor Appointed Contractors ("EAC").

PAYMENT TERMS

Full payment, including any applicable tax, is due in advance or at show site. All payments must be in U.S. funds and all checks must be drawn on a U.S. bank. Orders received without advance payment or after the deadline date will incur additional After Deadline charges as indicated on each order form. All materials and equipment are on a rental basis for the duration of the show or event and remain the property of HOLLINS except where specifically identified as a sale. All rentals include delivery, installation, and removal from EXHIBITOR's booth. In case of cancellation of any orders or services by EXHIBITOR, a one-hour "per person, per hour" charge will be applied for all labor orders that are not canceled in writing at least 24 hours prior to the scheduled start time. If Custom-Cut Carpet, Modular Rental Exhibits and any other custom-order items or services have already been provided at the time of cancellation, fees will remain at 100% of the original charge. If the Show or Event is canceled because of reasons beyond HOLLINS's control, EXHIBITOR remains responsible for all charges for services and equipment provided up to and including the date of cancellation. HOLLINS will not issue refunds to EXHIBITOR of any payments made before the date of cancellation. It is EXHIBITOR's responsibility to advise the HOLLINS Service Desk Representative of problems with any orders, and to check the EXHIBITOR's invoice for accuracy prior to the close of the Show or Event. If EXHIBITOR is exempt from payment of sales tax, HOLLINS requires an exemption certificate for the State in which the services are to be used. Resale certificates are not valid unless EXHIBITOR is re-billing these charges to its customers. For International EXHIBITORS, HOLLINS requires 100% prepayment of advance orders, and any order or services placed at show site must be paid at the show. For all others, should there be any pre-approved unpaid balance after the close of the show; terms will be net, due and payable in ROANOKE, VIRGINIA upon receipt of invoice. Effective 30 days after invoice date, any unpaid balance will bear a FINANCE CHARGE at the lesser of the maximum rate allowed by applicable law, or 1.5% per month, which is an ANNUAL PERCENTAGE RATE of 18%, and future orders will be on a prepaid basis only. If any finance charge hereunder exceeds the maximum rate allowed by applicable law, the finance charge shall automatically be reduced to the maximum rate allowed, and any excess finance charge received by HOLLINS shall be either applied to reduce the principal unpaid balance or refunded to the payer. If past due invoices or invoice balances are placed with a collection agency or attorney for collection or suit, EXHIBITOR agrees to pay all legal and collection costs. THESE PAYMENT TERMS AND CONDITIONS SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF VIRGINIA. In the event of any dispute between the EXHIBITOR and HOLLINS relative to any loss, damage, or claim, such EXHIBITOR shall not be entitled to and shall not withhold payment, or any partial payment, due to HOLLINS for its services, as an offset against the amount of any alleged loss or damage. Any claims against HOLLINS shall be considered a separate transaction, and shall be resolved on its own merits. HOLLINS reserves the right to charge EXHIBITOR for the difference between the EXHIBITOR's estimate of charges and the actual charges incurred by EXHIBITOR, or for any charges that HOLLINS may be obligated to pay on behalf of EXHIBITOR, including without limitation, any shipping charges. If EXHIBITOR provides a credit card for payment and charges are rejected by the EXHIBITOR's credit card company for any reason, HOLLINS hereby provides notice that it reserves the right, and EXHIBITOR authorizes HOLLINS, to continue to attempt to secure payment through that credit card for as long as unpaid balances remain on the EXHIBITOR's account.

LABOR UNDER THE SUPERVISION OF EXHIBITOR

RESPONSIBILITIES:

EXHIBITOR shall be responsible for the performance of labor provided under this option. It is the responsibility of EXHIBITOR to supervise labor secured through HOLLINS in a reasonable manner as to prevent bodily injury and/or property damage and also to direct them to work in a manner that is in compliance with HOLLINS's Safe Work Rules and/or Federal, State, County and Local ordinances, rules and/or regulations, including but not limited to Show or Facility Management rules and/or regulations. It is the responsibility of EXHIBITOR to check in with the Service Desk to pick up labor, and to return to the Service Desk to release labor when the work is completed.

INDEMNIFICATION:

EXHIBITOR agrees to indemnify, hold harmless, and defend HOLLINS from and against any and all demands, claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) for bodily injury, including any injury to HOLLINS employees, and/ or property damage arising out of work performed by labor provided by HOLLINS but supervised by EXHIBITOR. Further, the EXHIBITOR's indemnification of HOLLINS includes any and all violations of Federal, State, County or Local ordinances, "Show Regulations and/or Rules" as published and/or set forth by Facility or Show Management, and/or directing labor provided by HOLLINS to work in a manner that violates any of the above rules, regulations, and/or ordinances.

IMPORTANT

PLEASE REFER TO HOLLINS' "MATERIAL HANDLING TERMS & CONDITIONS" AS IT RELATES TO MATERIAL HANDLING SERVICES. CONTRACT TERMS DEPEND ON THE NATURE OF SERVICES SECURED BY EXHIBITOR THROUGH HOLLINS. TERMS & CONDITIONS MAY VARY FOR EACH TYPE OF SERVICE ORDERED.



Furniture and Accessories

Seating



Upholstered Arm Chair



Upholstered Side Chair



Upholstered Lounge Chair



Upholstered Stool

Tables



Pedestal Table - 30 in. high 24 in. diameter top (left) 36 in. diameter top (right)



Pedestal Table - 42in. high 24 in. diameter top (left) 36 in. diameter top (right)



Cocktail Table 18 in. high



Corner Table 18 in. high

Scale of items is approximate.



Skirted Display Table, 30 in. high (2 ft. x 6 ft. Table shown)



Skirted Display Counter, 42 in. high (2 ft. x 4 ft. Counter shown) Shown with 1 ft. x 4 ft. Skirted Riser

Skirt Colors





Furniture and Accessories

Display Cases



Display Case 20 in. deep x 5 ft. wide, Full View



Display Case 20 in. deep x 5 ft. wide, Half View

Display Panels and Stands



Wire Grid 2 ft. x 6 ft.



Tack/Velcro Panel 4 ft. x 8 ft. (May also be used **Horizontally**)



Perforated Peg Board 4 ft. x 8 ft. (May also be used **Horizontally**)



Literature Rack Silver **4 Acrylic Pockets**



Aluminum Tripod Easel



Sign Holder Chrome Holds 22 in. x 28 in. Sign

Miscellaneous Accessories



Coat Tree Chrome 70 in. high

Bag Stand Chrome 48 in. high



Waterfall Garment Rack Chrome 48 in. high



Stanchion Chrome (2 shown) 40 in. high with Rope, Black Velvet



Ticket Tumbler Brass 15 in. diameter



Wastebasket



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Orders will be entered as checked below. Charges include placing in booth ready for use. **Equipment is on a rental basis.** Mail one copy to us at the address above. Retain a copy for your files. **CANCELLATION POLICY: Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.** Custom-cut carpet cancelled after being cut will be charged 100% of original price.

(e-mail) service@hollins-expo.com

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na 100 /0 or original	Deadline Date For Discount Rate: Jan		10070 of original	prioci	
	• • •		- An	36	
	Red Royal Blue Green Grey B	lack Cayen	ne nuxed		
			46603		
tandard Expo (Carnet				
Quantity Color	Description	D	iscount Rate Sta	andard Rate	TOTAL
	10' x 10'		114.00	142.50	\$
	20' x 10'		218.00	272.50	\$
	30' x 10'		342.00	427.50	\$
ates include installat	ion and taping front edges. All rental carpets ordered from HOLLIN	S are installed in cle	an condition.		
	r will be provided if no color is indicated above)				
	e 🗖 Green 🗖 Grey 🗖 Black 🗖 Tuxedo 🗖 Cayenne				
reaton Out Oor	wat.				
UStom Cut Car	Description		iscount Rate Sta	andard Rate	TOTAL
I Qualitity Color	Custom Cut Carpet - per square foot		2.30	2.88	\$
	Castern our our per per equal tree		2.00		<u> </u>
ooth Dimensions:	ft. x ft. = Square Fee	et			
	nooth dimensions. Rates include installation and taping front edges at carpet cancelled after being cut will be charged 100% of original		rdered from HOI	LLINS are in:	stalled in cle
vailable Colors: (Silve	r will be provided if no color is indicated above)				
_ '	e Green Grey Black Tuxedo Cayenne				
adding, Visque	en and Taping				
Quantity Color	Description	D	iscount Rate Sta	andard Rate	TOTAL
	1/2 in. Padding - per square foot		.60		\$
	Visqueen Covering - per square foot		.60	.75	\$
	Additional Taping - per linear foot		1.65	2.00	\$
		Cub Total		¢	
	le require your credit card authorization to be on file with HOLLINS.	Sub Total		\$	
ates". Payment may	ding tax, must accompany your order to qualify for "Discount be made by check drawn on a U.S. Funds Account, MasterCard,	5.3% State Tax	(\$	
	ress, and is subject to the terms and conditions as set forth in the	TOTAL		\$	
	olicy & Credit Card Charge Authorization Form". Completed and form must accompany your order.	_			
,		□ YES, 1 h	nave completed an	d enclosed th	e payment for
		·		PLEAS	E TYPE OR PRIN
	Marketplace Events Virginia Home Show				
			DOOT!! N		
			BOOTH NO	J	
·					
			ZIP CODE		
UTHORIZED BY_	(Please Type or Print)	(Signature)			
ELEPHONE NO	(Flease Type of Fillity	DAT	E		
FOR PAYMENT REC	IEPTS BY E-MAIL, PRINT E-MAIL ADDRESS HERE:				



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(e-mail) service@hollins-expo.com

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019 Display Tables and Risers

Orders will be entered as checked below. Charges include placing in booth ready for use. **Equipment is on a rental basis. CANCELLATION POLICY:** Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.

