



1147 S White River Pkwy E Drive  
 Indianapolis, IN 46225  
 Phone: 317.635.9606  
 Fax: 317.634.0993  
 email: Indianapolis@fernexpo.com

## Indiana Flower + Patio Show 2018

March 10 - 18, 2018

Ind. State Fairgrounds-Expo Hall & West Pavilion, Indianapolis IN  
 03-00083-18

**Discount Deadline:**  
**February 23, 2018**

### Booth Equipment:

- 8'h Black Back Drape
- 3'h Black Side Drape
- 1 (one) Company I.D. Sign
- 1 (one) 500watt Electrical Service per 10' Space

### Move-in Dates & Times

Wednesday, March 07, 2018	9:00 AM - 8:00 PM
Thursday, March 08, 2018	9:00 AM - 8:00 PM
Friday, March 09, 2018	9:00 AM - 12:00 PM

### IMPORTANT INFORMATION REGARDING SHOW SITE DELIVERIES

All shipments sent to show site must be consigned to Fern or your materials may not be delivered to your booth. Please label all show site materials as follows:

TO: Exhibiting Company Name **c/o FERN**

Indiana State Fairgrounds

1202 E. 38th St.

Indianapolis, IN 46205 Indiana Flower & Patio Show

Booth #

\*Please refer to the Material Handling form for rates associated with material unloading. Exhibitors are responsible for these charges.

### PLEASE NOTE

**ABSOLUTELY NO DRIVING IN THE BUILDINGS AFTER 12:00pm THURSDAY, MARCH 8TH.**

### Show Dates & Times

Saturday, March 10, 2018	10:00 AM - 9:00 PM
Sunday, March 11, 2018	10:00 AM - 5:00 PM
Monday, March 12, 2018	11:00 AM - 9:00 PM
Tuesday, March 13, 2018	11:00 AM - 9:00 PM
Wednesday, March 14, 2018	11:00 AM - 9:00 PM
Thursday, March 15, 2018	11:00 AM - 9:00 PM
Friday, March 16, 2018	11:00 AM - 9:00 PM
Saturday, March 17, 2018	10:00 AM - 9:00 PM
Sunday, March 18, 2018	10:00 AM - 5:00 PM

### Electric & Internet

If you're in need of higher electrical service than what is provided, or internet services, please contact Ermco @ 317.517.0946, or send completed forms directly to Ermco to avoid any delays in your service being installed.

### Move-out Dates & Times

Sunday, March 18, 2018	5:00 PM - 9:00 PM
Monday, March 19, 2018	7:00 AM - 3:00 PM

### Advance Warehouse Shipments

Must Arrive Between: Feb. 20-March 2, 2018

### Show Site Shipments

Cannot Arrive Before: Wednesday, March 07, 2018

Carriers must be checked in at event site for move-out by:

Monday, March 19, 2018	12:00 PM
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### About this Exhibitor Kit

As the Official Service Contractor for this exposition, we are enclosing various equipment rental and service order forms for your information and use. In addition to the Fern forms, you may find forms enclosed for services performed by the facility or other suppliers. Please give special attention to see that forms and payments are directed to the address indicated on each order form. Some services may not be provided by Fern.

We realize that exhibiting in a convention can be complicated. If you need assistance or additional information that is not addressed in this Exhibitor Service Manual (ESM), please contact our Exhibitor Services Department.

We look forward to serving you.

### Ways to order:

#### ONLINE\*

Login & Place Orders:  
[oe.fernexpo.com](http://oe.fernexpo.com)

#### FAX\*

Send completed forms to:  
 Fax: 317.634.0993

#### MAIL

Send completed forms to:  
 Fern  
 1147 S White River Pkwy E Drive  
 Indianapolis, IN 46225

\*Credit Card Transactions Only

show information

012717-111937



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### SHOW SERVICES & EQUIPMENT ORDERED

Furniture Rental	\$ _____
Carpet Rental	\$ _____
Premium Furniture Rental	\$ _____
Exhibit Display Rental	\$ _____
Graphics	\$ _____
Panelboard Rental	\$ _____
Plants & Floral	\$ _____
Cleaning Services*	\$ _____
Display Labor Services‡*	\$ _____
In Booth Forklift Services‡*	\$ _____
Display Labor Services‡	\$ _____
Fern Transportation**	\$ _____

<b>Sub Total:</b>	\$ _____
Sub Total Taxable	\$ _____
Sub Total Non Taxable	\$ _____
Sales Tax 7.000%	\$ _____
<b>Grand Total:</b>	<b>\$ _____</b>

\* Non taxable  
 ‡ Pay Estimated Cost

All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.

### CREDIT CARD INFORMATION

**Card Type:**  VISA  MC  AMEX  DISC

**Card Number:** \_\_\_\_\_

**Expiration:** \_\_\_\_\_ / \_\_\_\_\_

**Card Holder's Name:** \_\_\_\_\_

**Card Holder's Address:** \_\_\_\_\_

**City:** \_\_\_\_\_

**State:** \_\_\_\_\_ **Zip Code:** \_\_\_\_\_

**Cardholder's Signature:** X

By signing this, I agree to payment terms and conditions outlined by Fern Exposition & Event Services listed on the **Payment Terms & Conditions Form (TC-03)** in this Exhibitor Kit.

### CHECK INFORMATION:

Checks must be in U.S. funds drawn on a U.S. bank.

**Check #:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Amount:** \$ \_\_\_\_\_

### BANK WIRE INFORMATION

Send to: MB Financial Bank, 800 W. Madison St., Chicago IL 60607 USA, Routing #071001737, Fern Exposition Services LLC Depository, 645 Linn Street Cincinnati, OH 45203, Account #1910004197, SWIFT code - MBFIUS44. Reference your Company Name/Show Name/and Booth Number. Add \$50.00 for processing wire transfer.

\*\* Credit Card payment only is accepted for Fern Transportation services.

**payment authorization**

110517-123150

**EXHIBITOR INFORMATION**

**Company Name:** \_\_\_\_\_ **Booth#:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **State:** \_\_\_\_\_ **Zip Code:** \_\_\_\_\_

**Contact Name:** \_\_\_\_\_ **Phone:** \_\_\_\_\_

**Fax:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_



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### EXHIBITING COMPANY AUTHORIZATION

Exhibiting Company Name and Booth #:

Exhibitor Signature:

X

### Services to be provided by Third Party:

Furniture Rental	\$
Carpet Rental	\$
Premium Furniture Rental	\$
Exhibit Display Rental	\$
Graphics	\$
Panelboard Rental	\$
Plants & Floral	\$
Cleaning Services*	\$
Display Labor Services†*	\$
In Booth Forklift Services‡*	\$
Display Labor Services‡	\$
Fern Transportation**	\$

Sales Tax 7.000% \$  
 Grand Total \$

All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.

### THIRD PARTY CREDIT CARD INFORMATION

Card Type:  VISA  MC  AMEX  DISC

Card Number: \_\_\_\_\_

Expiration: \_\_\_\_\_ / \_\_\_\_\_

Card Holder's Name: \_\_\_\_\_

Card Holder's Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Cardholder's Signature: X

By signing this, I agree to payment terms and conditions outlined by Fern Exposition & Event Services listed on the **Payment Terms & Conditions Form (TC-03)** in this Exhibitor Kit.

**CHECK INFORMATION:** Checks must be in U.S. funds drawn on a U.S. bank.

Check #: \_\_\_\_\_

Date: \_\_\_\_\_

Amount: \$ \_\_\_\_\_

### BANK WIRE INFORMATION

Send to: MB Financial Bank, 800 W. Madison St., Chicago IL 60607 USA, Routing #071001737, Fern Exposition Services LLC Depository, 645 Linn Street Cincinnati, OH 45203, Account #1910004197, SWIFT code - MBFIUS44. Reference your Company Name/Show Name/and Booth Number. Add \$50.00 for processing wire transfer.

\* Non taxable

‡ Pay Estimated Cost

\*\* Credit Card payment only is accepted for Fern Transportation services.

### THIRD PARTY PAYOR INFORMATION

Company Name: \_\_\_\_\_ Booth#: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**third party payment authorization**



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### EXHIBITOR TERMS & CONDITIONS

**YOU ARE ENTERING INTO A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.** The terms and conditions set forth below, together with any applicable Order, become a part of the agreement (the "Agreement") between FERN and you, the EXHIBITOR. You are agreeing you have been fully advised, understand completely, and are willing to accept the following terms and conditions. By exhibiting, ordering or receiving goods or services, requiring transportation of goods to or from, or acting as an agent for another exhibitor, at a show which FERN is the service contractor, you accept and agree to be bound by these terms and conditions.

#### DEFINITIONS:

For purpose of this Agreement, "FERN", "we", or "us" means Fern Exposition Services, LLC and its employees, directors, officers, agents, assigns, affiliated companies and related entities including, but not limited to, any subcontractors we may appoint. "EXHIBITOR" or "you" means the EXHIBITOR set forth in an applicable Order, its employees, agents, representatives, and any EXHIBITOR appointed contractor ("EAC"). "Order" means the purchase order, work order or other similar order form accompanying these terms and conditions, which together with these terms and conditions comprise the entire Agreement between FERN and EXHIBITOR.

#### PAYMENT TERMS:

We require 100% payment with Order for rentals, services, tax and anticipated freight. We require a credit card on file prior to acceptance of any Order and accept Visa, MasterCard, and American Express. By providing your credit card number to us via a Payment Authorization form or placing online Orders you agree that we may place your credit card on file to be used for any additional show site services as well as any future purchases. It will stay on file for the duration of the event. Full payment of rental charges must accompany your Order and be received by our office before the applicable deadline date to qualify for any discounted rate. **PLEASE NOTE THAT PURCHASE ORDERS'S ARE NOT ACCEPTED AS A FORM OF PAYMENT.** All orders received after any applicable discount deadline (indicated on each Order) will be charged at standard rates. A \$20.00 surcharge will be added to your account if any credit charges for services are denied or if any checks are returned.

To Pay by Check - Please mail check including show, booth, and company name, to:

Fern, 645 Linn Street, Cincinnati, OH 45203

We cannot accept checks drawn on foreign banks.

All invoiced amounts are due upon receipt of invoice. Unpaid accounts after the day of the show will accrue a service charge of .0575% per day (which equates to an annual interest rate of 21%), or the maximum rate allowed by law, whichever is less. You will be responsible for all fees (including reasonable attorneys fees and court costs) incurred by us in connection with the collection of your past-due accounts.

Invoiced amounts are exclusive of any sales, use or other similar taxes. You are solely responsible for payment of any sales, use or other similar taxes due in connection with the performance of this Agreement. If you claim tax exempt status, you must submit a copy of a valid exemption certificate issued by the federal government or the government of the state in which your event is taking place.

You are primarily responsible for the payment of all third-party charges. [In the event the exhibiting firm has arranged for an exhibit house or other party to handle the EXHIBITOR's display and be billed for all services, Fern will agree to the third party billing if the exhibit house supplies the appropriate credit card information on the Third Party Payment Authorization form. Advance payment in full must accompany the order including estimated labor and drayage charges. By signing the Third Party Payment Authorization form, the EXHIBITOR agrees that they are primarily responsible for payment of charges. In the event the named third party fails to pay all charges, such charges will be paid by the EXHIBITOR upon submission of an invoice, including any and all fees connected with the collection of this account.]

Copies of invoices may be picked up from the Service Desk prior to show closing. No credit will be given after close of event on items or services ordered but claimed to not have been received. All orders cancelled by you or due to the cancellation of an event or their non-participation may be subject to cancellation fees equal to 50% - 100% of the total order. Such cancellation fees will be set forth on the applicable Order.

#### FERN'S RESPONSIBILITIES:

We are only responsible for those services which we directly provide to you. We assume no responsibility for any persons, parties or other contracting firms not under our direct supervision and control. We shall not be responsible for loss, delay or damage due to strike, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, disruptions in the financial or capital markets, power failures, explosions, acts of terrorism or war, or for any other cause beyond our reasonable control, nor for ordinary wear and tear in the handling of materials. We will provide material handling services as your agent, not as bailee or shipper, and shall have no responsibility or obligation thereunder and you accept responsibility thereof.

#### PACKAGING AND CRATES:

We shall not be responsible for damage to lose or uncrated materials, pad-wrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly or improperly packed materials. In addition, we shall not be responsible for crates and packaging which are unsuitable for handling, in poor condition or have prior damage. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means.

#### STORAGE:

We assume no liability for loss or damage to crates or containers or the contents therein while containers are in storage, including but not limited to accessible storage or cold storage. You acknowledge that storage charges are for the use of the space and are not a form of insurance or a guarantee of security

Empty container labels will be available at the show site service desk. Affixing labels to the containers is the sole responsibility of you or your representatives. All previous labels should be removed or obliterated. We assume no responsibility for your failure to follow the above procedures; removal of containers with old empty labels or without FERN labels; shipping of containers with improper information or empty labels; or the removal or disposition of materials stored in containers with empty labels. It is understood that the labels are used for storage of empty containers only and we shall not be liable for loss or damage to any contents while containers are in storage, or for any mislabeled containers.



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### SHOW SITE:

You are solely responsible for damage or loss to any rental items in your possession or under your control in connection with your performance hereunder, including but not limited to damage or stains to carpet. Neither you nor your EACs may bring or use any kind of lift on the exhibit floor.

Our working hours are subject to change due to holidays, time of day or night worked, amount of time worked, and specific facility or union guidelines. The normal categories of hourly changes are: straight time, overtime, double time and holiday pay. Such hourly charges shall be set forth on the applicable Order.

### INBOUND SHIPMENTS:

Consistent with trade show industry practices, there may be a lapse of time between delivery of shipments to the booth and your arrival or that of your representatives, and during such time the material will be left unattended. We will not be responsible or liable for any loss, damage, theft, or disappearance of your materials after same have been delivered to your booth at the show site.

We shall not be liable for shipments received without individual freight bills, such as UPS, FedEx or other carriers who deliver in bulk and do not wait for shipment count and condition to be verified for individual shipments. Such shipments will be subject to verification and correction of count and condition and our receiving paperwork indicating any exceptions as delivered shall take precedence over shipper's signature of receipt.

### OUTBOUND SHIPMENTS & ITEMS LEFT AT SHOW SITE:

Consistent with trade show industry practices, there may be a lapse of time between the completion of packing and the actual pick-up of materials from the booth for loading onto a carrier, and during such time the material will be left unattended. We will not be responsible or liable for any loss, damage, theft or disappearance of your materials before same have been picked up for reloading or delivered to your carrier at the conclusion of the event.

We are not responsible for shipments left in your booth or elsewhere. We will count and ship pieces as we find the shipment(s) when we remove them from the exhibit hall. Circumstances may also warrant these items be sent to a remote facility and shipped from there. You will be responsible for any additional charges that result. You should insure yourself and your equipment and materials against loss or theft. We also recommend that you engage security services from the facility or show management.

All Material Handling Forms submitted to us by you will be checked at the time of pick-up from the booth and corrections will be made where discrepancies exist between the quantities of items on any form submitted to us and the actual count of such items at the booth at the time of pick-up.

We retain the right to dispose of materials left on the show floor without liability if left unattended, left without labels or not correctly labeled. A disposal fee will be charged to your account.

We load materials onto the carrier under directions from the carrier or driver of that carrier. Any loading onto the carrier will be understood to be under the exclusive supervision and control of the carrier or driver of that carrier. We assume no responsibility or liability for loss, damage, theft or disappearance of your materials that is caused by, arises out of or related to improperly loaded materials.

