

# VIRGINIA HOME SHOW

PRESENTED BY



**JAN. 27-28, 2018**  
The Meadow Event Park

## How-to set up your company's Exhibitor Listing

### How-to create your listing - as easy as 1-2-3-4!

1. Enter your company info online at:  
<http://vahomeshow.com/add-exhibitor-login>
2. Log in with the username: **VAHSJanuary** and password: **VAHSJanEX8**  
Please note that the password is case sensitive. Contact your show manager if you want to fax/email your information.
3. We will create your company profile and set up your Request Information form.
4. We will update and maintain your page as required so you can promote product launches, store sales, events and more through your company page!

### Tips to get the most out of your listing

- Enter a full description of your company. The more information you provide the better, as it will help people find you using the search tool.
- Use as many keywords as possible. The keywords will help you appear in the search results. If you sell different types of products, be sure to list them all.
- Select the category that best represents your company. Your company will be listed under this heading.
- Include your booth number. Make sure customers can find your company on the show floor.
- Offer a show special or discount. Use a promo code or offer a percentage off to people who mention your listing, this way you can track the results.
- Follow up with email requests. Be sure and reply to any quote requests you receive - try and make appointments with customers during the show.

### Benefits of creating your company listing

**VISIBILITY** - Receive a full page on our website ([www.VAHomeShow.com](http://www.VAHomeShow.com)) to promote your company, store(s) and products. Update this information while your listing is active to promote show specials, new products, store openings and more!

**SALES** - Consumers can contact you through a search function and email form and you can immediately respond to requests for more information.

### Need more help?

If you need technical help or want to make changes to your listing, please email **Jen Shaw** at [jens@MPeshows.com](mailto:jens@MPeshows.com).

The screenshot shows the VA Home Show website interface. At the top, there's a navigation bar with links for INFORMATION, SHOW FEATURES, EXHIBITOR LIST, LOOKING TO EXHIBIT, BLOG & SOCIAL, and BOOTH QUOTE. Below the navigation bar is a banner image of a fire pit with the text "EXHIBITOR LISTINGS". The main content area is divided into two columns. The left column is titled "ADD YOUR EXHIBITOR LISTING" and contains a form with fields for Company Name, Address 1, Address 2, City, State/Province, Zip/Postal Code, Phone Number, Booth #, Website, Facebook page, and Twitter page. The right column is titled "GET A BOOTH QUOTE" and includes a "BOOTH QUOTE" button, a "SEARCH THE EXHIBITOR LIST" section with a search bar and a "SEARCH" button, and an "EXHIBITOR LIST" section with a "GET NOTICED" button and an "ADVERTISE HERE" button. The "ADVERTISE HERE" button has a yellow background and the text "get noticed ADVERTISE HERE".