Deadline Date For Discount Rate: January 16, 2019

Display Tables 30" High

Quantity	Color	Description	Discount Rate	Standard Rate	TOTAL
		2' d x 4' w Table	\$ 24.00	\$ 30.00	\$
		2' d x 6' w Table	33.00	41.25	\$
		2' d x 8' w Table	42.00	52.50	\$
		2' d x 4' w Skirted Table (skirted 4 sides)	64.00	80.00	\$
		2' d x 6' w Skirted Table	73.00	91.25	\$
		2' d x 8' w Skirted Table	82.00	102.50	\$
		4th side skirted	26.00	32.50	\$

Skirting Color Preferred: (White will be provided if no color is indicated above.)

□ Red □ Royal Blue □ Kelly Green □ Hunter Green □ Gold □ White □ Black □ Orange □ Burgundy □ Silver □ Teal □ Beige □ Plum □ Berry □ Dusty Rose

Display Counters 42" High

Quantity	Color	Description	Discount Rate	Standard Rate	TOTAL
		2' d x 4' w Counter	\$ 42.00	\$ 52.50	\$
		2' d x 6' w Counter	51.00	63.75	\$
		2' d x 8' w Counter	60.00	75.00	\$
		2' d x 4' w Skirted Counter (skirted 4 sides)	82.00	102.50	\$
		2' d x 6' w Skirted Counter	91.00	113.75	\$
		2' d x 8' w Skirted Counter	100.00	125.00	\$
		4th side skirted	26.00	32.50	\$

Skirting Color Preferred: (White will be provided if no color is indicated above.)

□ Red □ Royal Blue □ Kelly Green □ Hunter Green □ Gold □ White □ Black □ Orange □ Burgundy □ Silver □ Teal □ Beige □ Plum □ Berry □ Dusty Rose

Risers 12" High

Quantity	Skirt Color	Description	Discount Rate	Standard Rate	TOTAL
	White	1' d x 4' w Skirted Riser	22.00	27.50	\$
	White	1' d x 6' w Skirted Riser	36.00	45.00	\$

Pedestal Table White Formica top, chrome post, star base

Quantity	Color	Description	Discount Rate	Standard Rate	TOTAL
	White	Pedestal Table - 24" dia. x 30" h	43.00	53.75	\$
	White	Pedestal Table - 24" dia. x 42" h	43.00	53.75	\$
	White	Pedestal Table - 36" dia. x 30" h	53.00	66.25	\$
	White	Pedestal Table - 36" dia. x 42" h	53.00	66.25	\$
	Black	Spandex Floor-length Table Cover	24.00	30.00	\$

PAYMENT POLICY: We require your credit card authorization to be on file with **HOLLINS.** Payment in full, including tax, must accompany your order to qualify for "Discount Rates". Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.

Sub Total	\$
5.3% State Tax	\$
TOTAL	\$

enclosed the payment form.

				PLEASE TYPE OR PRINT
NAME OF EVENT _	Marketplace Events Virginia Home Show			
EXHIBITING FIRM_			BOOTH NO.	
ADDRESS				
CITY AND STATE _			ZIP CODE _	
AUTHORIZED BY_		X		
TELEPHONE NO	(Please Type or Print)	(Signature)	DATE	
FOR PAYMENT RECE	EIPTS BY E-MAIL, PRINT E-MAIL ADDRESS HERE:			



Mailing Address: P. O. Box 7001 Roanoke, VA 24019

Phone: (540) 362-3940 Fax: (540) 362-8698 (*e-mail*) service@hollins-expo.com

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019





Orders will be entered as checked below. Charges include placing in booth ready for use. **Equipment is on a rental basis. CANCELLATION POLICY: Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.**

12

Deadline Date For Discount Rate: January 16, 2019

Seating Chrome frame, padded seat and back

Quantity	Description	Discount Rate	Standard Rate	TOTAL
	Upholstered Lounge Chair	\$ 49.00	\$ 61.25	\$
	Upholstered Arm Chair	46.00	57.50	\$
	Upholstered Side Chair	43.00	53.75	\$
	Upholstered Stool with Back (30" h)	49.00	61.25	\$

Accessories

Quantity	Description	Discount Rate	Standard Rate	TOTAL
	Cocktail Table - 24" dia. x 18" h (white laminate round top - chrome legs)	42.00	52.50	\$
	Corner Table - 17" d x 17" w x 18" h (white laminate square top - chrome legs)	42.00	52.50	\$
	Coat Tree (chrome - stands 70" h)	34.00	42.50	\$
	Sign Holder (chrome - stands 60" h - displays two 22" w x 28" h signs back to back)	52.00	65.00	\$
	Wastebasket (dove gray)	18.00	22.50	\$
	Easel (floor standing - aluminum tripod)	27.00	33.75	\$
	Bag Stand (chrome - stands 48" h)	52.00	65.00	\$
	Waterfall Garment Rack (chrome - stands 60" h)	52.00	65.00	\$
	Literature Rack (silver base - four acrylic pockets)	72.00	90.00	\$
	Stanchion (chrome, stands 40"h) with black rope	38.00	47.50	\$
	Ticket Tumbler (brass color - 15" dia.)	68.00	85.00	\$
	Display Case (5' w x 38" h - half view)	342.00	427.50	\$
	Display Case (6' w x 38" h - full view)	396.00	495.00	\$
	Fish Bowl	12.00	15.00	\$

Special Drapery All orders for special drapery are subject to show management approval.

Quantity	Color	Description	Discount Rate	Standard Rate	TOTAL
		8' high drape, per linear foot	\$ 10.00	\$ 12.00	\$
		3' high drape, per linear foot	7.00	9.00	\$
		8' Upright	9.00	11.00	\$
		3' Upright	9.00	11.00	\$
		6' > 10' Drape Support	9.00	11.00	\$

Available colors: (Show colors will be provided if no color is indicated below.)

□ Red □ Royal Blue □ Kelly Green □ Hunter Green □ Gold □ White □ Black □ Orange □ Burgundy □ Silver □ Teal □ Beige □ Plum □ Berry □ Dusty Rose

PAYMENT POLICY: We require your credit card authorization to be on file with **HOLLINS.** Payment in full, including tax, must accompany your order to qualify for "Discount Rates". Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.

Sub Total	\$
5.3% State Tax	\$
TOTAL	\$

ш

YES, I have completed and enclosed the payment form.

NAME OF EVENT

Marketplace Events Virginia Home Show

EXHIBITING FIRM

ADDRESS

CITY AND STATE

AUTHORIZED BY

TELEPHONE NO.

(Please Type or Print)

(Signature)

DATE

FOR PAYMENT RECEIPTS BY E-MAIL, PRINT E-MAIL ADDRESS HERE:



Mailing Address: P. O. Box 7001 Roanoke, VA 24019

Phone: (540) 362-3940

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019

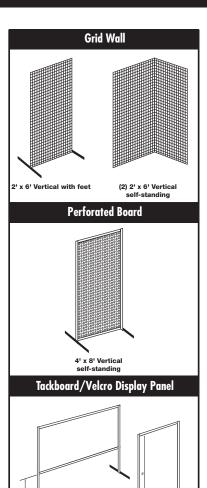
Fax: (540) 362-8698

(e-mail) service@hollins-expo.com



Orders will be entered as checked below. Charges include placing in booth ready for use. **Equipment is on a rental basis. CANCELLATION POLICY:** Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.

Deadline Date For Discount Rate: January 16, 2019



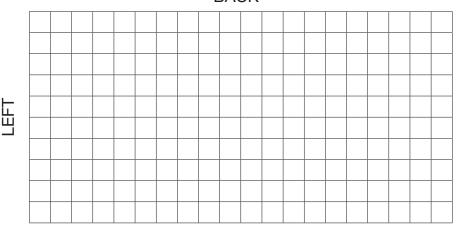
4' x 8' Horizontal

Display Panels

Quantity	Description	Discount Rate	Standard Rate	TOTAL
	Wire Grid - 24" w x 72" h (chrome - stands 72" h - includes feet)	\$ 60.00	\$ 75.00	\$
	Perforated/Peg Board - 48" w x 96" h - Vertical (1/4" hole, stands 96" h)	92.00	115.00	\$
	Perforated Board - 96" w x 48" h -Horizontal (1/4" hole, stands 78" h)	92.00	115.00	\$
	Tack/Velcro Board - 48" w x 96" h - Vertical (dove gray, stands 96" h)	92.00	115.00	\$
	Tack/Velcro Board - 96" w x 48" h - Horizontal (dove gray, stands 78" h)	92.00	115.00	\$

Display Panel Placement in Booth

BACK



FRONT

PAYMENT POLICY: We require your credit card authorization to be on file with **HOLLINS.** Payment in full, including tax, must accompany your order to qualify for "Discount Rates". Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.

Sub Total	\$
5.3% State Tax	\$
TOTAL	\$

☐ YES, I have completed and enclosed the payment form.

R G



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Orders will be entered as checked below. Charges include placing in booth ready for use. **Equipment is on a rental basis. CANCELLATION POLICY:** Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.

Deadline Date For Discount Rate: January 16, 2019

LATE REQUESTS: Requests after deadline will be filled as available at the Standard Rate.

COLOR CHOICE: If no color is indicated, color will be selected by HOLLINS.

All rental items remain the property of HOLLINS. Damaged or missing plants will be billed to the exhibitor at the full retail price.

Tropical Green Plants Includes container.