### RE-ROUTED FREIGHT:

In order to expedite removal of materials from show site as required by show management and/or the facility, we shall have the authority to change the your designated carrier if that carrier does not pick-up the shipment at the appointed time. Where no disposition is made by you, materials may be taken to a remote location to await your shipping instructions, and/or consigned to carrier of our choice. You agree to be responsible for charges relating to such rerouting and handling.

### INSURANCE:

It is understood that FERN is not an insurer. Insurance on exhibit materials, if any, shall be obtained by you, at your sole costs and expense from a third-party insurance provider. You agree to provide, and to cause your insurance carrier to provide, us with a release of subrogation to the extent of any insurance settlement

### CLAIMS FOR LOSS:

You agree that in order to have a valid claim, notice of loss or damage to materials must be given to us or our agent within 24 hours of occurrence of any incident or prior to show close/removal, whichever is later. All claims reported after such period will be rejected. Such notice must include detail sufficient to identify the materials claimed to be lost or damaged, asserting our liability for alleged loss or damage and documentation indicating the specified or determinable dollar value of the claim. Damage reports, incident reports, inspection reports, notations of shortages or damage on freight bills or other documents do not constitute filing of a claim.

(a) PAYMENT FOR SERVICES MAY NOT BE WITHHELD. In the event of any dispute between you and us related to any loss, damage or claim, you shall not be entitled to and shall not withhold payment or any partial payment due to us as an offset against the amount of any alleged loss or damage. Any claims against us shall be considered separate transactions and shall be resolved on their own merits.

(b) MAXIMUM RECOVERY. If found liable for any loss, our sole and exclusive MAXIMUM liability for loss or damage to your materials and your sole and exclusive remedy is limited to \$0.50(USD) per pound per article with a maximum liability of \$100.00(USD) per item, or \$1,500.00(USD) per occurrence/shipment, whichever is less.

(c) BREACH OF CONTRACT AND/OR NEGLIGENCE ONLY. Our liability shall be limited to any loss or damage which results solely from our gross negligence in the actual physical handling of the items comprising your shipment(s) OR which results from a material breach of this Agreement and not for any other type of loss or damage. In no event shall we be liable to you or to any other party for special, collateral, exemplary, indirect, incidental, consequential or punitive damages, whether such damages occur either prior or subsequent to, or are alleged as a result of, tortious conduct, failure of our equipment or services or breach of any of the provisions of this Agreement, regardless of the form of action, whether in contract or in tort, including strict liability and negligence, even if we have been advised or has notice of the possibility of such damages, or for any damages caused by your failure to perform your responsibilities. Such excluded damages include but are not limited to loss of profits, loss of use, interruption of business or other consequential or indirect economic issues.



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### DECLARED VALUE:

Declarations of declared value are between you and your selected carrier ONLY and are in no way an extension of our maximum liability stated herein. We will use commercially reasonable efforts to transmit the declared value instructions to the selected carrier, however, we will not be liable for any claim arising from the transmittal of, or failure to transmit, declared value instructions to the carriers, nor for the failure of the carrier to uphold the declared value or any other term of carriage.

### FACILITIES AND SHOW ORGANIZERS:

You agree and understand that you, your agents and anyone working on your behalf must abide by and adhere to the rules and regulations of the facility being worked at, as well as any rules and regulations implemented by the show organizers.

### TERMINATION:

We may terminate this Agreement immediately upon written notice in the event you breach any term or provision hereof. We may also terminate this Agreement for any reason or no reason upon ten (10) days prior written notice to you. In either case, you shall be responsible for any fees or charges incurred prior to the effective date of such termination.

### INDEMNIFICATION:

You agree to indemnify, defend and forever hold harmless FERN and our employees, directors, officers and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments and expenses including but not limited to reasonable attorney's fees and investigation costs on account of personal injury, death, or damage to or loss of property or profits arising out of or contributed by any of the following:

- Your negligent supervision of your personnel (including, but not limited to, any labor secured through us) or the negligent supervision of such personnel by any of your employees, agents, representatives, customers, invitees and/or any EAC.
- Your negligence, willful misconduct, or deliberate act, or the negligence, willful misconduct, or deliberate act of your employees, agents, representatives, customers, invitees and/or any EAC at the show or exposition to which this Agreement relates, including but not limited to the misuse, improper use, unauthorized alteration or negligent handling of our equipment.
- Your violation of federal, state, county or local ordinances.
- Your violation of show regulations and/or rules as published and set forth by the facility and/or show management.

### WAIVER AND RELEASE:

You agree to waive and release all claims against us with regards to all matters for which we have disclaimed liability pursuant to the provisions of this Agreement.

### SEVERABILITY:

If any provision of this contract is deemed to be invalid, illegal, or not enforceable, the remainder of this contract shall remain in effect and not be impacted by such findings.

### WAIVER:

No waiver by us of any of the provisions of this Agreement is effective unless explicitly set forth in writing and signed by us. No failure to exercise, or delay in exercising, any right, remedy, power or privilege arising from this Agreement operates, or may be construed, as a waiver thereof. No single or partial exercise of any right, remedy, power or privilege hereunder precludes any other or further exercise thereof or the exercise of any other right, remedy, power or privilege.

### ASSIGNMENT:

You shall not assign, transfer, delegate or subcontract any of your rights or obligations under this Agreement without our prior written consent. Any purported assignment or delegation in violation of this Section shall be null and void. No assignment or delegation shall relieve you of any of your obligations hereunder. We may at any time assign or transfer any or all of its rights or obligations under this Agreement without your prior written consent to any affiliate or to any person acquiring all or substantially all of our assets.

### RELATIONSHIP OF THE PARTIES:

The relationship between the parties is that of independent contractors. Nothing contained in this Agreement shall be construed as creating any agency, partnership, joint venture or other form of joint enterprise, employment or fiduciary relationship between the parties, and neither party shall have authority to contract for or bind the other party in any manner whatsoever.

### NO THIRD-PARTY BENEFICIARIES:

This Agreement is for the sole benefit of the parties hereto and their respective successors and permitted assigns and nothing herein, express or implied, is intended to or shall confer upon any other person or entity any legal or equitable right, benefit or remedy of any nature whatsoever under or by reason of this Agreement.

### SURVIVAL:

The provisions of this Agreement which by their nature should apply beyond their terms will remain in force after any termination or expiration of this Agreement including, but not limited to, the following provisions: Insurance, Claims for Loss, Indemnification, Governing Law, Jurisdiction and Survival.

### AMENDMENT AND MODIFICATION:

This Agreement may only be amended or modified in a writing stating specifically that it amends this Agreement and is signed by an authorized representative of each party.

### GOVERNING LAW, JURISDICTION:

This Agreement shall be construed under the laws of the State of Ohio without reference to the conflicts of laws principles thereof. FERN and EXHIBITOR hereby consent to the executive jurisdiction and venue of the federal or state courts located in Hamilton County, Ohio for all actions or suits related to the interpretation or enforcement of this Agreement.



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[Click here](#) to view the Standard Furniture Rental Brochure

### CHAIRS & STOOLS

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
___	101	Armless Side Chair	\$ 58.50	\$ 79.25	\$ _____
___	103	Upholstered Armless Chair	\$ 67.00	\$ 90.25	\$ _____
___	105	Upholstered Arm Chair	\$ 76.25	\$ 103.00	\$ _____
___	121	Swivel Desk Chair	\$ 83.00	\$ 112.25	\$ _____
___	131	Stool - Padded with Back	\$ 83.00	\$ 112.25	\$ _____

### PEDESTAL TABLES (Gray Nebula top)

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
___	204	24" Diameter **CANNOT BE SKIRTED** 18"h Pedestal Table	\$ 72.75	\$ 98.25	\$ _____
___	206	30"h Pedestal Table	\$ 75.25	\$ 101.00	\$ _____
___	208	40"h Pedestal Table	\$ 99.75	\$ 134.50	\$ _____
___	207	30" Diameter **CANNOT BE SKIRTED** 18"h Pedestal Table	\$ 96.50	\$ 130.00	\$ _____
___	215	30"h Pedestal Table	\$ 83.00	\$ 112.25	\$ _____
___	216	40"h Pedestal Table	\$ 105.00	\$ 141.50	\$ _____
___	209	36" Diameter **CANNOT BE SKIRTED** 18"h Pedestal Table	\$ 103.25	\$ 139.25	\$ _____
___	224	30"h Pedestal Table	\$ 109.00	\$ 147.00	\$ _____
___	225	40"h Pedestal Table	\$ 154.50	\$ 208.75	\$ _____

Yes, I have completed and included the Payment Authorization Form.  
**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

Sub Total	\$ _____
Tax 7.000%	\$ _____
Grand Total	\$ _____

*Cancellation after deadline date will be charged at 50% of prevailing rate. Cancellation after installation will be 100% of prevailing rate.  
 Requests made after the deadline will be filled, as available, at the standard rate.  
 All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**standard furniture rental (chairs & pedestal tables)**



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[Click here](#) to view the Standard Furniture Rental Brochure

Choices not indicated will be selected by Fern to coordinate with show colors and size of exhibit.

### DISPLAY TABLES - 30" high X 2' wide

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	223	4'X30" h table skirted 3 sides (select skirt color below)	\$ 123.25	\$ 166.25	\$ _____
_____	233	6'x30" h table skirted 3 sides (select skirt color below)	\$ 152.25	\$ 205.50	\$ _____
_____	253	8'x30" h table skirted 3 sides (select skirt color below)	\$ 173.25	\$ 234.00	\$ _____
_____	522	Drape 4th side of 30"h table	\$ 53.25	\$ 72.00	\$ _____
_____	222	4'x30" h table not skirted	\$ 53.25	\$ 72.00	\$ _____
_____	232	6'x30" h table not skirted	\$ 63.00	\$ 85.25	\$ _____
_____	252	8'x30" h table not skirted	\$ 73.25	\$ 99.00	\$ _____

Table Skirt Color:  black (04)  blue (06)  gold (08)  gray (09)  green (10)  
 maroon (11)  plum (19)  red (14)  teal (18)  white (16)

### DISPLAY TABLE COUNTERS - 40" high x 2' wide

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	229	4'X40" h table skirted 3 sides (select skirt color below)	\$ 152.50	\$ 206.00	\$ _____
_____	239	6'x40" h table skirted 3 sides (select skirt color below)	\$ 173.25	\$ 234.00	\$ _____
_____	259	8'x40" h table skirted 3 sides (select skirt color below)	\$ 201.00	\$ 271.75	\$ _____
_____	530	Drape 4th side of 40"h table	\$ 73.25	\$ 99.00	\$ _____
_____	228	4'x40" h table not skirted	\$ 63.50	\$ 86.00	\$ _____
_____	238	6'x40" h table not skirted	\$ 73.25	\$ 99.00	\$ _____
_____	258	8'x40" h table not skirted	\$ 83.00	\$ 112.25	\$ _____

Table Skirt Color:  black (04)  blue (06)  gold (08)  gray (09)  green (10)  
 maroon (11)  plum (19)  red (14)  teal (18)  white (16)

### TABLETOP RISERS - 12" wide, Covered White

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	270	4' Undraped Riser w/Cover	\$ 53.25	\$ 72.00	\$ _____
_____	272	6' Undraped Riser w/Cover	\$ 73.25	\$ 99.00	\$ _____
_____	274	8' Undraped Riser w/Cover	\$ 94.00	\$ 126.75	\$ _____

Yes, I have completed and included the Payment Authorization Form.

**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

Sub Total	\$ _____
Tax 7.000%	\$ _____
Grand Total	\$ _____

*Cancellation after deadline date will be charged at 50% of prevailing rate. Cancellation after installation will be 100% of prevailing rate.*

*Requests made after the deadline will be filled, as available, at the standard rate.*

*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**standard furniture rental (tables & table risers)**





1147 S White River Pkwy E Drive  
 Indianapolis, IN 46225  
 Phone: 317.635.9606  
 Fax: 317.634.0993  
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## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN  
 03-00083-18

[Click here](#) to view the Accessories Rental Brochure

**Discount Deadline:**  
**February 23, 2018**

### ACCESSORIES

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
___	401	Wastebasket with Liner	\$ 25.50	\$ 34.75	\$ _____
___	407	Easel, Tripod	\$ 38.25	\$ 51.50	\$ _____
___	430	Tensa Stanchion	\$ 60.25	\$ 81.25	\$ _____
___	425	Chrome Vertical Sign Frame 22"W x 28"H	\$ 70.00	\$ 94.50	\$ _____
___	479	2-Arm Bag Stand	\$ 119.25	\$ 161.00	\$ _____
___	413	Chrome Clothes Tree	\$ 59.75	\$ 80.50	\$ _____
___	475	2'x8' Grid Panel	\$ 93.50	\$ 126.00	\$ _____
___	476	Chrome Grid Legs (for freestanding Grid Panel)	\$ 17.00	\$ 23.00	\$ _____
___	478	7-way Waterfall (for Grid Panels)	\$ 13.50	\$ 18.00	\$ _____

### CUSTOM BOOTH DRAPING and SKIRTING

[Click here](#) to view skirting and drape colors

Choices not indicated will be selected by Fern to coordinate with show colors and size of exhibit.

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
___	505	Vinyl Table Cover	\$ 26.75	\$ 36.25	\$ _____
___	507	30" skirting (per linear foot) Skirt Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (18) <input type="checkbox"/> white (16)	\$ 12.25	\$ 16.75	\$ _____
___	509	40" skirting (per linear foot) Skirt Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (18) <input type="checkbox"/> white (16)	\$ 12.00	\$ 16.25	\$ _____
___	541	Custom Color Side rail Drape, 36" high (per linear foot) Drape Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (18) <input type="checkbox"/> white (16)	\$ 12.00	\$ 16.25	\$ _____
___	543	Custom Color Background Drape, 8' high (per linear foot) Drape Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (18) <input type="checkbox"/> white (16)	\$ 18.25	\$ 24.75	\$ _____

Yes, I have completed and included the Payment Authorization Form.

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Sub Total	\$ _____
Tax 7.000%	\$ _____
Grand Total	\$ _____

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

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 03-00083-18

**Discount Deadline:**  
**February 23, 2018**

[Click here](#) to view carpet color samples

### STANDARD CARPET

- Black (04)       Ocean (OC)       Blue-Jay (81)       Ruby (RU)       Gray (09)  
 Madison (80)       Denim (DE)       Indigo (IN)       Red (14)       Evergreen (41)

Standard carpet is a 13 oz. carpet available in 10 colors in 10 ft. width. Standard carpet price includes rental, installation, removal and front edge taping only. If additional color options are desired, refer to the Custom Plush Carpet Rental form.

### STANDARD CARPET PACKAGE - **INLINE BOOTHS ONLY**

Standard Carpet Package includes carpet & padding

SELECT ONE	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
<input type="checkbox"/>	309	10 ft. x 10 ft. Standard Carpet & Padding	\$ 245.00	\$ 330.50	\$ _____
<input type="checkbox"/>	310	10 ft. x 20 ft. Standard Carpet & Padding	\$ 488.25	\$ 658.75	\$ _____
<input type="checkbox"/>	311	10 ft. x 30 ft. Standard Carpet & Padding	\$ 733.50	\$ 990.50	\$ _____
<input type="checkbox"/>	312	10 ft. x 40 ft. Standard Carpet & Padding	\$ 977.25	\$ 1,319.25	\$ _____

### STANDARD CARPET ONLY - **INLINE BOOTHS ONLY**

SELECT ONE	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
<input type="checkbox"/>	301	10 ft. x 10 ft. Standard Carpet	\$ 165.75	\$ 224.00	\$ _____
<input type="checkbox"/>	302	10 ft. x 20 ft. Standard Carpet	\$ 329.75	\$ 445.25	\$ _____
<input type="checkbox"/>	303	10 ft. x 30 ft. Standard Carpet	\$ 495.75	\$ 669.00	\$ _____
<input type="checkbox"/>	304	10 ft. x 40 ft. Standard Carpet	\$ 660.25	\$ 891.25	\$ _____

### COMPLETE AREA (requires a minimum order of 100 sq. ft.) - **ISLAND AND PENNINSULA BOOTHS**

Please select option(s) below and calculate square footage.

Prices below are per sq. ft.

QTY	ITEM #	DESCRIPTION	SQUARE FOOTAGE	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	314	Standard Carpet	_____ ft. x _____ ft. = _____ sq. ft.	\$ 4.06	\$ 5.41	\$ _____
_____	350	Padded Area Size	_____ ft. x _____ ft. = _____ sq. ft.	\$ 1.62	\$ 2.16	\$ _____
_____	360	Plastic Covering	_____ ft. x _____ ft. = _____ sq. ft.	\$ 1.08	\$ 1.62	\$ _____

- Yes, I have completed and included the Payment Authorization Form.  
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Sub Total	\$ _____
Tax 7.000%	\$ _____
Grand Total	\$ _____

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN  
 03-00083-18

**Discount Deadline:**  
**February 23, 2018**

[Click here](#) to view carpet color samples

### CUSTOM PLUSH CARPET (requires a minimum order of 100 sq. ft.)

- Berry (51)  
  Blue Mist (68)  
  Burgundy (48)  
  Charcoal (66)  
  Cherry Red (46)  
  Colony Blue (62)  
 Ebony (47)  
  Emerald (67)  
  French Beige (65)  
  Gray Pearl (64)  
  Mocha (61)  
  White (63)

Custom Plush carpet is an upgraded 34 oz. carpet in 12 decorator colors. Custom Plush carpet price includes laying, trimming, seaming, wastage, edge taping, rental and removal of carpet specifically cut to your exact measurements. Order must be received by Discount Deadline in order to ensure availability of color selection.

### CUSTOM PLUSH CARPET PACKAGE - **INLINE BOOTHS ONLY**

Custom Plush Carpet Package includes carpet and padding

SELECT ONE	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
<input type="checkbox"/>	335	10 ft. x 10 ft. Custom Plush Carpet & Padding	\$ 490.00	\$ 661.50	\$ _____
<input type="checkbox"/>	336	10 ft. x 20 ft. Custom Plush Carpet & Padding	\$ 979.25	\$ 1,322.25	\$ _____
<input type="checkbox"/>	337	10 ft. x 30 ft. Custom Plush Carpet & Padding	\$ 1,468.75	\$ 1,983.00	\$ _____
<input type="checkbox"/>	338	10 ft. x 40 ft. Custom Plush Carpet & Padding	\$ 1,958.00	\$ 2,643.25	\$ _____

### CUSTOM PLUSH CARPET ONLY - **INLINE BOOTHS ONLY**

SELECT ONE	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
<input type="checkbox"/>	331	10 ft. x 10 ft. Custom Plush Carpet	\$ 426.00	\$ 575.50	\$ _____
<input type="checkbox"/>	332	10 ft. x 20 ft. Custom Plush Carpet	\$ 852.00	\$ 1,150.25	\$ _____
<input type="checkbox"/>	333	10 ft. x 30 ft. Custom Plush Carpet	\$ 1,277.00	\$ 1,724.00	\$ _____
<input type="checkbox"/>	334	10 ft. x 40 ft. Custom Plush Carpet	\$ 1,702.75	\$ 2,299.00	\$ _____

### COMPLETE AREA (requires a minimum order of 100 sq. ft.) - **ISLAND AND PENNINSULA BOOTHS**

Please select option(s) below and calculate square footage.

Prices below are per sq. ft.

QTY	ITEM #	DESCRIPTION	SQUARE FOOTAGE	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	328	Custom Plush Carpet	_____ ft. x _____ ft. = _____ sq. ft.	\$ 4.60	\$ 6.22	\$ _____
_____	350	Padded Area Size	_____ ft. x _____ ft. = _____ sq. ft.	\$ 1.62	\$ 2.16	\$ _____
_____	360	Plastic Covering	_____ ft. x _____ ft. = _____ sq. ft.	\$ 1.08	\$ 1.62	\$ _____

Yes, I have completed and included the Payment Authorization Form.

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Grand Total	\$ _____

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN  
 03-00083-18

**Deadline to Return this Form:  
 February 23, 2018**

### PREMIUM VINYL FLOORING

*Orders received after the deadline date will not be honored.  
 100 sq. ft. minimum order required.*

FernFlex is a PVC encapsulated fiberglass floor which has superior strength and stability. FernFlex is a 125 gauge thick product which has a 10 mil wear layer and can be used inside or outside. If running electrical, AV cords, etc. under the flooring, it is highly suggested to order vinyl floor padding.

ITEM #	DESCRIPTION	RATE	AMOUNT
380	Premium Vinyl Flooring _____ ft. x _____ ft. = _____ sq. ft.	\$ 3.85	\$ _____
381	Vinyl Floor Padding _____ ft. x _____ ft. = _____ sq. ft.	\$ 1.82	\$ _____

Please select color below:



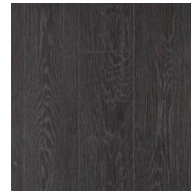
Barnwood (BA)



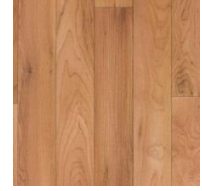
Rustic Cherry (RC)



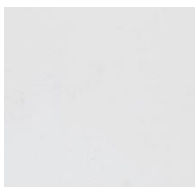
Brazilian Walnut (BW)



Blackwood (BC)



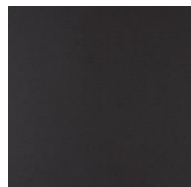
Dark Maple (DM)



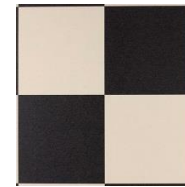
Snow (SN)



Concrete (CO)



Onyx



Checkerboard (CK)

Yes, I have completed and included the Payment Authorization Form.  
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Sub Total	\$ _____
Tax 7.000%	\$ _____
Grand Total	\$ _____

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

03-318

**premium vinyl flooring**

110517-123150



1147 S White River Pkwy E Drive  
 Indianapolis, IN 46225  
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 email: Indianapolis@fernexpo.com

## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN  
 03-00083-18

**Discount Deadline:**  
**February 23, 2018**

[Click here](#) to view the Premium Furniture Brochure

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	3700	Whisper White Leather Sofa	\$ 1,050.00	\$ 1,575.00	\$ _____
_____	3701	Whisper White Leather Loveseat	\$ 1,006.25	\$ 1,509.50	\$ _____
_____	3702	Whisper White Leather Chair	\$ 822.50	\$ 1,233.75	\$ _____
_____	3703	Whisper White Leather Bench Ottoman	\$ 455.00	\$ 682.50	\$ _____
_____	3704	Whisper White Leather Square Ottoman	\$ 455.00	\$ 682.50	\$ _____
_____	3705	Whisper White Leather Round Ottoman	\$ 455.00	\$ 682.50	\$ _____
_____	3714	Function White Leather Armless Chair	\$ 551.25	\$ 827.00	\$ _____
_____	3715	Function White Leather Corner	\$ 595.00	\$ 892.50	\$ _____
_____	3706	Continental White Leather Curved Loveseat	\$ 1,085.00	\$ 1,627.50	\$ _____
_____	3707	Continental White Leather Reverse Loveseat	\$ 1,050.00	\$ 1,575.00	\$ _____
_____	3708	Continental White Leather Wedge Ottoman	\$ 455.00	\$ 682.50	\$ _____
_____	3709	Continental White Leather Curved Bench	\$ 542.50	\$ 813.75	\$ _____
_____	3710	Continental White Leather Half Moon Ottoman	\$ 455.00	\$ 682.50	\$ _____
_____	3716	Sophistication White Leather Sofa	\$ 1,085.00	\$ 1,627.50	\$ _____
_____	3720	Sophistication White Leather Loveseat	\$ 726.25	\$ 1,089.50	\$ _____
_____	3721	Sophistication White Leather Chair	\$ 542.50	\$ 813.75	\$ _____
_____	3729	Sophistication White Leather Corner	\$ 542.50	\$ 813.75	\$ _____
_____	3730	Sophistication White Leather Ottoman	\$ 411.25	\$ 617.00	\$ _____
_____	3731	Boca Corner - Black	\$ 610.75	\$ 916.25	\$ _____
_____	3732	Boca Armless - Black	\$ 568.75	\$ 853.25	\$ _____
_____	3711	Metro Black Leather Sofa	\$ 901.25	\$ 1,352.00	\$ _____
_____	3712	Metro Black Leather Loveseat	\$ 857.50	\$ 1,286.25	\$ _____
_____	3713	Metro Black Leather Chair	\$ 673.75	\$ 1,010.75	\$ _____
_____	3733	Metro Black Leather Square Ottoman	\$ 455.00	\$ 682.50	\$ _____
_____	3734	Metro Black Leather Bench Ottoman	\$ 455.00	\$ 682.50	\$ _____
_____	3740	Suave Midnight Sofa	\$ 778.75	\$ 1,168.25	\$ _____
_____	3741	Suave Midnight Loveseat	\$ 682.50	\$ 1,023.75	\$ _____
_____	3746	Suave Midnight Chair	\$ 507.50	\$ 761.25	\$ _____

Page 2

Page 3

Page 4

Page 5

Yes, I have completed and included the Payment Authorization Form.  
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Sub Total \$ \_\_\_\_\_  
 Tax 7.000% \$ \_\_\_\_\_  
 Grand Total \$ \_\_\_\_\_

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

premium furniture rental



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[Click here](#) to view the Premium Furniture Brochure

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT	
	3717	Grammercy Charcoal Leather Sofa	\$ 1,006.25	\$ 1,509.50	\$ _____	Page 5 (con't)
	3718	Grammercy Charcoal Leather Loveseat	\$ 866.25	\$ 1,299.50	\$ _____	
	3719	Grammercy Charcoal Leather Chair	\$ 551.25	\$ 827.00	\$ _____	
	3725	Parma Brown Leather Sofa	\$ 901.25	\$ 1,352.00	\$ _____	Page 6
	3726	Parma Brown Leather Loveseat	\$ 857.50	\$ 1,286.25	\$ _____	
	3727	Parma Brown Leather Chair	\$ 673.75	\$ 1,010.75	\$ _____	
	3728	Parma Brown Leather Bench Ottoman	\$ 455.00	\$ 682.50	\$ _____	
	3747	Montana Mocha Sofa	\$ 840.00	\$ 1,260.00	\$ _____	
	3748	Montana Mocha Loveseat	\$ 735.00	\$ 1,102.50	\$ _____	Page 7
	3749	Montana Mocha Chair	\$ 568.75	\$ 853.25	\$ _____	
	3750	Chandler Red Leather Sofa	\$ 901.25	\$ 1,352.00	\$ _____	
	3751	Chandler Red Leather Loveseat	\$ 857.50	\$ 1,286.25	\$ _____	Page 8
	3752	Chandler Red Leather Chair	\$ 673.75	\$ 1,010.75	\$ _____	
	3753	Chandler Red Leather Bench Ottoman	\$ 455.00	\$ 682.50	\$ _____	
	3735	Imperial Purple Sofa	\$ 778.75	\$ 1,168.25	\$ _____	
	3736	Imperial Purple Chair	\$ 455.00	\$ 682.50	\$ _____	
	3737	Imperial Purple Bench Ottoman	\$ 358.75	\$ 538.25	\$ _____	Page 9
	3754	Tangerine Orange Sofa	\$ 778.75	\$ 1,168.25	\$ _____	
	3755	Tangerine Orange Chair	\$ 551.25	\$ 827.00	\$ _____	
	3756	Tangerine Orange Bench Ottoman	\$ 358.75	\$ 538.25	\$ _____	Page 9
	3757	Evoke Sofa	\$ 1,365.00	\$ 2,047.50	\$ _____	
	3758	Evoke Chair	\$ 726.25	\$ 1,089.50	\$ _____	
	3759	Evoke Cocktail Table	\$ 455.00	\$ 682.50	\$ _____	
	3760	Evoke End Table	\$ 411.25	\$ 617.00	\$ _____	
	3761	Evoke Cube	\$ 280.00	\$ 420.00	\$ _____	Page 9
	3742	Midnight Microfiber Stage Chair	\$ 323.75	\$ 485.75	\$ _____	
	3743	Chamois Microfiber Stage Chair	\$ 323.75	\$ 485.75	\$ _____	
	3744	Buckskin Microfiber Stage Chair	\$ 323.75	\$ 485.75	\$ _____	
	3738	Empire Chair White Leather	\$ 595.00	\$ 892.50	\$ _____	

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**premium furniture rental**



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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT	
	3739	Empire Chair Black Leather	\$ 595.00	\$ 892.50	\$ _____	Page 9 (cont)
	3762	Ibiza White Leather Chair	\$ 822.50	\$ 1,233.75	\$ _____	
	3763	Ibiza Black Leather Chair	\$ 822.50	\$ 1,233.75	\$ _____	
	3745	Tulip Black Fabric Chair	\$ 358.75	\$ 538.25	\$ _____	
	3610	Monarch Chair - Bright White	\$ 682.50	\$ 1,023.75	\$ _____	
	3723	Grammercy Charcoal Leather Square Ottoman	\$ 455.00	\$ 682.50	\$ _____	Page 10
	3724	Grammercy Charcoal Leather Bench Ottoman	\$ 455.00	\$ 682.50	\$ _____	
	3611	Hayden Black Wood Bench	\$ 227.50	\$ 341.25	\$ _____	
	3767	Essentials White Leather Storage Ottoman	\$ 638.75	\$ 958.25	\$ _____	
	3722	Grammercy Charcoal Leather Round Ottoman	\$ 455.00	\$ 682.50	\$ _____	
	3768	Whisper White 1/4 Round Ottoman	\$ 271.25	\$ 407.00	\$ _____	
	3769	Grammercy Charcoal 1/4 Round Ottoman	\$ 271.25	\$ 407.00	\$ _____	
	3770	Essentials White Banquette (2 pcs)	\$ 1,365.00	\$ 2,047.50	\$ _____	Page 11
	3771	Whisper White Leather Banquette, Tufted (2 pcs)	\$ 1,365.00	\$ 2,047.50	\$ _____	
	3772	Grammercy Charcoal Leather Banquette (2 pcs)	\$ 1,365.00	\$ 2,047.50	\$ _____	
	3779	Essentials White Leather Turning Bed	\$ 1,636.25	\$ 2,454.50	\$ _____	
	3780	Regency Orange Cube	\$ 175.00	\$ 262.50	\$ _____	
	3781	Regency Teal Cube	\$ 175.00	\$ 262.50	\$ _____	
	3782	Regency Ruby Cube	\$ 175.00	\$ 262.50	\$ _____	
	3783	Regency Camel Cube	\$ 175.00	\$ 262.50	\$ _____	Page 12
	3784	Regency Apple Cube	\$ 175.00	\$ 262.50	\$ _____	
	3791	Regency Fuchsia Cube	\$ 175.00	\$ 262.50	\$ _____	
	3795	Cube Ottoman - White	\$ 175.00	\$ 262.50	\$ _____	
	3796	Cube Ottoman - Black	\$ 175.00	\$ 262.50	\$ _____	
	3797	Cube Ottoman - Red	\$ 175.00	\$ 262.50	\$ _____	
	3799	Cube Ottoman - Green	\$ 175.00	\$ 262.50	\$ _____	
	3803	Cube Ottoman - Blue	\$ 175.00	\$ 262.50	\$ _____	Page 12
	3804	Cube Ottoman - Purple	\$ 175.00	\$ 262.50	\$ _____	
	3809	Essentials White Leather Turning Bed w Charging Station Insert	\$ 1,820.00	\$ 2,730.00	\$ _____	