Quantity	Description	Discount Rate	Standard Rate	TOTAL
	3' Plant - Slim / Full	\$ 63.00	\$ 79.00	\$
	4' Plant - Slim / Full	63.00	79.00	\$
	5' Plant - Slim / Full	79.00	99.00	\$
	6' Plant - Slim / Full	135.00	169.00	\$

Potted Plants - Indicate Color Selection *Substitutions may be made for seasonal blooming plants.

Quantity	Description	Discount Rate	Standard Rate	TOTAL
	Azaleas - Live - available in season* - ☐ White ☐ Red	\$ 40.00	\$ 50.00	\$
	Chrysanthemums - Live - available in season* - ☐ White ☐ Yellow	40.00	50.00	\$
	Ferns - Live	40.00	50.00	\$

Floral Arrangements - Indicate Color Selection

Quantity	Description	Discount Rate	Standard Rate	TOTAL
	Cut Floral Arrangement - Small ☐ White ☐ Yellow ☐ Rust ☐ Lavender ☐ Blue ☐ Pastels	\$ 93.00	\$ 116.00	\$
	Cut Floral Arrangement - Large ☐ Tall ☐ Low ☐ One Sided ☐ White ☐ Yellow ☐ Rust ☐ Lavender ☐ Blue ☐ Pastels	116.00	145.00	\$

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Sub Total	\$
5.3% State Tax	\$
TOTAL	\$

ΥE

 \square YES, I have completed and enclosed the payment form.



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Phone: (540) 362-3940 Fax: (540) 362-8698 *(e-mail)* service@hollins-expo.com

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019



Orders will be entered as checked below. Charges include placing in booth ready for use. Equipment is on a rental basis. CANCELLATION POLICY: Items must be cancelled 72 hours prior to delivery. No refunds for items cancelled less than 72 hours prior to delivery.

Deadline Date For Discount Rate: January 16, 2019

High-Definition Video Displays (CALL for other sizes not shown)

QTY.	Description	Discount Rate	Standard Rate	TOTAL
	AVHD-39 39 in. HD Display Monitor with Floor Stand (1080p, 1024x768) HDMI Visual Source: Computer Other (Specify)	\$ 375.00	\$ 469.00	\$
	AVHD-50 50 in. HD Display Monitor with Floor Stand (1080p, 1024x768) HDMI Visual Source: Computer Other (Specify)	475.00	594.00	\$

Computer Data Displays

QTY.	Description	Discount Rate	Standard Rate	TOTAL
	AVCD-20 20 in. Monitor (4:3)	\$ 70.00	\$ 87.50	\$
	AVCD-24 24 in. Widescreen Monitor	125.00	156.00	\$

Video

QTY.	Description	Discount Rate	Standard Rate	TOTAL
	AVDV-1 DVD Player (HDMI)	\$ 40.00	\$ 50.00	\$
	AVBR-1 Blue-Ray DVD Player	80.00	100.00	\$

Monitor Accessories

QTY.	Description	Discount Rate	Standard Rate	TOTAL
	AVMA-1 VGA Distribution AMP/Splitter	98.00	137.20	\$
	AVMA-2 HDMI Splitter, 2-way	98.00	137.20	\$
	AVMA-3 VGA Cable, 25 ft.	45.00	63.00	\$
	AVM4-4 HDMI Cable, 25 ft.	90.00	126.00	\$

Audio

QTY.	Description	Discount Rate	Standard Rate	TOTAL
	AVAA-1 Booth-sized PA [2 speakers, 1 microphone]	\$ 670.00	\$ 938.00	\$
	AVBR-1 Computer Speakers [2 tabletop]	62.00	86.80	\$

Rental Rates: See Discount Rates, Discount Deadline, and Standard Rates shown above. Rental rates are for the entire length of the show.

Venue Charges: Carpenter/electrician labor will be billed directly to the exhibitor. Electrical services are not included in equipment rental rates.

Installation/Delivery/Pickup: A representative from your company must be present at time of delivery to sign for equipment. Equipment will be picked up at time of show closing. At the close of the show, a representative of your company must remain with the equipment until it is picked up.

Optional Damage Waiver: Exhibitor is responsible for the actual cost to repair any equipment damaged during the rental period. At the exhibitor's option, a damage waiver may be purchased that will provide coverage for damage repair costs up to \$2,000 per rental contact. This does not cover lost or stolen equipment. The cost of the damage waiver is 15% of the equipment rental cost.

PAYMENT POLICY: We require your credit card authorization to be on file with **HOLLINS.** Payment in full, including tax, must accompany your order to qualify for "Discount Rates". Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.

TOTAL	\$
(15% of Equipment Total)	
Optional Damage Waiver	\$
Equipment Total	\$
5.3% State Tax	\$
Sub Total	\$

☐ YES, I have completed and enclosed the payment form.

PLEASE TYPE OR PRINT

				T ELETIOL TITLE OTT TIME
NAME OF EVENT _	Marketplace Events Virginia Home Show			
EXHIBITING FIRM_			BOOTH NO	
ADDRESS				
CITY AND STATE			ZIP CODE	
AUTHORIZED BY_		X		
TELEPHONE NO	(Please Type or Print)	(Signature)	DATE	
FOR PAYMENT RECE	IPTS BY E-MAIL, PRINT E-MAIL ADDRESS HERE:			



Phone: (540) 362-3940

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019

Fax: (540) 362-8698

.W.



(e-mail) service@hollins-expo.com

To assist you in planning your show participation, we are certain you will appreciate knowing in advance that HOLLINS labor and union labor may be required for certain aspects of your exhibit handling. Show Management, acting on behalf of all exhibitors and in the best interest of the exposition, has appointed HOLLINS as the Official Service Contractor. In this capacity, HOLLINS will provide all labor for the installation and dismantling of exhibits, and for the movement of freight within the exhibit area. Exceptions are noted below.

16

Exhibit Installation And Dismantling

HOLLINS currently has a labor agreement with Local labor to provide labor for the installation and dismantling of exhibits. This Local labor claims jurisdiction for the installation, dismantling, and cleaning of prefabricated exhibits and displays when this work is done by persons other than exhibiting company personnel.

Local labor may be hired from HOLLINS using the enclosed forms. They are not required to place your products on your display; to open cartons containing your products; nor to perform testing, maintenance or repairs on your products. If you hire any labor to assist you, it must be hired through HOLLINS or a contractor which meets all the regulations as an Exhibitor Appointed Contractor.

Material Handling

HOLLINS Exposition Services claims jurisdiction over the operation of all material handling equipment and the unloading and loading of all materials, except for exhibitors carrying in their own materials.

HOLLINS will be the sole authority on all matters in the loading area. This will include, but not be limited to, the assignment of loading space, and the unloading or loading of all exhibit related materials. To provide a safe and orderly move-in and move-out, HOLLINS will control access to the loading area. Unloading or loading of all private and contracted carriers will be handled by HOLLINS.

Rates for material handling are published in the enclosed "Shipping Instructions & Material Handling Rate Schedule".

Show Management (Marketplace Events) will make forklift service available for exhibitor move-in and move-out. Forklifts, hand trucks and carts remain the property of HOLLINS and are not for exhibitor use. If you require assistance moving materials to/from your booth, these materials are subject to material handling fees at the published rates.

Any conflicts or disagreements regarding HOLLINS and Union jurisdictions, or interpretations thereof, should be resolved with representatives of HOLLINS and Show Management.

Tipping

HOLLINS requests that you do not tip our employees. They are paid an excellent wage denoting a professional status and we feel tipping is not necessary. This applies to all HOLLINS employees.



Phone: (540) 362-3940

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019

Fax: (540) 362-8698

Installation and Dismantle **Labor Plans**

(e-mail) service@hollins-expo.com

Installation and Dismantle Labor ordered on these pages is for work in your booth during installation and dismantle only. You do not need to order labor for services such as material handling and delivery of rental items described elsewhere in this Service Kit.

17

PLAN A - Labor Supervised by HOLLINS

HOLLINS will supervise labor per your instructions to:

- Unpack vour exhibit
- Install your exhibit prior to show opening
- Dismantle and pack your exhibit after show closing
- Arrange outbound shipping

HOLLINS will proceed with the exhibitor's approval and without the exhibitor present. A "supervision fee" will be charged (in addition to the published labor rate) at 30% of the total labor bill, with a minimum of one hour on installation and one hour on dismantle. Work will be done on straight time whenever possible; however, overtime charges will apply when necessary. A minimum charge of one (1) hour per worker will apply - with time thereafter charged in one-half (1/2) hour increments. Labor schedules will be subject to freight move-in and move-out schedules.

HOLLINS will not unpack or re-pack exhibitor "product/merchandise" without the exhibitor present.

IMPORTANT: Complete and return the "Install & Dismantle Critical Information Form" with your Plan A Labor Order.

PLAN B - Labor Supervised by Exhibitor

HOLLINS will provide labor to install and dismantle your exhibit, and will proceed ONLY with your supervision. Requested start times cannot be guaranteed; however, every effort will be made to meet all requests. A minimum charge of one (1) hour per worker will apply - with time thereafter charged in one-half (1/2) hour increments. Labor schedules will be subject to freight move-in and move-out schedules.

Exhibitor MUST check in at the HOLLINS Service Desk to call for labor. Failure to call for labor at requested time will result in a no-show fee of one (1) hour per worker requested, unless cancelled in writing, twenty-four (24) hours prior. Orders for labor received at show site will be processed after advance orders.

Upon completion of work, an exhibitor or exhibitor's representative must return to the HOLLINS Service Desk to review the completed work ticket and confirm accuracy of the work order. No adjustments will be made after the fact.

When scheduling dismantle labor, be sure to allow sufficient time for empty containers to be returned to your booth.

Please Note:

- 1. Gratuities in any form, including cash, gifts or labor hours for work not actually performed are prohibited by HOLLINS.
- 2. HOLLINS will not be responsible for any loss or damage as the result of exhibits improperly packed by the exhibitor.
- 3. Invoices for labor charges will be calculated according to actual hours worked.