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Tax 7.000%	\$ _____
Grand Total	\$ _____

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**premium furniture rental**



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## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN  
 03-00083-18

**Discount Deadline:**  
**February 23, 2018**

[Click here](#) to view the Premium Furniture Brochure

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	3814	Boca Corner - Bright White	\$ 682.50	\$ 1,023.75	\$ _____
	3815	Boca Armless - Bright White	\$ 630.00	\$ 945.00	\$ _____
	3818	Aspen Pub Table - Charged	\$ 1,067.50	\$ 1,601.25	\$ _____
	3819	Aspen Cocktail Table - Charged	\$ 595.00	\$ 892.50	\$ _____
	3820	White Conference Table - Charged	\$ 1,435.00	\$ 2,152.50	\$ _____
	3821	Tribeca End Table	\$ 315.00	\$ 472.50	\$ _____
	3822	Tribeca Cocktail Table	\$ 332.50	\$ 498.75	\$ _____
	3823	Tribeca Sofa/Console Table	\$ 350.00	\$ 525.00	\$ _____
	3776	Harmony End Table	\$ 315.00	\$ 472.50	\$ _____
	3777	Harmony Cocktail Table	\$ 332.50	\$ 498.75	\$ _____
	3778	Harmony Sofa/ConsoleTable	\$ 350.00	\$ 525.00	\$ _____
	3824	Novel Satin Steel Cocktail Table	\$ 455.00	\$ 682.50	\$ _____
	3825	Novel Satin Steel End Table	\$ 411.25	\$ 617.00	\$ _____
	3826	Aria Red End Table	\$ 315.00	\$ 472.50	\$ _____
	3827	Aria Red Cocktail Table	\$ 332.50	\$ 498.75	\$ _____
	3829	Aria Green End Table	\$ 315.00	\$ 472.50	\$ _____
	3830	Aria Green Cocktail Table	\$ 332.50	\$ 498.75	\$ _____
	3835	Aria Blue End Table	\$ 315.00	\$ 472.50	\$ _____
	3837	Aria Blue Cocktail Table	\$ 332.50	\$ 498.75	\$ _____
	3839	Aria Purple End Table	\$ 315.00	\$ 472.50	\$ _____
	3840	Aria Purple Cocktail Table	\$ 332.50	\$ 498.75	\$ _____
	3848	Aria White End Table	\$ 315.00	\$ 472.50	\$ _____
	3849	Aria White Cocktail Table	\$ 332.50	\$ 498.75	\$ _____
	3850	Aria White Sofa/ConsoleTable	\$ 350.00	\$ 525.00	\$ _____
	3851	Aria Charcoal End Table	\$ 315.00	\$ 472.50	\$ _____
	3852	Aria Charcoal Cocktail Table	\$ 332.50	\$ 498.75	\$ _____
	3862	Aria Charcoal Sofa/ConsoleTable	\$ 350.00	\$ 525.00	\$ _____
	3773	Reno End Table	\$ 288.75	\$ 433.25	\$ _____
	3774	Reno Cocktail Table	\$ 323.75	\$ 485.75	\$ _____

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 Tax 7.000% \$ \_\_\_\_\_  
 Grand Total \$ \_\_\_\_\_

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	3775	Reno Sofa/ConsoleTable	\$ 358.75	\$ 538.25	\$ _____
	3764	Vivid End Table	\$ 315.00	\$ 472.50	\$ _____
	3765	Vivid Cocktail Table	\$ 332.50	\$ 498.75	\$ _____
	3766	Vivid Sofa/ConsoleTable	\$ 350.00	\$ 525.00	\$ _____
	3863	Club Cocktail Table w/ built in LED Lighting	\$ 455.00	\$ 682.50	\$ _____
	3864	Club End Table w/ built in LED Lighting	\$ 411.25	\$ 617.00	\$ _____
	3865	Rose Table	\$ 358.75	\$ 538.25	\$ _____
	3868	Zanzibar Table	\$ 358.75	\$ 538.25	\$ _____
	3789	Cube, White 24" End Table	\$ 323.75	\$ 485.75	\$ _____
	3790	Cube, Black 24" End Table	\$ 323.75	\$ 485.75	\$ _____
	3786	Cube, White 30" Cocktail Table	\$ 323.75	\$ 485.75	\$ _____
	3785	Cube, Black 30" Cocktail Table	\$ 323.75	\$ 485.75	\$ _____
	3788	Cube, White 24" Cocktail Table	\$ 315.00	\$ 472.50	\$ _____
	3787	Cube, Black 24" Cocktail Table	\$ 315.00	\$ 472.50	\$ _____
	3871	Hylton Table	\$ 280.00	\$ 420.00	\$ _____
	3874	Phoebe Table - Yellow	\$ 210.00	\$ 315.00	\$ _____
	3877	Phoebe Table - Lime Green	\$ 210.00	\$ 315.00	\$ _____
	3878	Phoebe Table - Rose	\$ 210.00	\$ 315.00	\$ _____
	3879	Phoebe Table - Gold	\$ 210.00	\$ 315.00	\$ _____
	3880	Phoebe Table - Teal	\$ 210.00	\$ 315.00	\$ _____
	3794	Manhattan Martini Bar	\$ 1,190.00	\$ 1,785.00	\$ _____
	3881	VIP Frosted Plexi Glow Bar 6'	\$ 1,190.00	\$ 1,785.00	\$ _____
	3882	VIP Frosted Plexi Glow Bar 4'	\$ 1,006.25	\$ 1,509.50	\$ _____
	3792	White Bar - 2 Shelf	\$ 542.50	\$ 813.75	\$ _____
	3793	Black Bar - 2 Shelf	\$ 542.50	\$ 813.75	\$ _____
	3883	Blox Bar Back	\$ 682.50	\$ 1,023.75	\$ _____
	3884	Piazza Bar Back - Black	\$ 638.75	\$ 958.25	\$ _____
	3894	Piazza Bar Back - White	\$ 638.75	\$ 958.25	\$ _____

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**premium furniture rental**

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	3899	Vienna Stool - Teal	\$ 332.50	\$ 498.75	\$ _____
_____	3901	Vienna Stool - Orange	\$ 332.50	\$ 498.75	\$ _____
_____	3902	Vienna Stool - Smoke	\$ 332.50	\$ 498.75	\$ _____
_____	3798	Criss Cross Bar Stool - White	\$ 297.50	\$ 446.25	\$ _____
_____	3800	Criss Cross Bar Stool - Espresso	\$ 297.50	\$ 446.25	\$ _____
_____	3817	Escape Bar Stool - Natural Maple	\$ 253.75	\$ 380.75	\$ _____
_____	3810	Silk Back Bar Stool - Black	\$ 280.00	\$ 420.00	\$ _____
_____	3802	Silk Back Bar Stool - White	\$ 280.00	\$ 420.00	\$ _____
_____	3808	Silk Back Bar Stool - Green	\$ 280.00	\$ 420.00	\$ _____
_____	3807	Silk Back Bar Stool - Purple	\$ 280.00	\$ 420.00	\$ _____
_____	3806	Silk Back Bar Stool - Red	\$ 280.00	\$ 420.00	\$ _____
_____	3805	Silk Back Bar Stool - Blue	\$ 280.00	\$ 420.00	\$ _____
_____	3801	Euro Bar Stool - Black	\$ 280.00	\$ 420.00	\$ _____
_____	3811	Hourglass Bar Stool - White	\$ 306.25	\$ 459.50	\$ _____
_____	3812	Hourglass Bar Stool - Black	\$ 306.25	\$ 459.50	\$ _____
_____	3903	Equino Bar Stool - Black	\$ 306.25	\$ 459.50	\$ _____
_____	3904	Equino Bar Stool - White	\$ 306.25	\$ 459.50	\$ _____
_____	3905	Caprice Bar Stool - Black	\$ 306.25	\$ 459.50	\$ _____
_____	3906	Sonic Bar Stool - Black	\$ 253.75	\$ 380.75	\$ _____
_____	3813	Marcus Bar Stool - Gunmetal	\$ 227.50	\$ 341.25	\$ _____
_____	3816	Regal Stool - Brown	\$ 306.25	\$ 459.50	\$ _____
_____	3908	Vienna Chair - Orange	\$ 210.00	\$ 315.00	\$ _____
_____	3939	Vienna Chair - Teal	\$ 210.00	\$ 315.00	\$ _____
_____	3940	Vienna Chair - Smoke	\$ 210.00	\$ 315.00	\$ _____
_____	3828	Silk Back Armless Chair - Black	\$ 175.00	\$ 262.50	\$ _____
_____	3836	Silk Back Armless Chair - White	\$ 175.00	\$ 262.50	\$ _____
_____	3834	Silk Back Armless Chair - Green	\$ 175.00	\$ 262.50	\$ _____
_____	3833	Silk Back Armless Chair - Purple	\$ 175.00	\$ 262.50	\$ _____
_____	3832	Silk Back Armless Chair - Red	\$ 175.00	\$ 262.50	\$ _____

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**premium furniture rental**

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT	
	3831	Silk Back Armless Chair - Blue	\$ 175.00	\$ 262.50	\$	Page 17 (con't)
	3842	Escape Chair - Natural Maple	\$ 175.00	\$ 262.50	\$	
	3838	Leslie Chair - White	\$ 157.50	\$ 236.25	\$	
	3843	Criss Cross Chair - White	\$ 201.25	\$ 302.00	\$	
	3844	Criss Cross Chair - Espresso	\$ 201.25	\$ 302.00	\$	
	3941	Sonic Chair - Black	\$ 175.00	\$ 262.50	\$	
	3845	Elio Chair	\$ 175.00	\$ 262.50	\$	Page 18
	3942	Caprice Chair - Black	\$ 175.00	\$ 262.50	\$	
	3890	Comet Stack Arm Chair - Black	\$ 245.00	\$ 367.50	\$	
	3891	Comet Stack Chair - Black	\$ 227.50	\$ 341.25	\$	
	3841	Regal (Parson) Chair - Brown	\$ 253.75	\$ 380.75	\$	Page 19
	3854	Euro 30" Round Bar Table - Black/Black	\$ 315.00	\$ 472.50	\$	
	3855	Euro 36" Round Bar Table - Black/Black	\$ 323.75	\$ 485.75	\$	
	3856	Silk 30" Round Bar Table - Black/Chrome	\$ 315.00	\$ 472.50	\$	
	3857	Silk 36" Round Bar Table - Black/Chrome	\$ 323.75	\$ 485.75	\$	
	3858	Park Ave 30" Round Bar Table - Maple/Chrome	\$ 315.00	\$ 472.50	\$	
	3859	Park Ave 36" Round Bar Table - Maple/Chrome	\$ 323.75	\$ 485.75	\$	
	3853	Chardonnay Glass & Chrome Bar Table	\$ 455.00	\$ 682.50	\$	
	3943	Aspen Pub Table	\$ 910.00	\$ 1,365.00	\$	
	3860	Blanco 30" Round Bar Table - White/Chrome	\$ 315.00	\$ 472.50	\$	
	3861	Blanco 36" Round Bar Table - White/Chrome	\$ 323.75	\$ 485.75	\$	
	3944	Blanco Square Bar Table - White/Chrome	\$ 315.00	\$ 472.50	\$	
	3945	Blanco Rectangle Bar Table - White/Chrome	\$ 498.75	\$ 748.25	\$	
	3946	City 30" Round Bar Table - Maple/Black	\$ 315.00	\$ 472.50	\$	
	3947	City 36" Round Bar Table - Maple/Black	\$ 323.75	\$ 485.75	\$	
	3948	Summit 30" Round Bar Table - White/Black	\$ 315.00	\$ 472.50	\$	
	3949	Summit 36" Round Bar Table - White/Black	\$ 323.75	\$ 485.75	\$	
	3950	Spectrum Red Bar Table	\$ 350.00	\$ 525.00	\$	
	3951	Spectrum Green Bar Table	\$ 350.00	\$ 525.00	\$	

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	3952	Spectrum Blue Bar Table	\$ 350.00	\$ 525.00	\$ _____
_____	3953	Spectrum Purple Bar Table	\$ 350.00	\$ 525.00	\$ _____
_____	3866	Euro 30" Round Cafe Table - Black/Black	\$ 315.00	\$ 472.50	\$ _____
_____	3867	Euro 36" Round Cafe Table - Black/Black	\$ 323.75	\$ 485.75	\$ _____
_____	3869	Silk 30" Round Cafe Table - Black/Chrome	\$ 315.00	\$ 472.50	\$ _____
_____	3870	Silk 36" Round Cafe Table - Black/Chrome	\$ 323.75	\$ 485.75	\$ _____
_____	3872	Park Ave 30" Round Cafe Table - Maple/Chrome	\$ 315.00	\$ 472.50	\$ _____
_____	3873	Park Ave 36" Round Cafe Table - Maple/Chrome	\$ 323.75	\$ 485.75	\$ _____
_____	3954	City 30" Round Cafe Table - Maple/Black	\$ 315.00	\$ 472.50	\$ _____
_____	3955	City 36" Round Cafe Table - Maple/Black	\$ 323.75	\$ 485.75	\$ _____
_____	3956	Summit 30" Round Cafe Table - White/Black	\$ 315.00	\$ 472.50	\$ _____
_____	3957	Summit 36" Round Cafe Table - White/Black	\$ 323.75	\$ 485.75	\$ _____
_____	3875	Blanco 30" Round Cafe Table - White/Chrome	\$ 315.00	\$ 472.50	\$ _____
_____	3876	Blanco 36" Round Cafe Table - White/Chrome	\$ 323.75	\$ 485.75	\$ _____
_____	3958	Blanco Square Cafe Table - White/Chrome	\$ 315.00	\$ 472.50	\$ _____
_____	3959	Blanco Rectangle Cafe Table - White/Chrome	\$ 498.75	\$ 748.25	\$ _____
_____	3960	Spectrum Purple Café Table	\$ 341.25	\$ 512.00	\$ _____
_____	3961	Spectrum Red Café Table	\$ 341.25	\$ 512.00	\$ _____
_____	3962	Spectrum Green Café Table	\$ 341.25	\$ 512.00	\$ _____
_____	3963	Spectrum Blue Café Table	\$ 341.25	\$ 512.00	\$ _____
_____	3964	Aspen Dining Table	\$ 770.00	\$ 1,155.00	\$ _____
_____	3885	Tamiri Black Leather High Back	\$ 411.25	\$ 617.00	\$ _____
_____	3886	Tamiri Black Leather Mid Back	\$ 350.00	\$ 525.00	\$ _____
_____	3887	Tamiri Black Leather Guest Chair	\$ 323.75	\$ 485.75	\$ _____
_____	3965	Accord White Leather High Back	\$ 507.50	\$ 761.25	\$ _____
_____	3966	Accord Black Leather High Back	\$ 507.50	\$ 761.25	\$ _____
_____	3888	Goal Black Task Chair With Arms	\$ 262.50	\$ 393.75	\$ _____

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**premium furniture rental**

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	3889	Goal Black Task Chair Armless	\$ 245.00	\$ 367.50	\$
	3967	Enterprise High Back Black Fabric Conference Chair	\$ 358.75	\$ 538.25	\$
	3968	Enterprise Mid Back Black Fabric Conference Chair	\$ 323.75	\$ 485.75	\$
	3969	Enterprise Guest Black Fabric Conference Chair	\$ 297.50	\$ 446.25	\$
	3970	Goal Black Drafting Stool - Arms	\$ 280.00	\$ 420.00	\$
	3971	Goal Black Drafting Stool - Armless	\$ 262.50	\$ 393.75	\$
	3892	Conference Rectangle Table 6' - Maple	\$ 761.25	\$ 1,142.00	\$
	3895	Conference Rectangle Table 6' - Black	\$ 761.25	\$ 1,142.00	\$
	3900	Conference Rectangle Table 6' - Mahogany	\$ 761.25	\$ 1,142.00	\$
	3972	Conference Rectangle Table 6' - White	\$ 805.00	\$ 1,207.50	\$
	3893	Conference Rectangle Table 8' - Maple	\$ 822.50	\$ 1,233.75	\$
	3896	Conference Rectangle Table 8' - Black	\$ 822.50	\$ 1,233.75	\$
	3897	Conference Rectangle Table 8' - Mahogany	\$ 822.50	\$ 1,233.75	\$
	3973	Conference Rectangle Table 8' - White	\$ 866.25	\$ 1,299.50	\$
	3974	Conference Oval Racetrack Table 8' - Black	\$ 822.50	\$ 1,233.75	\$
	3975	Conference Oval Racetrack Table 8' - Mahogany	\$ 822.50	\$ 1,233.75	\$
	3976	Conference Oval Racetrack Table 6' - Black	\$ 761.25	\$ 1,142.00	\$
	3977	Conference Oval Racetrack Table 6' - Mahogany	\$ 761.25	\$ 1,142.00	\$
	3907	Computer Kiosk - Black	\$ 665.00	\$ 997.50	\$
	3909	Computer Kiosk - White	\$ 665.00	\$ 997.50	\$
	3910	Computer Counter - Graphite	\$ 323.75	\$ 485.75	\$
	3911	Computer Desk - Graphite	\$ 306.25	\$ 459.50	\$
	3912	5 Shelf Bookcase - Mahogany	\$ 638.75	\$ 958.25	\$
	3913	5 Shelf Bookcase - Black	\$ 638.75	\$ 958.25	\$
	3978	Black Credenza	\$ 595.00	\$ 892.50	\$
	3979	Black Double Pedestal Desk	\$ 682.50	\$ 1,023.75	\$
	3980	Maple Credenza	\$ 866.25	\$ 1,299.50	\$
	3981	Maple Double Pedestal Desk	\$ 822.50	\$ 1,233.75	\$
	3982	Lateral File Maple - 2 Drawer w/ Lock	\$ 577.50	\$ 866.25	\$

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Page 23

Page 24

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	3983	Genoa Storage Credenza - Mahogany - 2 Drawer	\$ 595.00	\$ 892.50	_____
_____	3984	Genoa Kneespace Storage Credenza - Mahogany	\$ 551.25	\$ 827.00	_____
_____	3985	Genoa Exec. Desk - Mahogany - Double Pedestal	\$ 638.75	\$ 958.25	_____
_____	3986	Presidential Kneespace Credenza - Mahogany	\$ 726.25	\$ 1,089.50	_____
_____	3987	Presidential Executive Desk - Mahogany	\$ 901.25	\$ 1,352.00	\$ _____
_____	3988	Presidential Lateral File - Mahogany	\$ 568.75	\$ 853.25	\$ _____
_____	3989	Hayden Table - Black Wood	\$ 735.00	\$ 1,102.50	\$ _____
_____	3914	Vivid Café - Square Table Glass	\$ 551.25	\$ 827.00	\$ _____
_____	3915	Vivid Café - Rectangle Table Glass	\$ 638.75	\$ 958.25	\$ _____
_____	3990	2 Drawer Vertical File - Letter Size Locking Black	\$ 218.75	\$ 328.25	\$ _____
_____	3991	2 Drawer Vertical File - Legal Size Locking Black	\$ 280.00	\$ 420.00	\$ _____
_____	3992	4 Drawer Vertical File - Letter Size Locking Black	\$ 288.75	\$ 433.25	\$ _____
_____	3993	4 Drawer Vertical File - Legal Size Locking Black	\$ 323.75	\$ 485.75	\$ _____
_____	3994	2 Drawer Lateral File - Letter Size Locking Black	\$ 288.75	\$ 433.25	\$ _____
_____	3995	2 Drawer Lateral File - Legal Size Locking Black	\$ 341.25	\$ 512.00	\$ _____
_____	3996	4 Drawer Lateral File - Locking Black	\$ 367.50	\$ 551.25	\$ _____
_____	3997	Storage Cabinet - Locking Black	\$ 367.50	\$ 551.25	\$ _____
_____	3916	Display Pedestal 14x42 Black	\$ 437.50	\$ 656.25	\$ _____
_____	3917	Display Pedestal 24x42 Black	\$ 533.75	\$ 800.75	\$ _____
_____	3918	Display Pedestal 18x42 Black	\$ 490.00	\$ 735.00	\$ _____
_____	3919	Display Pedestal 14x42 White	\$ 437.50	\$ 656.25	\$ _____
_____	3920	Display Pedestal 14x36 Black	\$ 376.25	\$ 564.50	\$ _____
_____	3921	Display Pedestal 24x36 Black	\$ 533.75	\$ 800.75	\$ _____
_____	3922	Display Pedestal 14x36 White	\$ 376.25	\$ 564.50	\$ _____
_____	3923	Display Pedestal 24x36 White	\$ 533.75	\$ 800.75	\$ _____
_____	3924	Display Pedestal 14x30 Black	\$ 341.25	\$ 512.00	\$ _____
_____	3925	Display Pedestal 24x30 Black	\$ 507.50	\$ 761.25	\$ _____
_____	3926	Display Pedestal 18x30 Black	\$ 358.75	\$ 538.25	\$ _____

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Yes, I have completed and included the Payment Authorization Form.  
**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Desk at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

Sub Total \$ \_\_\_\_\_  
 Tax 7.000% \$ \_\_\_\_\_  
 Grand Total \$ \_\_\_\_\_

*Cancellation after deadline date will be charged at 75% of prevailing rate. Cancellation after installation will be 100% of prevailing rate.  
 Requests made after the deadline will be filled, as available, at the standard rate.  
 All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**premium furniture rental**



1147 S White River Pkwy E Drive  
 Indianapolis, IN 46225  
 Phone: 317.635.9606  
 Fax: 317.634.0993  
 email: Indianapolis@fernexpo.com

## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN  
 03-00083-18

**Discount Deadline:**  
**February 23, 2018**

[Click here](#) to view the Premium Furniture Brochure

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	3927	Display Pedestal 14x30 White	\$ 341.25	\$ 512.00	\$ _____
_____	3928	Locking Pedestal Black	\$ 665.00	\$ 997.50	\$ _____
_____	3998	Locking Pedestal White	\$ 665.00	\$ 997.50	\$ _____
_____	3929	Stanchion Chrome	\$ 96.25	\$ 144.50	\$ _____
_____	3930	Stanchion Rope - Red Velour	\$ 52.50	\$ 78.75	\$ _____
_____	3931	Literature Stand - Aluminum	\$ 245.00	\$ 367.50	\$ _____
_____	3933	Literature Stand - Black	\$ 245.00	\$ 367.50	\$ _____
_____	3932	Literature Rack - Black Metal	\$ 253.75	\$ 380.75	\$ _____
_____	3934	Compact Refrigerator White - 4.0 Cu Ft	\$ 455.00	\$ 682.50	\$ _____
_____	3601	Plexi Display Unit	\$ 551.25	\$ 827.00	\$ _____
_____	3602	iPad® Stand Black	\$ 280.00	\$ 420.00	\$ _____
_____	3603	iPad® Stand Silver	\$ 280.00	\$ 420.00	\$ _____
_____	3935	Brushed Steel Table Lamp - White	\$ 157.50	\$ 236.25	\$ _____
_____	3936	Brushed Steel Floor Lamp - White	\$ 227.50	\$ 341.25	\$ _____
_____	3604	Brushed Nickel Table Lamp - White	\$ 157.50	\$ 236.25	\$ _____
_____	3605	Brushed Nickel Floor Lamp - White	\$ 227.50	\$ 341.25	\$ _____
_____	3607	Rubbed Bronze Table Lamp - White	\$ 157.50	\$ 236.25	\$ _____
_____	3608	Rubbed Bronze Floor Lamp - White	\$ 227.50	\$ 341.25	\$ _____
_____	3937	Brushed Steel Table Lamp - Red	\$ 157.50	\$ 236.25	\$ _____
_____	3938	Brushed Steel Floor Lamp - Red	\$ 227.50	\$ 341.25	\$ _____
_____	3609	Neutrino Steel Floor Lamp - Steel	\$ 227.50	\$ 341.25	\$ _____

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Yes, I have completed and included the Payment Authorization Form.  
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Sub Total \$ \_\_\_\_\_  
 Tax 7.000% \$ \_\_\_\_\_  
 Grand Total \$ \_\_\_\_\_

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**premium furniture rental**



1147 S White River Pkwy E Drive  
 Indianapolis, IN 46225  
 Phone: 317.635.9606  
 Fax: 317.634.0993  
 email: Indianapolis@fernexpo.com

## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN  
 03-00083-18

**Discount Deadline:**  
**February 09, 2018**

[Click here](#) to view the Exhibit Rental Brochure

Premium package graphics panels are printed on foam core. Non-graphic infill panels come standard in white PVC. For additional panel options and cost, contact a Fern representative. Item availability and styles may vary per location. Please order furniture, floral and electrical separately.

### 10' x 20' INLINE EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4024	Premium Package (select Exhibit options below)	\$ 7,857.75	\$ 10,608.00	\$ _____
Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66) <input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67) <input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)					
Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.					

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4010	Standard Package (select Exhibit options below)	\$ 5,324.75	\$ 7,188.25	\$ _____
Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> blue-jay (81) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09) <input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> indigo (IN) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)					
Header Sign Copy: _____					
Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red					

### 20' x 20' ISLAND EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4026	Enhanced Package (select Exhibit options below)	\$ 15,304.75	\$ 20,661.50	\$ _____
Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66) <input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67) <input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)					
Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.					

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4012	Standard Package (select Exhibit options below)	\$ 10,913.00	\$ 14,732.50	\$ _____
Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> blue-jay (81) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09) <input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> indigo (IN) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)					
Header Sign Copy: _____					
Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red					

<input type="checkbox"/> Yes, I have completed and included the Payment Authorization Form.	Sub Total	\$ _____
<b>If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.</b>	Tax 7.000%	\$ _____
	Grand Total	\$ _____

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**exhibit rental**





1147 S White River Pkwy E Drive  
 Indianapolis, IN 46225  
 Phone: 317.635.9606  
 Fax: 317.634.0993  
 email: Indianapolis@fernexpo.com

## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN

03-00083-18

**Discount Deadline:**  
**February 09, 2018**

[Click here](#) to view the Exhibit Rental Brochure

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### TABLETOP EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4014	Premium Package (select Exhibit options below)	\$ 1,607.00	\$ 2,169.00	\$ _____
		Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66)			
		<input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67)			
		<input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)			
		Table Skirt Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10)			
		<input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (80) <input type="checkbox"/> white (16)			
		Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.			

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4002	Standard Package (select Exhibit options below)	\$ 1,136.50	\$ 1,534.00	\$ _____
		Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> blue-jay (81) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09)			
		<input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> indigo (IN) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)			
		Table Skirt Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10)			
		<input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (80) <input type="checkbox"/> white (16)			
		Header Sign Copy: _____			
		Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red			

### 10' x 10' INLINE EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4016	Premium Package (select Exhibit options below)	\$ 3,466.00	\$ 4,679.00	\$ _____
		Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66)			
		<input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67)			
		<input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)			
		Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.			

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4004	Standard Package (select Exhibit options below)	\$ 1,979.75	\$ 2,672.75	\$ _____
		Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> blue-jay (81) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09)			
		<input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> indigo (IN) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)			
		Header Sign Copy: _____			
		Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red			

<input type="checkbox"/> Yes, I have completed and included the Payment Authorization Form.	Sub Total	\$ _____
<b>If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.</b>	Tax 7.000%	\$ _____
	Grand Total	\$ _____

*No refunds on orders cancelled after the deadline date.  
 Requests made after the deadline will be filled, as available, at the standard rate.  
 All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**exhibit rental**



1147 S White River Pkwy E Drive  
 Indianapolis, IN 46225  
 Phone: 317.635.9606  
 Fax: 317.634.0993  
 email: Indianapolis@fernexpo.com

## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN

03-00083-18

**Discount Deadline:**  
**February 09, 2018**

[Click here](#) to view the Exhibit Rental Brochure

Premium package graphics panels are printed on foam core. Non-graphic infill panels come standard in white PVC. For additional panel options and cost, contact a Fern representative. Item availability and styles may vary per location. Please order furniture, floral and electrical separately.

### 10' x 10' CENTER EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4018	Premium Package (select Exhibit options below)	\$ 3,463.00	\$ 4,675.25	\$ _____
Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66) <input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67) <input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)					
Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.					

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4006	Standard Package (select Exhibit options below)	\$ 2,456.00	\$ 3,315.75	\$ _____
Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> blue-jay (81) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09) <input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> indigo (IN) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)					
Header Sign Copy: _____					
Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red					

### 10' X 10' INLINE EXHIBIT WITH PEDESTAL

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4020	Premium Package (select Exhibit options below)	\$ 4,131.25	\$ 5,577.00	\$ _____
Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66) <input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67) <input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)					
Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.					

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4008	Standard Package (select Exhibit options below)	\$ 2,393.00	\$ 3,230.25	\$ _____
Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> blue-jay (81) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09) <input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> indigo (IN) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)					
Header Sign Copy: _____					
Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red					

<input type="checkbox"/> Yes, I have completed and included the Payment Authorization Form.	Sub Total	\$ _____
<b>If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.</b>	Tax 7.000%	\$ _____
	Grand Total	\$ _____

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

exhibit rental  
041615-115515



1147 S White River Pkwy E Drive  
 Indianapolis, IN 46225  
 Phone: 317.635.9606  
 Fax: 317.634.0993  
 email: Indianapolis@fernexpo.com

## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN  
 03-00083-18

**Discount Deadline:**  
**February 09, 2018**

[Click here](#) to view the Exhibit Rental Brochure

Non-graphic infill panels come standard in white PVC. For additional panel options and cost, contact a Fern representative. Styles and sizes may vary depending on location. Contact Fern for exact dimensions.