Please use the following pages to order Installation and Dismantle Labor.



Mailing Address: P.O. Box 7001 Roanoke, VA 24019

Phone: (540) 362-3940

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019

Fax: (540) 362-8698



Deadline Date For Discount Rate: January 16, 2019

(e-mail) service@hollins-expo.com

18

Hours	Times	Discount Rate	Standard Rate
Straight Time	Monday through Friday, 8:00 A.M. to 4:30 P.M.	\$ 58.00	\$ 72.50
Overtime	6:00 A.M. to 8:00 A.M. and 4:30 P.M. to 12:00 Midnight, Monday through Friday 6:00 A.M. to 12:00 Midnight Saturday and Sunday	87.00	108.75
Double Time	12:00 Midnight to 6:00 A.M. and observed holidays	116.00	145.00

- Standard Rates will apply to all labor orders placed at show site.
- Rates are per worker per hour one (1) hour minimum per worker labor thereafter is charged in one-half (1/2) hour increments.
- · When scheduling dismantle labor, be sure to allow sufficient time for empty containers to be returned to your booth.
- · Hollins supervised jobs will be completed prior to show opening and before the hall must be cleared.

PLAN A - SUPERVISION BY HOLLINS (Please complete this form AND the "Install & Dismantle Critical Information Form".) The charge for this service is 30% of the total labor bill, with a minimum of one hour on installation and one hour on dismantle.

PLAN B - SUPERVISION BY YOU OR YOUR REPRESENTATIVE

Requested start times cannot be guaranteed; however, every effort will be made to meet all requests.

It is important that you check in at the HOLLINS Service Desk to pick up workers ordered. You must also check workers out at the HOLLINS Service Desk upon completion of work. All work to be done under your supervision or the supervision of your representative. If no date and time are indicated, no workers will be assigned until you check in at the HOLLINS Service Desk.

PLEASE TYPE OR PRINT

Supervisor will be:

If you fail to pick up workers at time ordered, a ONE HOUR PER WORKER NO-SHOW FEE will be charged unless a written cancellation notice is received in writing, twentyfour (24) hours prior to the day labor is requested.

Labor Order

Service	Date	Start Time (AM or PM)	No. of Workers	х	Approx. Hrs.	х	Rate	=	Plan B	+	Supervision	=	Plan A
Installation				х		Х	\$	=	\$	+	\$	=	\$
	Installation TOTA								\$				
Dismantle				х		х	\$	=	\$	+	\$	=	\$
Dismantle TOTAL							AL	\$					

PAYMENT POLICY: We require your credit card authorization to be on file with HOLLINS. Payment in full, including tax, must accompany your order to qualify for "Discount Rates". Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.

Sub Total	\$
5.3% State Tax	\$ N/A
TOTAL	\$



☐ YES, I have completed and enclosed the payment form.

PLEASE TYPE OR PRINT Marketplace Events Virginia Home Show NAME OF EVENT BOOTH NO. EXHIBITING FIRM ADDRESS CITY AND STATE ZIP CODE AUTHORIZED BY X (Signature) (Please Type or Print) TELEPHONE NO. DATE FOR PAYMENT RECEIPTS BY E-MAIL, PRINT E-MAIL ADDRESS HERE:



Mailing Address: P. O. Box 7001 Roanoke, VA 24019

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019 Phone: (540) 362-3940

Fax: (540) 362-8698

(e-mail) service@hollins-expo.com



	De	adline Date For Return o	f this Form: January	16, 2019			
Inbound Freigh	t Information						
Carrier			Ship Date				
# Pieces			Target Date				
Weight			Shipped to?	☐ Warehou	ıse	☐ Sho	w Site
PRO Number			Packaging	☐ Crated		□ Unc	rated
Set-Up Instruct	ions for Installation	1					
Booth Size?			Carpet is?	☐ Rented f	rom HOLLIN	S D O	wned
Set-Up Drawings?	☐ With this document	☐ Packed with exhibit	Padding?	☐ Yes		□ N	0
# Workers Needed			Shipped to?	☐ Warehou	ıse	□ Sh	now Site
Approximate Hours			Packaging	☐ Crated		□ Ur	ocrated
Forklift Required?	☐ Yes	□ No					
Did You Order?							
Electric Service	☐ Yes	□ No	Electric Drawings	☐ With this	document	□Ра	acked with exhibit
Booth Cleaning	□ Yes	□ No	Utility Placement	☐ Under ca	arpet	□ Of	ther
Furniture	☐ Yes	□ No	Other Instructions:				
A/V Equipment	☐ Yes	□ No					
Telephone/Internet	☐ Yes	□ No					
Outbound Freig	ht Information						
Freight Charges?	□ Collect	☐ Prepaid	Ship To:				
Bill To:	1		Attn:				
Address			Address				
City			City				
State, ZIP			State, ZIP				
Going to Anoth	er Show? Show Name				Booth Nun	nber	
		l					
Method: 🛭 Sh	now Carrier 🚨 Common C	arrier 🛭 Van Line 🔲 Air F	reight 🛭 Other				
Outbound Carrier							
Carrier?			Telephone				
				1			
Show Site Cont	act						
Name			Arrival Date/Time				
Title			Hotel				
Telephone			Purchasing	□ Yes			No
Cell			Authorization?				
							PLEASE TYPE OR PRINT
NAME OF EVENT	Marketplace Events	Virginia Home Show					
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AUTHORIZED BY_	(Please Type or Print)		X (Signate	ure)			
TELEPHONE NO.				DAT	E		
FOR PAYMENT REC	CEIPTS BY E-MAIL, PRINT E-MAIL	ADDRESS HERE:					



> Phone: (540) 362-3940 (e-mail) service@hollins-expo.com

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019

Fax: (540) 362-8698



As the official service contractor, HOLLINS is the exclusive provider of freight services. Material handling includes unloading your exhibit material, storing up to 30 days in advance at the warehouse address, delivering to the venue and to the booth, the handling

of empty containers to and from storage, and removing of material from the booth for reloading onto outbound carriers. It should not be confused with the cost to transport your exhibit material to and from the convention or event. You have two options for shipping your advance freight — either to the warehouse or directly to show site.

How are material handling rates calculated?

MATERIAL HANDLING RATES are calculated based on the Show Move-in and Move-out Times, as follows:

ST/ST: If freight is handled into and out of the show during straight time hours.

ST/OT: If freight is handled one way during straight time hours and one way during overtime hours.

OT/OT: If freight is handled into and out of the show during overtime hours. DT/OT: If freight is handled one way during double time hours and one way during overtime hours.

How do I ship to the warehouse?

- We will accept freight beginning 30 days prior to show move-in.
- To check on your freight arrival, contact Exhibitor Services at (540) 362-3940.
- To ensure timely arrival of your materials at show site, freight should arrive by the deadline date listed in the forms "General Information". Your freight will still be received after the deadline date, but additional charges will be incurred.
- The warehouse will receive shipments Monday through Friday, except holidays. Refer to the forms "General Information" for warehouse hours. No appointment is necessary.
- The warehouse will accept crates, cartons, skids, trunks/cases and carpets. Loose or pad-wrapped material must be sent directly to show site.
- · All shipments must have a bill of lading or delivery slip indicating the number of pieces, type of merchandise and weight.
- · Certified weight tickets must accompany all shipments.
- Warehouse freight will be delivered to the booth prior to exhibitor set up.
- Please call the number located in the forms "General Information" if you want to ship oversized material that requires special equipment to the warehouse.

How do I ship to show site?

- Freight will be accepted only during exhibitor move-in. Please refer to the forms "General Information" for the specific exhibitor move-in dates and times.
- All shipments must have a bill of lading or delivery slip indicating the number of pieces, type of merchandise and weight.
- Certified weight tickets must accompany all shipments.

What about prepaid or collect shipping charges?

- Collect shipments will be returned to the delivering carrier.
- To ensure that your freight does not arrive collect, mark your bill of lading "prepaid".
- "Prepaid" designates that the transportation charges will be paid by the exhibitor or a third party.

How should I label my freight?

- The label should contain the exhibiting company name, the booth number and the name of the event.
- The specific shipping address for either the warehouse or show site is located in the forms "General Information".

How do I estimate my Material Handling charges?

- · Charges will be based on the weight of your shipment. Each shipment received is considered separately. The shipment weight will be rounded up to the next 100 pounds. Each 100 pounds is considered one "CWT" (one hundred weight). All shipments are subject to reweigh.
- On the Calculation Form, select whether the freight will arrive at the warehouse or be sent directly to show site.
- Next, select the category that best describes your shipment. There are three categories of freight:

Crated: material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.

Special Handling: material delivered by the carrier in such a manner that it requires additional handling, such as ground unloading, stacked and constricted space unloading, designated piece unloading, loads mixed with pad-wrapped material, loads failing to maintain shipping integrity, carpet and/or pad-only shipments, and shipments that require additional time, equipment or labor to unload. Federal Express and UPS are included in this category due to their delivery procedures. Special Handling Shipments incur a surcharge.

Uncrated: material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.

- · Add overtime charges for inbound if material is delivered to your booth during the overtime period stated in the forms "General Information". This includes both warehouse and show site shipments.
- · Add overtime charges for outbound if material is loaded onto the outbound carrier during the overtime period stated in the forms "General Information".
- Add the late delivery charge listed on the Calculation Form if the shipment is accepted at the warehouse or at show site after the deadline date listed in the forms "General Information".
- The above services, whether used completely or in part, are offered as a package and the charges will be based on the total inbound weight of the shipment.
- Shipments received without RECEIPTS or freight bills, such as Federal Express and UPS, will be delivered to the booth without guarantee of piece count or

Any materials handled during OT or DT hours incur a surcharge.