### COUNTERS

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
___	4041	1 M x ½ M x 30"h, locking	\$ 413.75	\$ 558.50	\$ _____
___	4043	1 M x ½ M x 40"h, locking	\$ 488.25	\$ 658.75	\$ _____
___	4042	2 M x ½ M x 30"h, locking	\$ 688.75	\$ 930.25	\$ _____
___	4044	2 M x ½ M x 40"h, locking	\$ 752.00	\$ 1,015.50	\$ _____
___	4080	Full View Showcase, locking	\$ 901.50	\$ 1,217.00	\$ _____

### FREESTANDING UNITS

___	4031	8' x 1 M Freestanding Panel	\$ 321.75	\$ 434.25	\$ _____
___	4055	One Sided Gondola w/2 shelves	\$ 413.75	\$ 558.50	\$ _____
___	4056	Two Sided Gondola w/4 shelves	\$ 505.25	\$ 682.00	\$ _____

### KIOSKS & TOWERS

___	4033	8' Triangle Kiosk	\$ 683.50	\$ 922.50	\$ _____
___	4034	8' Square Kiosk	\$ 901.50	\$ 1,217.00	\$ _____
___	4035	Wire-wall Kiosk	\$ 367.75	\$ 496.50	\$ _____
___	4036	Media Cabinet	\$ 901.50	\$ 1,217.00	\$ _____
___	4037	12' Triangle Tower	\$ 827.00	\$ 1,116.25	\$ _____
___	4038	12' Square Tower	\$ 1,096.50	\$ 1,480.00	\$ _____

### SHELVING UNITS & PEDESTALS

___	4003	Shelf Cabinet Unit w/30" cabinet, locking	\$ 901.50	\$ 1,217.00	\$ _____
___	4005	Shelf Cabinet Unit w/40" cabinet, locking	\$ 998.75	\$ 1,348.50	\$ _____
___	4053	½ M x 1 M Planter Box	\$ 138.25	\$ 186.75	\$ _____
___	4063	½ M x 30" h Pedestal	\$ 275.75	\$ 372.75	\$ _____
___	4064	½ M x 40" h Pedestal	\$ 367.75	\$ 496.50	\$ _____

Yes, I have completed and included the Payment Authorization Form.

Sub Total \$ \_\_\_\_\_

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Tax 7.000% \$ \_\_\_\_\_

Grand Total \$ \_\_\_\_\_

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**exhibit rental (components)**

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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 Indianapolis, IN 46225  
 Phone: 317.635.9606  
 Fax: 317.634.0993  
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## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN  
 03-00083-18

**Discount Deadline:**  
**February 09, 2018**

[Click here](#) to view the Exhibit Rental Brochure

Styles and sizes may vary depending on location. Contact Fern for exact dimensions.

### ACCESSORIES

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
___	4071	1 M Straight Shelf	\$ 63.50	\$ 86.00	\$ _____
___	4072	1 M Angled Shelf	\$ 63.50	\$ 86.00	\$ _____
___	4082	Halogen Arm Light	\$ 63.50	\$ 86.00	\$ _____
___	4073	Pamphlet Pocket (5" x 9")	\$ 37.75	\$ 50.75	\$ _____
___	4074	Letter Pocket (9" x 9")	\$ 46.25	\$ 62.50	\$ _____
___	4075	Brochure Pocket (9" x 11")	\$ 55.00	\$ 74.00	\$ _____

### OFFICE / STORAGE CLOSETS

Office and meeting room structures are available in a Hardwall, Velcro or Smoked Plexiglas. Please contact Fern for a quote.

In addition, logo's and other graphics can be applied to the walls of rooms, meter panels and other accessory items at competitive prices. We offer full color digital printing and laminating of your artwork or if you prefer, we can create custom graphics specifically to suit your needs. Please ask a Fern representative for assistance.

Sub Total	\$ _____
Tax 7.000%	\$ _____
Grand Total	\$ _____

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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## Indiana Flower & Patio Show 2018

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**Discount Deadline:**  
**February 23, 2018**

### FOUR COLOR DIGITAL SIGNS

[Click here](#) for Graphics Submission Guidelines

Prices indicated are based upon process color printing, mounting and laminating on showcard or foam core. Signs other than sizes listed will be prepared on a sq. ft. basis, rounded to the nearest 1/2 ft. x 1/2 ft. Minimum order is \$30.00.

Emblems, trademarks, logos, special style lettering, etc., are inclusive of the above prices. Please go to our graphics submission guidelines for additional information. If you have any questions on formats supported please contact Fern Exposition and Event Services.

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
___	861	7" x 11" Digital	\$ 50.50	\$ 68.25	\$ _____
___	863	11" x 14" Digital	\$ 61.50	\$ 82.75	\$ _____
___	865	14" x 22" Digital	\$ 77.50	\$ 104.75	\$ _____
___	867	7" x 44" Digital	\$ 77.50	\$ 104.75	\$ _____
___	871	14" x 44" Digital	\$ 120.75	\$ 163.50	\$ _____
___	873	22" x 28" Digital	\$ 120.75	\$ 163.50	\$ _____
___	875	28" x 44" Digital	\$ 154.75	\$ 209.25	\$ _____
___	879	24" x 96" Digital	\$ 388.25	\$ 524.25	\$ _____
___	881	48" x 96" Digital	\$ 776.25	\$ 1,048.00	\$ _____
___	882	Foam core _____ x _____ = _____ sq ft (price is per sq ft)	\$ 25.00	\$ 34.00	\$ _____
___	883	Sentra _____ x _____ = _____ sq ft (price is per sq ft)	\$ 28.75	\$ 38.50	\$ _____
___	885	SGL Banner _____ x _____ = _____ sq ft (price is per sq ft)	\$ 13.75	\$ 18.25	\$ _____
___	887	DBL Banner _____ x _____ = _____ sq ft (price is per sq ft)	\$ 26.75	\$ 36.25	\$ _____

Sign Copy: \_\_\_\_\_

Color of Background: \_\_\_\_\_

Color of Lettering: \_\_\_\_\_

Sign Orientation:  Vertical  Horizontal

<input type="checkbox"/> Yes, I have completed and included the Payment Authorization Form.	Sub Total	\$ _____
<b>If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.</b>	Tax 7.000%	\$ _____
	Grand Total	\$ _____

*No refund on orders cancelled after the deadline date.  
 Requests made after the deadline will be filled, as available, at the standard rate.  
 All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



1147 S White River Pkwy E Drive  
 Indianapolis, IN 46225  
 Phone: 317.635.9606  
 Fax: 317.634.0993  
 email: Indianapolis@fernexpo.com

## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN  
 03-00083-18

**Discount Deadline:**  
**February 23, 2018**

[Click here](#) to view the Panelboard Brochure

### BULLETIN BOARDS

QTY	ITEM #	DESCRIPTION	STYLE	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	603	4' x 8' Velcro Board (gray only)	Horizontal	\$ 176.75	\$ 238.50	\$ _____

### PERFORATED BOARD

QTY	ITEM #	DESCRIPTION	STYLE (Please circle selection)	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	613	2' x 8' Perforated board panel	V / H	\$ 156.00	\$ 210.75	\$ _____
_____	615	4' x 8' Perforated board panel	V / H	\$ 176.75	\$ 238.50	\$ _____

Perforated board hooks are NOT provided

Standard perforated board is white. Other colors are available upon request at additional cost.

_____	617	Special color for 2' x 8' (per panel)		\$ 103.75	\$ 140.00	\$ _____
_____	619	Special color for 4' x 8' (per panel)		\$ 103.75	\$ 140.00	\$ _____

Please specify color \_\_\_\_\_

### SHELVING (for Perforated Board)

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	631	4' long x 6" deep - white	\$ 30.75	\$ 41.75	\$ _____
_____	635	8' long x 6" deep - white	\$ 42.00	\$ 56.75	\$ _____
_____	637	Special color (per shelf)	\$ 42.00	\$ 56.75	\$ _____

Please specify color \_\_\_\_\_

- Style "V" (Vertical)
- Style "H" (Horizontal)

Yes, I have completed and included the Payment Authorization Form.  
**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

Sub Total	\$ _____
Tax 7.000%	\$ _____
Grand Total	\$ _____

*Cancellation after deadline date will be charged at 50% of prevailing rate. Cancellation after installation will be 100% of prevailing rate.*

*Requests made after the deadline will be filled, as available, at the standard rate.*

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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### FLORAL and PLANTS

Charges listed include delivery to your booth, rental (not sale) during the event and removal. All floral is provided on a 7 day or less rental basis. Any floral missing at time of pick-up will be invoiced at prevailing replacement cost in addition to rental rates.

#### POTTED PLANTS - Please select color or type

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
___	1502	Bromeliads - Select color: Red / Orange / Pink	\$ 52.75	\$ 71.00	\$ _____
___	1503	Chrysanthemums - Select color: White / Yellow / Lavender	\$ 57.25	\$ 77.25	\$ _____
___	1505	Ferns - Select type: Floor / Hanging	\$ 42.00	\$ 56.75	\$ _____
___	1549	Ivy	\$ 39.75	\$ 53.50	\$ _____
___	1506	Seasonal Flowering Plants Please specify: _____	\$ 63.50	\$ 86.00	\$ _____

#### TROPICAL GREEN PLANT - Please select size and shape

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
___	1507	3 FT - Select type: Slim / Full	\$ 63.50	\$ 86.00	\$ _____
___	1509	4 FT - Select type: Slim / Full	\$ 83.50	\$ 113.00	\$ _____
___	1511	5 FT - Select type: Slim / Full	\$ 105.00	\$ 141.50	\$ _____
___	1513	6 FT - Select type: Slim / Full	\$ 125.25	\$ 168.75	\$ _____
___	1515	7 FT - Select type: Slim / Full	\$ 188.50	\$ 254.75	\$ _____

#### FRESH CUT FLOWER ARRANGEMENTS - Please select size and specify color

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
___	1545	Small - Color _____	\$ 80.75	\$ 109.25	\$ _____
___	1546	Medium - Color _____	\$ 92.75	\$ 125.50	\$ _____
___	1548	Large - Color _____	\$ 105.00	\$ 141.50	\$ _____

#### FLORAL PACKAGES

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
___	1521	Floral Package A - Two 3' Tropical Green Plants and One Flowering Plant	\$ 160.25	\$ 216.25	\$ _____
___	1523	Floral Package B - Two 3' and One 4' Tropical Green Plants, and One Flowering Plant	\$ 234.75	\$ 316.75	\$ _____

<input type="checkbox"/> Yes, I have completed and included the Payment Authorization Form.	Sub Total	\$ _____
<b>If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.</b>	Tax 7.000%	\$ _____
	Grand Total	\$ _____

*No refunds on orders cancelled after the deadline date.  
 Requests made after the deadline will be filled, as available, at the standard rate.  
 All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

floral & plant rental



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 03-00083-18

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**February 23, 2018**

### CLEANING SERVICES

All rental carpets ordered from Fern Exposition and Event Services are installed in clean condition. Any cleaning service required within your booth space for debris accumulated during set-up and exhibit hours should be ordered below. Cleaning will be done each evening. Any cleaning service required within your booth the following morning will result in a re-vacuum charge of \$0.21 per sq. ft. There will be an additional charge for cleaning carpets that are subjected to excessive wear and tear such as wood or metal shavings generated by demonstrations, food sampling, landscape, etc.

### VACUUM/SHAMPOO/MOP

All rates are based on the total square footage of your exhibit space  
 (100 sq. ft. minimum)

Prices below are per  
 square foot

<input type="checkbox"/>	903	Vacuum - DAILY of carpet, empty wastebaskets before initial opening of exhibit and daily thereafter.	\$	0.46 (Per Day)
<input type="checkbox"/>	901	Vacuum - ONCE of carpet, empty wastebaskets ONCE before initial opening of exhibit.	\$	0.48
<input type="checkbox"/>	905	Shampoo - ONCE before initial opening of exhibit.	\$	0.69

### DISPLAY WIPE DOWN

<input type="checkbox"/>	911	Display wipe down before initial opening (4 hr minimum)	\$ 90.50 per hr ST	\$ 173.50 per hr OT
<input type="checkbox"/>	913	Display wipe down daily (4 hr minimum)	\$ 90.50 per hr ST	\$ 173.50 per hr OT

Please indicate any special instructions: \_\_\_\_\_

### ESTIMATED CLEANING SERVICE COST

Exhibit Space: \_\_\_\_\_ ft. X \_\_\_\_\_ ft. = \_\_\_\_\_ sq. ft. (100 sq. ft. minimum) X \$ \_\_\_\_\_ per sq. ft. X \_\_\_\_\_ days = \$ \_\_\_\_\_

Display Wipe Down: \_\_\_\_\_ hrs. (4 hr. minimum per day) X \_\_\_\_\_ days X \$ \_\_\_\_\_ = \$ \_\_\_\_\_

<input type="checkbox"/> Yes, I have completed and included the Payment Authorization Form.	Sub Total	\$ _____
<b>If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.</b>	Grand Total	\$ _____

*Cancellation of any portion of cleaning order after deadline date will be charged at 25% of order.  
 Requests made after the deadline will be filled as work force is available.  
 All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_





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**Deadline to Return this Form:**  
**February 23, 2018**

### INSTALLATION & DISMANTLE LABOR SERVICES

#### Plan A (Supervised by Fern)

- 1001 Labor for Installation # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_  
 1003 Labor for Dismantle # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_

**35%** charge for Fern Supervised services with a minimum of **\$ 88.50**

Professionally trained personnel are used on installation/dismantle, and when possible, all work is performed on straight time.

Emergency Contact: \_\_\_\_\_ Phone: \_\_\_\_\_

#### Plan B (Supervised by Exhibitor Personnel)

- 1001 Labor for Installation # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_  
 Start time\*: \_\_\_\_\_ End Time: \_\_\_\_\_ Start Date: \_\_\_\_\_  
 1003 Labor for Dismantle # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_  
 Start time\*: \_\_\_\_\_ End Time: \_\_\_\_\_ Start Date: \_\_\_\_\_

Supervisor will be: \_\_\_\_\_ Phone: \_\_\_\_\_

#### Estimated Display Labor Cost for Advanced Payment

Installation:

**Straight time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Straight Time hours Estimated Cost

**Over time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Over Time hours Estimated Cost

Plan A - Add **35%** for Fern Exposition Supervision \$ \_\_\_\_\_

Dismantle:

**Straight time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Straight Time hours Estimated Cost

**Over time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Over Time hours Estimated Cost

Plan A - Add **35%** for Fern Supervision \$ \_\_\_\_\_

Installation Labor Rate		
Straight Time	\$	88.50
Over Time	\$	174.75

*Charges for labor service are based on prevailing rates of labor and materials. All labor before 8:00 AM and after 4:00 PM weekdays and all hours Saturday will be charged at over time rate. Sundays and holidays will be charged at double time rate. Minimum charge one (1) hour per man & 1/2 hour increments after the first hour.*

*For information and cost relative to unloading and reloading, please see the Material Handling & Freight Service Order form enclosed.*

*Your company is encouraged to carry insurance covering potential injury, damages or loss associated with your display. Fern Exposition & Event Services will NOT be responsible for injury to personnel or display damage or loss of display materials. Liability of Fern Exposition & Event Services will be limited to a maximum of 50% of the total labor bill, not to exceed \$1000. It is important that exhibit representative check in at the Fern Exhibitor Service Center to pick up labor ordered. Exhibit representative must also check the labor back in at the Fern Exhibitor Service Center upon completion of work. All work is to be done under supervision of the exhibitor or its representative.*

\* Start time is approximate and is based on availability of labor.

Yes, I have completed and included the Payment Authorization Form.

**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

Sub Total \$ \_\_\_\_\_  
 Grand Total \$ \_\_\_\_\_

*Cancellation of any portion of labor order within 48 hours of start will be charged one hour minimum per man of applicable hourly rate.  
 Requests received after deadline date will be filled as work force is available.  
 All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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 February 23, 2018**

### FORKLIFT TO RIG IN BOOTH

*This form is not for loading and/or unloading of exhibit materials. Please refer to the Material Handling form for rates and instructions.*

#### 4000 lb forklift

1005 Labor for Installation # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_  
 Start time\*: \_\_\_\_\_ End Time: \_\_\_\_\_ Start Date: \_\_\_\_\_

1007 Labor for Dismantle # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_  
 Start time\*: \_\_\_\_\_ End Time: \_\_\_\_\_ Start Date: \_\_\_\_\_

#### 6000 lb forklift

1006 Labor for Installation # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_  
 Start time\*: \_\_\_\_\_ End Time: \_\_\_\_\_ Start Date: \_\_\_\_\_

1008 Labor for Dismantle # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_  
 Start time\*: \_\_\_\_\_ End Time: \_\_\_\_\_ Start Date: \_\_\_\_\_

4000 lb forklift		
Straight Time	\$	148.25
Over Time	\$	228.75
6000 lb forklift		
Straight Time	\$	88.50
Over Time	\$	174.75

*If your exhibit includes large header signs, cantilever structures, heavy display components or machinery which cannot be lifted in place by display carpenters, you will require a forklift with operator in your booth for installation and removal. The forklift with operator cost is billed at hourly increments with a one (1) hour minimum. If additional labor is required, prevailing labor charges will be assessed. It is important that an exhibit representative check in at the Fern Exhibitor Service Center to pick up labor. Exhibit representative must also check the labor back in at the upon completion of work. All work is to be done under supervision of the exhibitor or their representative. Straight time rates prevail from 8:00AM to 4:00PM Monday through Friday. Over time rates prevail prior to 8:00AM and after 4:00PM Monday through Friday, and all day Saturday. All hours on Sunday and holidays will be charged Double Time rates*

### Estimated Rigging Labor Cost for Advanced Payment

Installation:

**Straight time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Forklifts # of Hours # of Days Total Straight Time hours Estimated Cost

**Over time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Forklifts # of Hours # of Days Total Over Time hours Estimated Cost

Dismantle:

**Straight time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Forklifts # of Hours # of Days Total Straight Time hours Estimated Cost

**Over time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Forklifts # of Hours # of Days Total Over Time hours Estimated Cost

\* Start time is approximate and is based on availability of labor.

Yes, I have completed and included the Payment Authorization Form. Sub Total \$ \_\_\_\_\_

**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.** Grand Total \$ \_\_\_\_\_

*Cancellation of any portion of labor order within 48 hours of start will be charged one hour minimum per man of applicable hourly rate.  
 Requests received after deadline will be filled as work force is available.  
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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**forklift to rig in booth**



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### MATERIAL HANDLING

Rates below include receipt of your freight; delivery to the booth; storage and return of empty crates; and reloading. Additional charges may apply if your shipment does not arrive/depart during the designated move-in/out times.

A 200 lb. minimum charge per shipment applies.

#### ADVANCE WAREHOUSE SHIPMENTS

Category	Description	Rate per lb.	Minimum Charge
A	Crated or skidded shipment via common carrier	\$ 1.08	\$ 216.00
B	Crated or skidded shipment via van lines or specialized carrier, Fed Ex, UPS or USPS	\$ 1.33	\$ 267.00
C	Loose or uncrated shipment or shipment requiring special handling	\$ 1.57	\$ 315.00

#### DIRECT TO SHOW SITE SHIPMENTS

Category	Description	Rate per lb.	Minimum Charge
D	Crated or skidded shipment via common carrier	\$ 1.00	\$ 200.00
E	Crated or skidded shipment via van lines or specialized carrire, Fed Ex, UPS or USPS	\$ 1.22	\$ 244.00
F	Loose or uncrated shipment or shipment requiring special handling	\$ 1.55	\$ 310.00
P	Small package shipments not exceeding 50 lbs per shipment via Fed Ex, UPS or overnight carrier	\$ 48.19/first pc	\$ 19.00/ ea addtl

#### OTHER SERVICES

R	For delivery of shipment at the close of show back to Fern warehouse, for loading on to outbound carriers or for post-show storage	\$ 0.32	\$ 154.00
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PLEASE COMPLETE THE ESTIMATED MATERIAL HANDLING CALCULATION PAGE AND  
 SUBMIT WITH PAYMENT BY DEADLINE DATE.

Yes, I have completed and included the Payment Authorization Form.  
 If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.

*All orders are subject to the terms and conditions as outlined in the Exhibitor Services Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

material handling

110517-123150



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## Indiana Flower & Patio Show 2018

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### MATERIAL HANDLING GUIDELINES

1. The Advance Warehouse will ONLY accept packaged shipments, including crates, boxes and skids. Uncrated or unwrapped pieces should be sent DIRECTLY to the CONVENTION FACILITY to arrive AFTER 8:00AM on the first day of exhibitor installation.
2. Rates are based on per shipment basis. A shipment is considered freight received from one shipping origin on one day. Each separate delivery is considered a separate shipment.
3. Complete terms and conditions are outlined in the Terms & Conditions.

### SHIPPING ADDRESSES

#### ADVANCE WAREHOUSE

Label each piece of shipment(s) as follows:

**(Exhibiting Company Name)**

c/o Fern Exposition

1147 S White River Pkwy E Drive  
 Indianapolis, IN 46225

**Indiana Flower & Patio Show 2018** (Booth #)

Shipments must arrive by:  
**Feb. 20-March 2, 2018**

#### DIRECT TO SHOW SITE

Label each piece of shipment(s) as follows:

**(Exhibiting Company Name)**

c/o Fern Exposition  
 ISFG-West Pavilion  
 1202 E. 38th Street  
 Indianapolis, IN 46205

**Indiana Flower & Patio Show 2018** (Booth #)

Shipments cannot arrive before:  
**Wednesday, March 07, 2018**

### ESTIMATED FREIGHT PAYMENT CALCULATION

Enter estimated total pounds of all your shipments by rounding up each total shipment weight to the nearest 100 pounds (i.e., 530 lbs of any number of pieces would be figured as 600 lbs), any shipment with a total of 200 lbs or less should be calculated at the 200 lb minimum.

	Category	# of pieces	Weight (200 lb Min.)	Rate	Estimated Total
Shipment 1	_____	_____	_____ X _____	= \$ _____	
Shipment 2	_____	_____	_____ X _____	= \$ _____	
Shipment 3	_____	_____	_____ X _____	= \$ _____	
Shipment 4	_____	_____	_____ X _____	= \$ _____	
Shipment 5	_____	_____	_____ X _____	= \$ _____	

Yes, I have completed and included the Payment Authorization Form.

If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Desk at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.

Sub Total \$ \_\_\_\_\_

Grand Total \$ \_\_\_\_\_

All shipments are subject to the terms and conditions as outlined on the Terms & Conditions Form in the Exhibitor Service Manual.

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

material handling payment calculation



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STRAIGHT TIME RATES QUOTED are for Monday through Friday 8:00am - 4:00pm. Freight handled on OVERTIME, before 8:00am and after 4:00pm on weekdays and on Saturday, Sunday or a Holiday, an additional 25% per cwt will be charged.

RATES APPLY to each pound subject to the published minimum weight and are based on the actual or estimated INBOUND weight. No allowance will be made for attrition during the convention. Each shipment is considered separately. NO cumulative weights will be allowed on minimums, split shipments, free astrays, etc. Special service rates will not be split for mixed shipments.

SHIPMENTS OR EQUIPMENT REQUIRING SPECIAL HANDLING at the convention facility will be subject to a surcharge as indicated on the freight rate schedule. This classification shall be applied to, but not limited to, van shipments or shipments which are packed in such a manner as to require unloading by hand (i.e. loose display parts, uncrated equipment not delivered on a flat bed truck, etc.). Material will be unloaded from vans, exhibitor's truck or trucks of others at the convention facility, delivered to the exhibitor's booth, picked up at the close of the show, moved to the loading area and reloaded on trucks. It is incumbent on the exhibitor to provide written and accurate weight information on each shipment. Shipments received without receipts or freight bills such as UPS or U.S. Mail will be delivered to the booth without guarantee of piece count or condition. No liability will be assumed for such shipments.

SPECIAL SERVICES AND RATES - Fern Exposition & Event Services will provide steel banding services at \$1.51 sq/ft.00 per ln. ft. as well as shrink wrap services for packaging of displays and equipment at \$51.00 per skid-shrink wrap. Please see the Fern Exposition & Event Services Desk. Forklifts and drivers are available for spotting equipment in the booth at prevailing rates for equipment and labor. Mobile equipment will be moved in and out of the exhibit facility for \$<Enter Rate>.00 per round trip.

COLLECT SHIPMENTS may be refused or accepted at the option of Fern Exposition & Event Services. In cases where Fern Exposition & Event Services elects to receive such shipments, the responsible exhibitor or shipper will be notified immediately and payment in full for all charges due must be wired to Fern Exposition & Event Services within 24 hours. A twenty-five percent (25%) special service will be added to the freight bill for handling any consignments under these conditions. A \$10.00 MINIMUM fee will apply to this service

HAULING TO OR FROM LOCAL FACILITIES will be charged at prevailing hourly rates. In addition, appropriate weight charges for services rendered in accordance with the freight rate schedule will be applied.

INBOUND AND OUTBOUND TRAFFIC SCHEDULES are the responsibility of Fern Exposition and Event Services. To assure orderly and expeditious handling of exhibit material into and out of the convention hall, it is suggested that exhibitors, including local companies, clear all movement of exhibit material through Fern Exposition & Event Services, who is prepared to handle local pick-ups and deliveries on a coordinated schedule. In order to minimize congestion and comply with union requirements, all shipments should be channeled through Fern Exposition & Event Services.

EXHIBITS TO BE STORED will be charged at a rate of \$<Enter Rate>/lb per month, with a minimum monthly rate of \$<Enter Rate>.00 or fraction thereof. No charge for storage will be made for inbound shipments when received <Enter Days> days prior to the show.

EXHIBIT LOSS OR DISAPPEARANCE - Please refer to Terms and Conditions (TC-01 and TC-02) in this Exhibitor Services Manual.

DISPUTES - Please refer to Terms and Conditions (TC-01 and TC-02) in this Exhibitor Services Manual

INSURANCE - Please refer to Terms and Conditions (TC-01 and TC-02) in this Exhibitor Services Manual.



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## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN  
 03-00083-18

**This form is not subject  
to a deadline date**

### FERN TRANSPORTATION

Fern offers personalized service with a representative who is an expert in exhibit transportation and is familiar with all details pertaining to each tradeshow. We also provide pre-printed labels and shipping documents for inbound and outbound shipments. For your convenience, our representative will be on show site and available to assist with all your transportation needs.

*Note: If Fern Transportation is not your freight carrier, please do not return this form.*

#### SERVICE SELECTION (select the following)

<b>Level of Service:</b>	<input type="checkbox"/> Ground	<input type="checkbox"/> 2nd Day Air	<input type="checkbox"/> Next Day Air	<i>Note: Air Freight will be billed on Actual or Dimensional Weight, whichever is greater.</i>
<b>Special Handling:</b>	<input type="checkbox"/> Lift-Gate	<input type="checkbox"/> Residential Pick-up	<input type="checkbox"/> Inside Pick-up	
<b>Declared Value:</b>	<input type="text"/>	Insurance cost (min. \$100): \$4.25 per \$100.00		

**For a quote, please contact Fern Transportation at: Toll Free: 800.513.1209 / Local: 513.297.2374 / Fax: 513.297.2377**

**SHIPMENT BEING SENT TO (please check one):**  Advance Warehouse  Show Site

**PICK UP ADDRESS**                      **PICK-UP DATE:** \_\_\_\_\_                      **FACILITY HOURS:** \_\_\_\_\_

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

#### BILL TO ADDRESS

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

#### EXHIBITOR SHIPMENT AUTHORIZATION

<b>Signature X</b>
<b>Printed Name</b>
<b>Emergency/Mobile Phone #</b>

By signing Exhibitor Shipment Authorization below, you and/or company agree to payment terms & conditions (listed in the show Exhibitor Services Manual), limits of liability (listed above) and authorizes Fern to use any payment method on file (including credit cards). All shipping charges and weights are estimates until the shipment is delivered.

#### PACKAGE DESCRIPTION

Pkg #1 Description:	Est. Wt.:
Pkg #2 Description:	Est. Wt.:
Pkg #3 Description:	Est. Wt.:
Pkg #4 Description:	Est. Wt.:
Pkg #5 Description:	Est. Wt.:
<b>Total Estimated Weight:</b>	

#### SPECIAL INSTRUCTIONS

Yes, I have completed and included the Payment Authorization Form.

**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

**Exhibiting Company Name:** \_\_\_\_\_ **Booth #** \_\_\_\_\_

**inbound exhibit transportation - fern transportation**



1147 S White River Pkwy E Drive  
 Indianapolis, IN 46225  
 Phone: 317.635.9606  
 Fax: 317.634.0993  
 email: Indianapolis@fernexpo.com

## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis  
 03-00083-18

### IMPORTANT INSTRUCTIONS

Every shipment must be labeled and requires a Fern Bill of Lading (BOL) for each destination.

1. Exhibitor must complete request form and return before show close
2. Fern will create a BOL and shipping labels that will be printed
3. BOL and shipping labels will be delivered to your booth or held at the Service Center
4. Exhibitor must properly pack each shipment and apply labels
5. Exhibitor must return the signed BOL to the Service Center with piece count and est. weight

# of Labels Needed

Carrier Requested


### CARRIER SELECTION (select one of the following)

Fern Transportation     Common Carrier     Expedited Carrier     Company Truck/POV     Van Line

Level of Service:     Ground     2nd Day Air     Next Day Air    *Note: Air Freight will be billed on Actual or Dimensional Weight, whichever is greater.*

Special Handling:     Lift-Gate     Residential Delivery     Inside Delivery

Declared Value (optional):  Insurance cost (min. \$100): \$4.25 per \$100.00

**All Carriers must be checked-in by time and location published in the Exhibitor Service Manual**

### SHIP TO ADDRESS

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

### BILL TO ADDRESS

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

### EXHIBITOR SHIPMENT AUTHORIZATION

### PACKAGE DIMENSIONS

Signature X
Printed Name
Emergency/Mobile Phone #

Pkg #1 Dimensions:	Est. Wt.:
Pkg #2 Dimensions:	Est. Wt.:
Pkg #3 Dimensions:	Est. Wt.:
Pkg #4 Dimensions:	Est. Wt.:
Pkg #5 Dimensions:	Est. Wt.:
<b>Total Estimated Weight:</b>	

By signing Exhibitor Shipment Authorization below, you and/or company agree to payment terms & conditions (listed in the show Exhibitor Services Manual), limits of liability (listed above) and authorizes Fern to use any payment method on file (including credit cards). All shipping charges and weights are estimates until the shipment is delivered.