What happens to my empty containers during the show?

- Pick up "Empty Labels" at the Service Desk. Place a label on each container. Labeled containers will be picked up periodically and stored in non-accessible storage during the show.
- At the close of the show, the empty containers will be returned to your booth in random order. Depending on the size of the show, this process may take several

How do I protect my materials after they are delivered to the show or before they are picked up after the show?

• Consistent with trade show industry practices, there may be a lapse of time between the delivery of your shipment(s) to your booth and your arrival. The same is true for the outbound phase of the show — the time between your departure and the actual pick-up of your materials. During these times, your materials will be left unattended. We recommend that you arrange for a representative to stay with your materials or that you hire security services to safeguard your materials.

How do I ship my materials after the close of the show?

- Each shipment must have a completed Material Handling Agreement (MHA) or Bill of Lading (BOL) in order to ship materials from the show. All pieces must be labeled individually.
- To save time, complete and submit the MHA or BOL in advance, or you may contact the Service Desk at show site for your shipping documents. The MHA and labels will be processed and available prior to show closing.
- After materials are packed, labeled, and ready to be shipped, the completed MHA must be turned in at the Service Desk.
- Call your designated carrier with pick-up information. Please refer to the forms "General Information" for specific dates and times. In the event your selected carrier fails to show on final move-out day, your shipment will either be rerouted on HOLLINS's carrier choice or delivered back to the warehouse at the exhibitor's expense.
- For your convenience, show recommended carriers will be on site to handle outbound transportation.

Where do I get a forklift?

- Forklift orders to install or dismantle your booth after materials are delivered may be ordered in advance or at show site. We recommend that you order in advance to avoid additional charges at show site. Refer to the Order Form for available
- Advance and show site orders for equipment and labor will be dispatched once a company representative signs the labor order at the Service Desk.
- Requested start times cannot be guaranteed; however, every effort will be made to meet all requests.

Do I need insurance?

- Be sure your materials are insured from the time they leave your firm until they are returned after the show. It is suggested that exhibitors arrange all-risk coverage. This can be done by riders to your existing policies.
- · All materials handled by HOLLINS are subject to the enclosed Terms and Conditions.

Other available services (may not be available in all locations)

- Cranes
- · Accessible storage at venue
- Scissor lifts, condors
- Exhibit transportation services Local pick-up and delivery
- Security storage at show site
- Priority empty return
- Short-term and long-term warehouse storage

Street Address:

Roanoke, VA 24019



Mailing Address: P.O. Box 7001 Roanoke, VA 24019

> Phone: (540) 362-3940 Fax: (540) 362-8698

Material Handling 7615 Williamson Rd. N.W. **Rate Schedule** and Order Form



ail or fax to us as indicated above. Retain a copy for your files

(e-mail) service@hollins-expo.com

Advance Shipments to the Warehouse: Received January 2 - January 22, 2019

Shipments to the Show Site will be received: January 24, 2019

SHIPMENTS MUST BE PREPAID. COLLECT SHIPMENTS WILL NOT BE ACCEPTED.

CRATED - Material that is in any type of shipping container or skidded so that it can be unloaded at the dock by forklift or pallet jack with no additional handling required.

SPECIAL HANDLING (See "Special Handling Definitions" form) - Material delivered by a carrier in such a manner that it requires additional handling, such as ground unloading, stacked or restricted space unloading, designated piece unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, carpet and/or pad only shipments, no documentation and shipments that require additional time, labor or equipment to unload, sort and deliver. Federal Express and UPS are included in this category due to their delivery procedures.

UNCRATED OR PAD WRAPPED - Material that is not in any type of shipping container, unskidded, shipped loose or pad wrapped.

OVERTIME -- 4:30 PM to 8:00 AM Monday through Friday -- ALL DAY Saturday, Sunday & Holidays STRAIGHT TIME - 8:00 AM to 4:30 PM Monday through Friday

BASE RATES & CLASSIFICATIONS (A)								
Description	Rate Per CWT (100 lb.)	200 lb. Minimum						
Warehouse Shipment delivered on or before January 22, 2019 (200 lb. minimum)								
Crated Shipment	\$ 45.00	\$ 90.00						
Special Handling Shipment (25% surcharge)	56.25	112.50						
Show Site Shipment (200 lb. minimum)								
Crated Shipment	\$ 45.00	\$ 90.00						
Special Handling Shipment (25% surcharge)	56.25	112.50						
Uncrated or Pad Wrapped Shipment (30% surcharge)	58.50	117.00						

SMALL PACKAGE (B)									
A small package shipment is a shipment totaling any number of pieces with a combined weight not to exceed 25 lb. that is received on the same day, from the same shipper and delivered by the same carrier.									
Description	No. of Shipments	х	Rate Per Shipment	=	TOTAL (B)				
Small Package		х	\$ 50.00	=	\$				

ADDITIONAL SURCHARGES (A)								
	All freight delivered to booths and/or outbound shipments after 4:30 PM Monday through Friday and ALL DAY Saturday, Sunday & Holidays will be assessed overtime charges.							
Description Rate Per CWT 200 lb. (100 lb.) Minimum								
Shipment Delivered after Deadline Date (in addition to Base Rates)								
Warehouse Shipment after January 22, 2019	\$ 14.00	\$ 28.00						
Show Site Shipment after Show opening	\$ 14.00	\$ 28.00						
Overtime Charge - Inbound (in addition to Base Rates)								
Crated Shipment	\$ 14.00	\$ 28.00						
Special Handling Shipment	\$ 17.50	\$ 35.00						
Uncrated or Pad Wrapped Shipment	\$ 18.20	\$ 36.40						
Overtime Charge - Outbound (in addition to	Base Rates)							
Crated Shipment	\$ 14.00	\$ 28.00						
Special Handling Shipment	\$ 17.50	\$ 35.00						
Uncrated or Pad Wrapped Shipment \$18.20 \$36.40								
Loading of outbound material will not begin until after 6:00 PM on Sunday, January 27.								

• Shipments returned to the Warehouse will be charged an additional \$15.00 per 100 lb. ~ \$250.00 minimum. • Storage fees prior to 30 days before the Show, and/or after 4 days following the Show will be an additional \$1.50 per 100 lb. per day ~ \$50.00 minimum • Show Site storage for containers not brought in by HOLLINS will be \$25.00 per piece. • Shrink Wrap: \$50.00 per skid (includes 30 mins. labor). • Banding: \$1.25 per foot (includes 30 mins. labor).

NOTE: Billed weight is based on incoming weight only, whether the above services are used in whole or in part. The weight is taken from the INBOUND Bill of Lading and/or the Certified Weight Ticket. Shipments arriving without a specified weight on the Bill of Lading will be assigned an approximate weight by HOLLINS. This estimate will prevail.

CLASSIFICATION	ESTIMATED HANDLING CHARGES (A) - Calculate in increments of 100 only Round up to the next 100 mark 200 lb. minimum per shipment.												
CLASSIFICATION	Weight (lb.)	÷100	=	CWT	х	OT In / ST Out	ST In / ST Out	ST In / OT Out	OT In / OT Out	or	If Late	=	Charges (A)
Warehouse - Crated		÷100	=		Х			\$ 54.00		or	\$ 72.00	=	\$
Warehouse - Special Handling		÷100	=		Х			\$ 73.75		or	\$ 87.75	=	\$
Show Site - Crated		÷100	=		Х			\$ 54.00		or	\$ 72.00	=	\$
Show Site - Special Handling		÷100	=		Х			\$ 73.75		or	\$ 87.75	=	\$
Show Site - Uncrated or Pad Wrapped		÷100	=		Х			\$ 76.60		or	\$ 90.60	=	\$
200 lb. minimum charge applies to each shipment - Example 1: You shipped two boxes together weighing seventy-five pounds each. The boxe								TOTAL	(A)	\$			
arrive as one shipment. This entire shipment will result in ONE minimum two-hundred pound charge. - Example 2: You shipped the same two box weighing seventy-five pounds each. The boxes arrive separately, at two separate times. This will result in TWO minimum two-hundred pound charges.									TOTAL (A)+	(B)	\$		

PAYMENT POLICY: We require your credit card authorization to be on file with HOLLINS. Payment in full, including tax, must accompany your order. Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.

					PLEASE TYPE OR PRINT	
NAME OF EVENT_	Marketplace Events Virginia Home Show					
EXHIBITING FIRM_				BOOTH NO		
ADDRESS						
CITY AND STATE _				ZIP CODE		
AUTHORIZED BY_		X				
TELEPHONE NO	(Please Type or Print)	(Signa		DATE		
FOR PAYMENT RECEIPTS BY E-MAIL, PRINT E-MAIL ADDRESS HERE:						



> Phone: (540) 362-3940 Fax: (540) 36 (e-mail) service@hollins-expo.com

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019

Roanoke, VA 24019 **Mailulling I** Fax: (540) 362-8698 **& Condi**



YOU ARE ENTERING A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.

Acceptance of said terms and conditions will be construed when any of the following conditions are met: This Material Handling Agreement (MHA) is signed; Exhibitor's materials are delivered to HOLLINS's warehouse or to an event site for which HOLLINS is the Official Show Contractor; or an order for labor and/or rental equipment is placed by Exhibitor with HOLLINS.