### SPECIAL INSTRUCTIONS

Yes, I have completed and included the Payment Authorization Form.  
**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**  
*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**outbound bill of lading request**

**EXHIBIT MATERIAL**

***RUSH***

**ADVANCE WAREHOUSE**

To: \_\_\_\_\_

(Exhibiting Company Name)

**c/o Fern**

**1147 S White River Pkwy E Drive  
Indianapolis, IN 46225**

**Indiana Flower & Patio Show 2018**

Booth Number: \_\_\_\_\_

**Must Arrive By:  
Feb. 20-March 2, 2018**

**fern**

**EXHIBIT MATERIAL**

***RUSH***

**ADVANCE WAREHOUSE**

To: \_\_\_\_\_

(Exhibiting Company Name)

**c/o Fern**

**1147 S White River Pkwy E Drive  
Indianapolis, IN 46225**

**Indiana Flower & Patio Show  
2018**

Booth Number: \_\_\_\_\_

**Must Arrive By:  
Feb. 20-March 2, 2018**

**fern**



**EXHIBIT MATERIAL**

***RUSH***

**EVENT SITE**

To: \_\_\_\_\_

(Exhibiting Company Name)

**c/o Fern**

**ISFG-West Pavilion**

**1202 E. 38th Street**

**Indianapolis, IN 46205**

**Indiana Flower & Patio Show 2018**

Booth Number: \_\_\_\_\_

**Cannot Arrive Before:  
Wednesday, March 07, 2018**

**fern**

**EXHIBIT MATERIAL**

***RUSH***

**EVENT SITE**

To: \_\_\_\_\_

(Exhibiting Company Name)

**c/o Fern**

**ISFG-West Pavilion**

**1202 E. 38th Street**

**Indianapolis, IN 46205**

**Indiana Flower & Patio Show  
2018**

Booth Number: \_\_\_\_\_

**Cannot Arrive Before:  
Wednesday, March 07, 2018**

**fern**

# ROUND-TRIP SHIPPING

WITH MATERIAL HANDLING

★ ONLY FROM FERN ★

SAVE UP TO 30%



## Freedom Shipping

The only package that includes **Material Handling** and **Priority Empty Return**, so you can get home as fast as possible.



HOME PICKUP



SHOW SITE DROPOFF



SHOW FLOOR DELIVERY



PRIORITY EMPTY RETURN



RELOAD & SEND HOME

Book your shipment now!

Call 317-918-8241 Email [pdevine@fernexpo.com](mailto:pdevine@fernexpo.com)

fern



1147 S White River Pkwy E Drive  
Indianapolis, IN 46225  
Phone: 317.635.9606  
Fax: 317.634.0993  
email: Indianapolis@fernexpo.com

## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN  
03-00083-18

**Deadline to Return this Form:  
February 09, 2018**

You are required to use this form ONLY if you are planning to have an Independent Display House Contractor install and/or dismantle your exhibit. Please refer to the following page for Rules and Regulations.

**YES**, we will be using an independent Display House Contractor to install / dismantle our display.

Name of Display House: \_\_\_\_\_

Address: \_\_\_\_\_  
Street City/State Zip Code

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Display House Contact Name: \_\_\_\_\_

**I have notified our Independent Display House Contractor of the Rules and Regulations requiring them to submit a Certificate of Insurance to the Official Show Contractor, Fern Expositions and Event Services, by the deadline date shown above.**

\_\_\_\_\_  
Print or Type Name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

**independent display house contractors**

**Exhibiting Company Name:** \_\_\_\_\_ **Booth #** \_\_\_\_\_



1147 S White River Pkwy E Drive  
Indianapolis, IN 46225  
Phone: 317.635.9606  
Fax: 317.634.0993  
email: Indianapolis@fernexpo.com

## Indiana Flower & Patio Show 2018

March 10 - 18, 2018

Indiana State Fairgrounds-Expo Hall & West Pavilion , Indianapolis, IN

03-00083-18

### Policy Regarding Official Service Contractor and Regulation for Exhibitor Appointed Display House Contractors to Install and Dismantle Displays

Show Management, acting on behalf of all exhibitors and in the best interest of the exposition, has appointed an Official Service Contractor to perform and provide necessary services and equipment.

The Official Service Contractor is appointed to:

- a. Insure the orderly and efficient installation and removal of the overall exposition,
- b. Assure the distribution of labor to all Exhibitors according to the need,
- c. Provide sufficient labor to satisfy the requirements of Exhibitors and for the exposition itself,
- d. See that the proper type and limits and insurance are in force, and
- e. Avoid any conflict with local union and/or exhibit hall regulations and requirements.

The Official Service Contractor will provide all usual trade show service, including labor. Exceptions are:

- f. Supervision may be provided by the Exhibitor,
- g. The Exhibitor may appoint an outside independent contractor for installation and dismantle only of the Exhibitor's display.

Exhibitors may employ the service of independent contractors to supervise the installation and dismantle of their display, providing that the Exhibitor and the installation and dismantling contractor comply with the following requirements:

1. The Exhibitor, in writing, must notify Show Management and Fern Exposition and Event Services of their intention to utilize an independent contractor no later than the given deadline date, furnishing the name, address and telephone number of the firm. Letters as such from independent contractors are neither valid nor acceptable.
2. Only the exhibitor named independent contractor's employees will be authorized on the show floor. Employees of third parties named or subcontracted by the Exhibitor named independent contractor will not be authorized admittance on the show floor unless those employees are named and badges as specified in the following article.
3. The independent contractor must furnish Show Management and Fern Exposition and Event Services with the names of all on-site employees who will be working on the exposition floor prior to the first move-in day and see that they have and wear at all times identification badges supplied by the independent contractor containing the independent contractor name, employee name, and Exhibitor company name, plus wear an exhibitor work pass supplied by Show Management.
4. The independent contractor must have all business licenses, permits and Worker's Compensation insurance required by the State and City government and the Convention Center Management prior to commencing work and shall provide Show Management and Fern Exposition and Event Services with evidence of compliance.
5. The independent contractor must carry a minimum of \$1,000,000.00 in Commercial General Liability Insurance and shall provide Show Management and Fern Exposition and Event Services with a certificate of insurance showing coverages and amounts and naming the sponsor, Fern Exposition and Convention Center as coinsured.
6. The independent contractor must follow the scheduled work times or pay any additional costs incurred because of extended work hours.
7. The independent contractors may not solicit business on the exhibit floor.
8. The independent contractors must confine their operation to the exhibit area of their clients. No service desks, storage areas or other work facilities will be located anywhere else in the building. The show aisles and public spaces are not part of the Exhibitor's booth space.
9. The independent contractors must comply with all labor agreements and practices and must not commit or allow to be committed by persons in their employment any acts that could lead to work stoppages, strikes or labor problems.
10. The exposition floor, aisles, loading docks, service and storage areas will be under the control of the Official Service Contractor, Fern Exposition and Event Services. The independent contractors must coordinate all of their activities with Fern Expositions.
11. For services such as electrical, plumbing, telephone, floral, booth cleaning and drayage, no contractor or supplier other than the Official Service Contractor/Supplier will be approved. This regulation is necessary because of licensing, insurance, and work done on equipment and facilities owned by parties other than the Exhibitor. Exhibitors shall provide only the material and equipment they own and is to be used in their exhibit space.

independent display house rules & regulations

110517-123150



**REQUISITION FOR ELECTRICAL INSTALLATION  
FOR INDIANA STATE FAIRGROUNDS EVENTS - 2018**

ERMCO No. \_\_\_\_\_

Trade Show Name \_\_\_\_\_  
 Start Date of Show \_\_\_\_\_ Booth No. \_\_\_\_\_  
 Exhibitor Name \_\_\_\_\_  
 Telephone Number \_\_\_\_\_  
 Exhibitor Address \_\_\_\_\_  
 City, State, Zip \_\_\_\_\_  
 Contact \_\_\_\_\_

Mail Requests and Payment to:  
 ERMCO, Inc.  
 P. O. Box 1507  
 Indianapolis, IN 46206  
 Attention: Shannon Darnell  
 Email: [sdarnell@ermco.com](mailto:sdarnell@ermco.com)

Questions:  
 Attention: Bruce Schwartz  
 Call: (317) 517-0946  
 Email: [bschwartz@ermco.com](mailto:bschwartz@ermco.com)

Please note: **All equipment and labor for electrical work shall be furnished by ERMCO, Inc., the official electrical contractor for trade shows at the Indiana State Fairgrounds. Exhibitors shall not furnish nor have furnished by any agent other than ERMCO any electric. SERVICES NOT LISTED BELOW WILL BE FURNISHED ON A TIME AND MATERIAL BASIS**

ITEM	QUANTITY	PRICES		TOTAL
		Advance	Floor	
<b>OUTLETS - 110 VOLT, GROUNDED:</b>				
500 WATTS, INSTALLED COMPLETE		\$43.75	\$54.75	
1000 WATTS, INSTALLED COMPLETE		\$59.00	\$73.75	
1500 WATTS, INSTALLED COMPLETE		\$80.50	\$100.00	
2000 WATTS, INSTALLED COMPLETE		\$80.50	\$100.00	
<b>OUTLETS - 220 VOLT, GROUNDED:</b>				
30 AMP, 3 WIRE, 1 PHASE, INSTALLED COMPLETE		\$132.50	\$165.25	
60 AMP, 3 WIRE, 1 PHASE, INSTALLED COMPLETE		\$197.50	\$246.50	
30 AMP, 3 WIRE, 3 PHASE, INSTALLED COMPLETE		\$197.50	\$246.50	
30 AMP, 4 WIRE, 3 PHASE, INSTALLED COMPLETE		\$197.50	\$246.50	
60 AMP, 3 WIRE, 3 PHASE, INSTALLED COMPLETE		\$263.00	\$329.00	
60 AMP, 4 WIRE, 3 PHASE, INSTALLED COMPLETE		\$263.00	\$329.50	
100 AMP, 1 PHASE		\$340.00	\$425.00	
100 AMP, 3 WIRE AND LARGER		BY QUOTE	BY QUOTE	
<b>FLOODLIGHTS &amp; SPOTLIGHTS:</b>				
1500 WATT, QUARTZ FLOODLIGHT		\$83.00	\$103.75	
OTHER - \$380.00 MINIMUM PER SHOW				
FEEDS FOR POWER FOR 24 HOUR SERVICE, ADD		\$36.85	\$46.20	
<b>SUBTOTAL</b>				
<b>7% SALES TAX</b>				
<b>TOTAL</b>				

**Materials used will remain the property of ERMCO, Inc. Exhibitor agrees to pay for material not returned.**

**For any telephone and internet needs, please use Telephone/IT Order Form or contact (317) 517-0853 or [pgaddie@ermco.com](mailto:pgaddie@ermco.com).**

LABOR CHARGES PER HOUR (STANDBY OR OTHER NECESSARY WORK)	
8:00 AM to 4:30 PM, Monday through Friday	\$ 89.75
4:30 PM to 12:00 PM, Monday through Friday	\$ 134.63
All other times	\$ 179.50

NOTE: Electricity is A/C - 60 cycles, 1 phase, 120 or 208 volt/3 phase, 208 volt.  
 24 HOUR SERVICE MUST BE REQUESTED IN ADVANCE.  
**ADVANCE PRICING IS VALID UP TO 5 BUSINESS DAYS PRIOR TO START OF EVENT.  
 BILLS MUST BE PAID BEFORE THE START OF THE SHOW.**

**We accept All Major Credit Cards. Payment made out to ERMCO.**

VISA/MC or DISCOVER: \_\_\_\_\_ Expiration Date: \_\_\_\_\_  
 Zip Code: \_\_\_\_\_ CVV2 Code: \_\_\_\_\_  
 Printed Name: \_\_\_\_\_ Amount: \_\_\_\_\_  
 Customer Signature: \_\_\_\_\_ Date Signed: \_\_\_\_\_



**REQUISITION FOR TELEPHONE AND INTERNET  
FOR INDIANA STATE FAIRGROUNDS EVENTS - 2018**

Trade Show Name \_\_\_\_\_  
 Start Date of Show \_\_\_\_\_ Booth No. \_\_\_\_\_  
 Exhibitor Name \_\_\_\_\_  
 Telephone Number \_\_\_\_\_  
 Exhibitor Address \_\_\_\_\_  
 City, State, Zip \_\_\_\_\_  
 Contact \_\_\_\_\_

Mail Requests and Payment to:  
 ERMCO, Inc.  
 P. O. Box 1507  
 Indianapolis, IN 46206  
 Attention: Shannon Darnell  
 Direct Line: (317) 423-3766  
 Email: [sdarnell@ermco.com](mailto:sdarnell@ermco.com)

Questions:  
 Attention: Paul Gaddie  
 Call: (317) 517-0853  
 Email: [pgaddie@ermco.com](mailto:pgaddie@ermco.com)

SERVICES NOT LISTED BELOW WILL BE FURNISHED ON A TIME AND MATERIAL BASIS

ITEM	QUANTITY	ADVANCE	FLOOR	TOTAL
<b>WIRELESS INTERNET - Internet pass good for one device to connect at a time</b>				
4 HOUR PASS (1.5 Mbps)			\$6.00	
1 DAY PASS (5 Mbps)			\$23.00	
2 DAY PASS (5 Mbps)			\$41.00	
3 DAY PASS (5 Mbps)			\$55.00	
4 DAY PASS (5 Mbps)			\$71.00	
5 DAY PASS (10 Mbps)			\$86.00	
7 DAY PASS (10 Mbps)			\$103.00	
10 DAY PASS (10 Mbps)			\$138.00	
30 DAY PASS (10 Mbps)			\$241.00	
Custom Orders			Per Quote	
<b>To order/pay for Wireless Internet, connect onsite to wireless network ermco_isf_wireless and follow instructions.</b>				
	<b>QUANTITY</b>	<b>ADVANCE</b>	<b>FLOOR</b>	<b>TOTAL</b>
<b>HARDLINE INTERNET</b>				
High Speed Internet – One connection 5 MB Shared Service		\$659.75	\$797.50	
Custom Orders		Per Quote	Per Quote	
<b>TELEPHONE</b>				
Analog Line for Credit Card (each)		\$258.00	\$441.75	
VOIP Phone (each)		\$258.00	\$441.75	
Replacement cost is \$300/each				
<b>SUBTOTAL</b>				
<b>7% SALES TAX</b>				
<b>TOTAL</b>				

**Materials used will remain the property of Indiana State Fair Commission. Exhibitor agrees to pay for material not returned.**

**For customized data/wireless packages, contact (317) 517-0853 or [pgaddie@ermco.com](mailto:pgaddie@ermco.com).**

LABOR CHARGES PER HOUR (STANDBY OR OTHER NECESSARY WORK)  
 8:00 AM to 4:30 PM, Monday through Friday \$ 75.50  
 4:30 PM to 12:00 PM, Monday through Friday \$107.50  
 All other times \$140.25

**NOTE: ADVANCE PRICING IS VALID UP TO 5 BUSINESS DAYS PRIOR TO START OF EVENT.  
 BILLS MUST BE PAID BEFORE THE START OF THE SHOW.**

**We accept All Major Credit Cards. Payment made out to ERMCO.**

VISA/MC or DISCOVER: \_\_\_\_\_ Expiration Date: \_\_\_\_\_  
 Credit Card Zip Code: \_\_\_\_\_ CVV2 Code: \_\_\_\_\_  
 Printed Name: \_\_\_\_\_ Amount: \_\_\_\_\_

**Customer Signature:** \_\_\_\_\_ **Date Signed:** \_\_\_\_\_