- **1. DEFINITIONS.** For purposes of this Contract, "HOLLINS" means HOLLINS Exposition Services and its employees, directors, officers, agents, assigns, affiliated companies, and related entities. The term "Exhibitor" means the Exhibitor, its employees, agents, representatives, any Exhibitor Appointed Contractors ("EAC"), and any persons receiving services from HOLLINS.
- 2. PACKAGING/CRATES AND STORAGE. HOLLINS shall not be responsible for damage to loose or uncrated materials, pad wrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or improperly packed or labeled materials. HOLLINS shall not be responsible for crates and packaging which are unsuitable for handling, in poor condition, or have prior damage. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means. HOLLINS will not accept any crates or packaging containing hazardous materials. Goods requiring cold storage and those in accessible storage are stored at Exhibitor's own risk. HOLLINS ASSUMES NO RESPONSIBILITY OR LIABILITY FOR LOSS OR DAMAGE TO GOODS IN COLD STORAGE OR ACCESSIBLE
- 3. EMPTY CONTAINERS. Empty container labels will be available at the show site service desk. Affixing labels to the containers is the sole responsibility of Exhibitor or his or her representative. All previous labels must be removed or obliterated. HOLLINS assumes no responsibility for: error in the above procedures; removal of containers with old empty labels and without HOLLINS labels; or improper information on empty labels. HOLLINS WILL NOT BE LIABLE FOR LOSS OR DAMAGE TO CRATES AND CONTAINERS OR THEIR CONTENTS WHILE SAME ARE IN EMPTY CONTAINER STORAGE.
- 4. INBOUND/OUTBOUND SHIPMENTS. There may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of Exhibitor, or a lapse of time between the completion of packing and the actual pickup of materials from the booths for reloading onto a carrier and during such times, Exhibitor materials will be left unattended. HOLLINS IS NOT RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS AFTER THEY HAVE BEEN DELIVERED TO EXHBITOR'S BOOTH AT SHOW SITE OR BEFORE THEY HAVE BEEN PICKED UP FOR RELOADING AT THE CONCLUSION OF THE EVENT. HOLLINS recommends the securing of security services from Facility or Show Management. All MHA's submitted to HOLLINS by Exhibitor will be checked at the time of pickup from the booth and corrections will be made where discrepancies exist between the quantities of items on any form submitted to HOLLINS and the actual count of such items in the booth at the time of pickup.
- 5. DELIVERY TO THE CARRIER FOR RELOADING. HOLLINS assumes no responsibility for loss, damage, theft, or disappearance of Exhibitor's materials after same have been delivered to Exhibitor's appointed carrier, shipper, or agent for transportation after the conclusion of the show. HOLLINS loads the materials onto the carrier under directions from the carrier or driver of that carrier. Any loading onto the carrier will be understood to be under the exclusive supervision and control of the carrier or driver of that carrier. HOLLINS ASSUMES NO RESPONSIBILITY FOR LOSS, DAMAGE, THEFT OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS THAT ARISES OUT OF IMPROPERLY LOADED OR LABELED MATERIALS.
- **6. DESIGNATED CARRIERS.** HOLLINS shall have the authority to change the Exhibitor's designated carrier if that carrier does not pick up the shipment(s) at the appointed time. Where no disposition is made by Exhibitor, materials may be taken to a warehouse to await Exhibitor's shipping instructions and Exhibitor agrees to be responsible for charges relating to such rerouting and handling. In no event shall HOLLINS be responsible for any loss resulting from such rerouting designation.
- **7. FORCE MAJEURE.** HOLLINS's performance hereunder is subject to, and HOLLINS shall not be responsible for loss, delay, or damage due to, strike, lockouts, work stoppages, natural elements, vandalism, Acts of God, civil disturbances, power failures, explosions, acts of terrorism or war, or for any other cause beyond HOLLINS's reasonable control, nor for ordinary wear and tear in the handling of materials.
- **8. CLAIM(S) FOR LOSS.** Exhibitor agrees that any and all claims for loss or damage must be submitted to HOLLINS immediately at the show site, and in any case not later than **thirty (30) business days** after the conclusion of the show or exposition. (For purposes of claim reporting, the "conclusion" of the show shall be construed as the time when Exhibitor's materials are delivered to the carrier for transportation from the show site or from HOLLINS's warehouse). All claims reported after thirty (30) days will be rejected. In no event shall a suit or action be brought against HOLLINS **more than two (2) years** after the date of loss or damage occurred.
 - a. PAYMENT FOR SERVICES MAY NOT BE WITHHELD. In the event of any dispute between the Exhibitor and HOLLINS relative to any loss, damage, or claim, Exhibitor shall not be entitled to and shall not withhold payment, or any partial payment, due HOLLINS for its services as an offset against the amount of any alleged loss or damage. Any claims against HOLLINS shall be considered a separate transaction and shall be resolved on their own merits.

- b. MAXIMUM RECOVERY. If found liable for any loss, HOLLINS's sole and exclusive MAXIMUM liability for loss or damage to Exhibitor's materials and Exhibitor's sole and exclusive remedy is limited to \$.50 (USD) per pound per article with a maximum liability of \$100.00 (USD) per item, or \$1,500.00 (USD) per shipment whichever is less. All shipment weights are subject to correction and final charges determined by the actual or re-weighed weight of the shipment.
- C. LIMITATION OF LIABILITY. IN NO EVENT SHALL HOLLINS BE LIABLE TO THE EXHIBITOR OR TO ANY OTHER PARTY FOR SPECIAL, COLLATERAL, EXEMPLARY, INDIRECT, INCIDENTAL, OR CONSEQUENTIAL DAMAGES, WHETHER SUCH DAMAGES OCCUR EITHER PRIOR OR SUBSEQUENT TO, OR ARE ALLEGED AS A RESULT OF, TORTIOUS CONDUCT, FAILURE OF THE EQUIPMENT OR SERVICES OF HOLLINS OR BREACH OF ANY OF THE PROVISIONS OF THIS CONTRACT, REGARDLESS OF THE FORM OF ACTION, WHETHER IN CONTRACT OR IN TORT, INCLUDING STRICT LIABILITY AND NEGLIGENCE, EVEN IF HOLLINS HAS BEEN ADVISED OR HAS NOTICE OF THE POSSIBILITY OF SUCH DAMAGES.

 SUCH EXCLUDED DAMAGES INCLUDE BUT ARE NOT LIMITED TO LOST PROFITS, LOSS OF USE, AND INTERRUPTION OF BUSINESS OR OTHER CONSEQUENTIAL OR INDIRECT ECONOMIC LOSSES.
- 9. DECLARED VALUE. Declarations of Declared Value are between the Exhibitor and the selected Carrier ONLY, and are in no way an extension of HOLLINS's maximum liability stated herein. HOLLINS will use commercially reasonable efforts to transmit the Declared Value instructions to the selected Carrier; however, HOLLINS WILL NOT BE LIABLE FOR ANY CLAIM ARISING FROM THE TRANSMITTAL OF, OR FAILURE TO TRANSMIT, DECLARED VALUE INSTRUCTIONS TO THE CARRIER NOR FOR FAILURE OF THE CARRIER TO UPHOLD THE DECLARED VALUE OR ANY OTHER TERM OF CARRIAGE.
- 10. JURISDICTION / VENUE. THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE STATE OF VIRGINIA WITHOUT GIVING EFFECT TO ITS CONFLICT OF LAWS RULES. EXCLUSIVE VENUE FOR ALL DISPUTES ARISING OUT OF OR RELATING TO THIS CONTRACT SHALL RESIDE IN A COURT OF COMPETENT JURISDICTION IN ROANOKE COUNTY, VIRGINIA.
- 11. INDEMNIFICATION. Exhibitor agrees to indemnify and forever hold harmless HOLLINS and its employees, directors, officers, and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) arising out or contributed to by Exhibitor's negligent supervision of any labor secured through HOLLINS; Exhibitor's negligence, willful misconduct, or deliberate act, or the negligence, willful misconduct, or deliberate act of Exhibitor's employees, agents, representatives, customers, invitees and/or any Exhibitor Appointed Contractors (EAC) at the show or exposition to which this Contract relates, including but not limited to the misuse, improper use, unauthorized alteration, or negligent handling of HOLLINS's equipment; Exhibitor's violation of Federal, State, County or Local ordinances; and/or Exhibitor's violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management.
- 12. LIEN. Exhibitor grants HOLLINS a security interest in and a lien on all of Exhibitor's goods (including without limitation all equipment) that is from time to time in the possession of HOLLINS and all the proceeds thereof, including without limitation insurance proceeds (the "Collateral"), to secure the prompt and full payment and performance of all Exhibitor's indebtedness for monies paid, by HOLLINS on its behalf, services performed, materials and/or labor from time to time provided by HOLLINS to or for the benefit of Exhibitor ("Obligations"). HOLLINS shall have all the rights and remedies of a secured party under the Uniform Commercial Code, as may be amended from time to time ("UCC"), and any notice that HOLLINS is required to give under the UCC of a time and place of a public sale or the time after which any private sale or other intended disposition of any Collateral is to be made shall be deemed to constitute reasonable notice if such notice is mailed by registered or certified mail at least five (5) days prior to such action. HOLLINS may hold and not deliver any of the Collateral to Exhibitor for so long as there are any Obligations that remain unpaid or unsatisfied.
- **13. WAIVER & RELEASE.** Exhibitor, as a material part of the consideration to HOLLINS for material handling services, waives and releases all claims against HOLLINS with respect to all matters for which HOLLINS has disclaimed liability pursuant to the provisions of this Contract.
- 14. DRIVER LIABILITY WAIVER. IN CONSIDERATION OF HOLLINS PERMITTING ENTRANCE TO THE PREMISES, YOU, YOUR EMPLOYER, THE OWNER OF THE TRUCK AND/OR EQUIPMENT THAT YOU ARE OPERATING (TRUCK OWNER) AND YOU AS AGENT OF YOUR EMPLOYER AND THE TRUCK OWNER, HEREBY ASSUME ALL RISK OF INJURY OR HARM TO YOURSELF AND OTHERS AND DAMAGE TO YOUR PROPERTY AND PROPERTY BELONGING TO YOUR EMPLOYER OR OTHERS ARISING FROM YOUR ACTIVITIES WHILE BEING PERMITTED TO ENTER THE PREMISES. YOU AGREE TO ENTER AT YOUR OWN RISK. YOU HAVE FULL KNOWLEDGE OF ANY RISK INVOLVED IN THIS ACTIVITY. YOU RECOGNIZE THE HAZARDS AND ARE AWARE OF ALL THE RULES FOR SAFE OPERATION. YOUR EMPLOYER, THE TRUCK OWNER, AND YOU AGREE TO INDEMNIFY AND HOLD HARMLESS HOLLINS, ITS EMPLOYEES, OFFICERS, DIRECTORS, AGENTS, ASSIGNS, AFFILIATED COMPANIES AND RELATED ENTITIES, AGAINST ANY AND ALL LIABILITY, ACTIONS, CLAIMS, AND DAMAGES OF ANY KIND WHATSOEVER ARISING FROM YOUR ACTIVITIES WHILE BEING PERMITTED TO ENTER THE PREMISE.



Phone: (540) 362-3940 (e-mail) service@hollins-expo.com

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019

Fax: (540) 362-8698



Special handling applies to shipments that are loaded by cubic space and/or packed in such a manner as to require additional labor/handling, such as ground unloading, constricted space unloading, designated piece unloading, carpet/pad only shipments or stacked shipments. Also included are shipment integrity, alternate delivery locations, mixed shipments, and shipments without individual bills of lading. Shipments loaded in this manner require additional time, labor, or equipment, to unload, sort and deliver.

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What is Ground Loading/Unloading?

Vehicles that are not dock height, preventing the use of loading docks such as; U-hauls, drop deck flat bed trailers, drop floor van trailers, company vehicles with trailers that are not dock level, etc.

What is Constricted Space Loading/Unloading?

Trailer loaded "high and tight" shipments that are not easily accessible. Freight is loaded to full capacity of trailer — top to bottom, side to side. One example of this is freight that is loaded down one side of a trailer that must be bypassed to reach targeted freight.

What is Designated Piece Loading/Unloading?

Drivers that require the loading crew to bring multiple pieces of the freight to the rear of the trailer to select the next piece, having to remove freight from the trailer then reload to fit, or the trailer must be loaded in a sequence to ensure all items fit.

What are Stacked Shipments?

Shipments loaded in such a manner requiring multiple items to be removed to ground level for delivery to booth. Stacked or "cubed out" shipments, loose items placed on top of crates and/or pallets constitute special handling.

What is Shipment Integrity?

Shipment integrity involves shipments on a carrier that are intermingled, or delivered in such a manner that additional labor is needed to sort through and separate the various shipments on a truck for delivery to our customers.

What is Alternate Delivery Location?

Alternative delivery location refers to shipments that are delivered by a carrier that requires us to deliver some shipments to different levels in the same building, or to other buildings in the same facility.

What are Mixed Shipments?

Mixed shipments are defined as shipments of mixed crated and uncrated goods, where the percentage of uncrated is minimal and does not warrant the full uncrated rate for the shipment, but does require special handling. HOLLINS defines special handling for mixed loads as having less than 50% of the volume as uncrated.

What does it mean if I have "No Documentation"?

Shipments arrive from a small package carrier (including, among others, Federal Express and UPS) without an individual Bill of Lading, requiring additional time, labor and equipment to process.

What about carpet only shipments?

Shipments that consist of carpet and/or carpet padding only require special handling because of additional labor and equipment to unload.

What is the difference between Crated and Uncrated Shipments?

Crated shipments are those that are packed in any type of shipping container that can be unloaded at the dock with no additional handling required. Such containers include crates, fiber cases, cartons, and properly packed skids. An uncrated shipment is material that is shipped loose or pad-wrapped, and/or unskidded without proper lifting bars and hooks.



Mailing Address: P. O. Box 7001 Roanoke, VA 24019

Phone: (540) 362-3940

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019

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(e-mail) service@hollins-expo.com

Fax: (540) 362-8698



Advance Shipments to HOLLINS Warehouse: Use the following address.

To: Company Name and Booth #For: MPE Virginia Home Showc/o: HOLLINS Exposition Services

UPS Freight

5401 Midlothian Turnpike Richmond, VA 23225 Deadline date for Advance Shipments: January 22, 2019

Advance Shipments to HOLLINS Warehouse

List advance shipments below. Attach separate forms for additional shipments.

Advan Shipme	nce ents	Number of Pieces	Est. Weight	Description	Carrier(s)	Tracking Number (Please provide PRO number)	Estimate Date of Arrival
# 1	'						
#2	!						
#3	!						
#4	!						

Show Site Shipments: Use the following address.

To: Company Name and Booth #For: MPE Virginia Home Showc/o: HOLLINS Exposition Services

Meadow Event Park Farm Bureau Center 13048 Dawn Blvd. Doswell, VA 23047

	Show Site shipments will be accepted
7	<i>January 24, 2019</i>

Show Site Shipments

List show site shipments below. Attach separate forms for additional shipments.

Show Site Shipments	Number of Pieces	Est. Weight	Description	Carrier(s)	Tracking Number (Please provide PRO number)	Estimate Date of Arrival
# 1						
#2						
#3						
# 4						

				PLEASE TYPE OR PRINT
NAME OF EVENT _	Marketplace Events Virginia Home Show			
EXHIBITING FIRM_			ВООТН	I NO
ADDRESS				
CITY AND STATE _			ZIP CO	DE
AUTHORIZED BY_		X		
TELEPHONE NO	(Please Type or Print)	(Signature)	DATE	
FOR PAYMENT RECE	IPTS BY E-MAIL, PRINT E-MAIL ADDRESS HERE:			

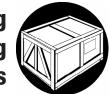


Phone: (540) 362-3940

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019

Fax: (540) 362-8698





(e-mail) service@hollins-expo.com

Use these labels as they will expedite handling. Copies are acceptable if more labels are needed. Please Type or Print

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HOLLINS	HOLLINS
EXPOSITION SERVICES	EXPOSITION SERVICES
RUSH	RUSH
Advance Warehouse	Advance Warehouse
DEADLINE DATE: January 22, 2019	DEADLINE DATE: January 22, 2019
TO-	TO
(Name of Exhibiting Company)	(Name of Exhibiting Company)
C/O: HOLLINS Exposition Services	C/O: HOLLINS Exposition Services
UPS Freight	UPS Freight
5401 Midlothian Turnpike Richmond, VA 23225	5401 Midlothian Turnpike Richmond, VA 23225
Event: Virginia Home Show	Event: <i>Virginia Home Show</i>
Booth No No OfPcs.	Booth NoNo OfPcs.
Carrier	Carrier
CERTIFIED WEIGHT TICKETS ARE REQUIRED FOR ALL SHIPMENTS.	CERTIFIED WEIGHT TICKETS ARE REQUIRED FOR ALL SHIPMENTS.
	'
EXPOSITION SERVICES	HOLLINS EXPOSITION SERVICES
RUSH	RUSH
Show Site	Show Site
WILL BE ACCEPTED: January 24, 2019	WILL BE ACCEPTED: January 24, 2019
(Name of Exhibiting Company)	(Name of Exhibiting Company)
C/O: HOLLINS Exposition Services	C/O: HOLLINS Exposition Services
Meadow Event Park	Meadow Event Park
Farm Bureau Center	Farm Bureau Center
13048 Dawn Blvd.	13048 Dawn Blvd.
Doswell, VA 23047	Doswell, VA 23047
Event: Virginia Home Show	Event: <i>Virginia Home Show</i>
Booth No No OfPcs.	Booth NoNo OfPcs.
Carrier	Carrier
CERTIFIED WEIGHT TICKETS ARE REQUIRED FOR ALL SHIPMENTS.	CERTIFIED WEIGHT TICKETS ARE REQUIRED FOR ALL SHIPMENTS



Mailing Address: P. O. Box 7001 Roanoke, VA 24019

> Phone: (540) 362-3940 Fax: (540) 362-8698 (e-mail) service@hollins-expo.com

Street Address: Roanoke, VA 24019



PLEASE TYPE OR PRINT

NAME OF EV	_{'ENT} Marketpla	ace Events Virginia Home Show				. 22.62 2 6			
EXHIBITING FIRM					воотн і	NO			
				ZIP CODE					
TELEPHONE	(Please Type or	Print)	(Sign	ature)	TF.				
By signing above, y	ou agree to payment terms	and conditions and limits of liability in the Exhibitor	Service Kit, and authorize I	HOLLINS to use a	ny payment method	on file, including credit cards.			
A CREDIT CARD OI	N FILE IS REQUIRED FOR A	ALL SHIPMENTS. All shipping charges are estimates	until the shipment is delive	ered. No credits o	r refunds will be issu	ed after the close of the show.			
charge to ex				able for pic					
SHIP TO:	COMPANY NAM								
OHIF TO.	DELIVERY ADDR								
	DELIVERTI ADDI								
	CITY:		STATE		ZIP				
		UCTIONS:							
BILL TO:	☐ Same as Shir								
OR:									
0111	DELIVERY ADDR								
	DELIVERTI NODI								
	CITY:	STATE			ZIP				
	PHONE:	ATTENTION: _							
	SPECIAL INSTRI	UCTIONS:							
METHOD OF SHIPMENT SHIPMENT DETAIL						TAILS			
☐ HOLLINS Exhibit Transportation HOLLINS will make arrangements for all HOLLINS Exhibit Transportation shipments.			Piece # 1	□ Carton	☐ Fiber Case	☐ Skid/Pallet ☐ Crate			
Credit card on f	ile required. Charges w	vill appear on your HOLLINS invoice after days after close of show for tracking.	Dimensions _	X	X	Estimated Weight			
□ Other Ca		days after close of show for tracking.	Piece # 2	☐ Carton	☐ Fiber Case	☐ Skid/Pallet ☐ Crate			
Arrangements fo	r pick-up by other carr	iers is the responsibility of the exhibitor. und Bill of Lading. Carriers must check in	Dimensions	X	X	Estimated Weight			
	d time published in the	· · · · · · · · · · · · · · · · · · ·	Piece # 3	□ Carton	☐ Fiber Case	☐ Skid/Pallet ☐ Crate			
Carrier:			Dimensions	X	X	Estimated Weight			
Carrier Phone			Piece # 4	□ Carton	☐ Fiber Case	☐ Skid/Pallet ☐ Crate			
	Speed of Service		Dimensions	X	X	Estimated Weight			
,	ay: Delivery by 5:00 p.m. second business day erred: Delivery within 3-5 business days ndard Ground			1					
			Piece # 5	☐ Carton	☐ Fiber Case	☐ Skid/Pallet ☐ Crate			
☐ Specialized: Pad wrapped, uncrated or truckload			Dimensions _	X	X	Estimated Weight			
☑ Select S	Shipment Option	is:	Piece # 6	☐ Carton	☐ Fiber Case	☐ Skid/Pallet ☐ Crate			
	r has loading dock	☐ Lift Gate Required	Dimensions _	X	X	Estimated Weight			
	elivery needed	☐ Air Ride Required	Total Bio		Takal F. C	mated Wainbt			
☐ Pad wra		☐ Residential Delivery☐ Delivery to Trade Show Site	Total Pieces		iotai Esti	mated Weight			
	d Value: \$		☐ Add Shrinkwra	ın	□ Add	l Banding			
□ Add In	surance (\$5.50 ner 100 l	lhe : \$100 00 minimum)	_ /ww viii iii kwi w	r	_ AUL				



□ P.O. Box 7001 • 7615 Williamson Road, NW Roanoke, VA 24019 • (540) 362-3940

□ P.O. Box 49837 • 121 N. Chimney Rock Road Greensboro, NC 27409 • (336) 315-5225

SIGNATURE

PRINT NAME

MATERIAL HANDLING AGREEMENT UNIFORM BILL OF LADING ORIGINAL - NOT NEGOTIABLE

Exhibitor: You are the SHIPPER. Complete blocks 1 through 11.

PLACE PRO LABEL HERE

DAT	E:							
0	FROM: SHIPPER NA	ME (EXHIBIT	ING COMPANY)	2 TO: CONSIGNEE COMPANY				
CONT	ACT		CELL PHONE	CONTACT				
VENU	E			ADDRESS				
ADDR	ESS			-				
CITY			STATE ZIP CODE	CITY	STATE ZIP CODE			
SHOW	NAME		BOOTH#	SHOW NAME	BOOTH#			
	INVOICE CHARGES	TO: (THIRD P	PARTY)	FREIGHT CHARGES ARE:				
CONT		,		4 □ COLLECT □ PRE-PA	AID			
VENUI	E			■ HOLLINS EXHIBIT TRANSPORT □ OTHER CARRIER: In the event your designated carrier above fails to pick up, HOLL Transportation or a carrier of the General Service Contractors' of CARRIER PHONE:	.INS will reroute shipment via HOLLIN	IS Exhibit		
CITY			STATE ZIP CODE	6 SPECIAL INSTRUCTIONS				
ATTEN	ITION:		PHONE NUMBER					
7 8 1 0	IF GOING TO ANOTHER SHOW, SELECT ONE: ADVANCE WAREHOUSE - DELIVER BY: SELECT SPEED OF SERVICE: 2 DAY: DELIVERY BY 5:00 P.M. SECOND BUSINESS DAY DEFERRED: DELIVERY WITHIN 3-5 BUSINESS DAYS STANDARD GROUND SPECIALIZED: PAD WRAPPED, UNCRATED OR TRUCKLOAD # PIECES HAZ DESCRIPTION OF ARTICLES, SI			SHOW SITE - TARGET/MOVE-IN DAT SELECT SHIPMENT OPTIONS: LIFT GATE REQUIRED INSIDE DELIVERY NEEDED PAD WRAP REQUIRED ADD SHRINKWRAP ADD BANDING PECIAL MARKS, AND EXCEPTIONS	HIGH-COST ZIP (100xx-102xx) RESIDENTIAL DELIVERY DELIVERY TO TRADE SHOW DO NOT STACK AIR RIDE REQUIRED WEIGHT CLASS			
		MAT?	CRATED EXHIBITION MATERIALS, BOOTHS, E	·	<u> </u>	125		
			CARTONS, EXHIBITION PARAPHERNALIA			125		
			SKID/PALLET, EXHIBITION PARAPHERNALIA	ID/PALLET, EXHIBITION PARAPHERNALIA (QTY/CTNS)				
			ROLL EXHIBIT FLOORING (COLOR	EXHIBIT FLOORING (COLOR)				
			FIBER CASE/TRUNK (COLOR)		125		
	HAZARDOUS MATER	RIALS EMERGI	ENCY CONTACT:	CELL PHONI	<u> </u>			
•	CARRIER LIABILITY: Carrier liability for loss or damage will be the lesser of (1) the actual invoice value of the commodities or article(s) lost, damaged or destroyed; or * (2) the amount determined from applicable limited liability provisions of the NMFC; or (3) the limited liability as stated in the applicable governing tariffs, unless **Excess Declared Value Coverage is specifically requested along with the amount of coverage needed in writing on the bill of lading at the time of shipment and applicable charges are paid. Maximum carrier liability is limited to \$25.00 per pound per package and \$100,000 per shipment. Liability for commodities or articles other than new is limited to \$.10 per pound per package (and up to a maximum \$2.50 per pound per package when Excess Declared Value Coverage is requested). Liability for specific commodities or articles is limited to \$2.00 per pound per package. Liability for commodities or articles under the subject to a limited declared value. You are advised to review the applicable tariff provisions before stating a value. By accepting this Bill of Lading, the General Contractor assumes no responsibility for shipments left in booth by exhibitor. All materials are subject to final count and correction at time of actual removal from booth.							
	been established by marked, consigned, performed hereund shipper and accepte	the carrier an and destined er shall be sub ed for himself	nd are available to the shipper, on request; the property descril as shown below, which said carrier agrees to carry to destinal bject to all the conditions not prohibited by law, whether printe	writing between the carrier and shipper, if applicable, otherwise to bed above in apparent good order, except as noted (contents and tion, if on its route, or otherwise to deliver to another carrier on ed or written, herein contained, including the conditions on the ba	condition of contents of package the route to destination. Every s tick hereof, which are hereby agre	es unknown) service to be		
	EXHIBITOR/COMPA	ANY NAME		CARRIER				

DRIVER

DATE

PIECES



> Phone: (540) 362-3940 Fax: (540) 362-8698

(e-mail) service@hollins-expo.com

Street Address:

7615 Williamson Rd. N.W.

Roanoke, VA 24019



DO NOT return the forms following this page to **HOLLINS Exposition Services.**

Should you desire any of these services, please return the form to the appropriate vendor(s).

Thank you.



EVENT SERVICES ORDER FORM

THE MEADOW EVENT PARK PO BOX 130 DOSWELL, VA 23047

Fax (804)-994-2927

email pdaneker@meadoweventpark.com

FULL PAYMENT MUST BE RECEIVED 14 DAYS IN ADVANCE OF EVENT TO GUARANTEE SERVICE/EQUIPMENT AND TO RECEIVE THE ADVANCE RATE

Event Name: Virginia Home Show			Room/	Booth #:			
Event Dates: Exhibiting Company:							
Contact Name:							
Address:							
City:				Zip:			
Phone: () Fax: () E-Mail:						
UTILITIES	ADVANCE	ORDER	FLOO	R ORDER	QUANTITY	AMOUNT	
2000 watt Receptacle, 110 Volt, 20 Amps	\$	50.00	\$	75.00			
Multi-receptacle Power Strip*	\$	20.00	\$	20.00			
1 Phase, 208 Volt, 30 Amps(availability based on location	\$	115.00	\$	175.00			
1 Phase, 208 Volt, 50 Amps(availability based on location	\$	165.00	\$	200.00			
1 Phase, 208 Volt, 100 Amps (limited availability)		350.00	\$	400.00			
1 Phase, 208 Volt, 200 Amps (outside only)		475.00	\$	525.00			
3 Phase, 208 Volt, 30 Amps (limited availability)	•	300.00	\$	350.00			
3 Phase, 208 Volt, 50 Amps (limited availability)		375.00	\$	450.00			
3 Phase, 208 Volt, 100 Amps (limited availability)		425.00	\$	500.00			
3 Phase, 208 Volt, 200 Amps (outside only)		575.00	\$	625.00			
WiFi	free - will	be give	en cod	e upon ar	rıval		
Total Utility Order						\$	
PAYMENT METHOD:	ETHOD O			T ERCARD	□VISA		
Credit Card Holder Name:							
Credit Card Number: Expiration Date:							
Verification Code							
Billing Address:City, State, Zip							
Credit Card Holder Signature: Date:							
Make Checks Payable To: <u>CFE</u> • Our	Tax ID Num	ber is 45	<u>-5587</u> 9	952			

TOTAL PAYMENT MUST ACCOMPANY THIS FORM
Return form to: Meadow Event Park, P.O. Box 130 Doswell VA 23047
DO NOT RETURN TO PROMOTER