





JAN. 25-27, 2019 U.S. Bank Stadium FEBRUARY 15-17, 2019 Saint Paul RiverCentre FEBRUARY 22-24 & MARCH 1-3, 2019 Minneapolis Convention Center

## Top 5 Ways to Distribute Complimentary Tickets

Every exhibitor receives 10 complimentary tickets to the show. Make sure you use them to help your business!

- 1. Reward your best customers by giving them two complimentary tickets to the show.
- 2. Drive traffic and increase activity on your social media pages by doing giveaways or contests using your complimentary tickets:
  - "The first 4 people to like this post will win two free tickets to the Minneapolis Home + Garden Show. Visit us at booth #123."
  - "The first person to answer this question right wins a 4 pack of tickets to the Minneapolis Home + Remodeling Show" – ask a trivia question or question about your business.
  - "The first five people to share our Facebook page will win two free tickets to the St. Paul Home + Landscape Show." This is a great way to get your business page out to new people!
- 3. Do you have a retail location? Offer tickets to the first few customers on a certain day. Promote on your website, e-blasts or social media pages. It is a great way to drive traffic to your store!
- 4. Have any of your vendors/distributors gone the extra mile for you? Say thank you with two free tickets to the show.
- 5. Are you doing in-home estimates? Stand out from the other companies in the running for the job and give them two tickets to visit you at the show.

## Top 5 Ways to Give Out Your Promo Code

We will create a personalized promo code for exhibitors to offer to their networks. This is a great way to offer a discount, courtesy of your company, and invite them to visit you at the show. Email your sales rep to have them create your code today!

## 1. Do you send out a newsletter or promotional eblast to past or potential customers? Include your

- Do you send out a newsletter or promotional eblast to past or potential customers? Include your promo code for discounted tickets to the Minneapolis and St. Paul Home Shows! Everyone likes to save money!
- 2. Use your social media accounts to offer your followers a discount:
  - Visit us at the Minneapolis Home + Garden Show, we're booth #123. Use promo code "ABCRoofing" to save \$3.50 off your purchase." (Link to homeandgardenshow.com).
- 3. Put the promo code on the bottom of your receipts along with the show website. It's a great way to say thank you for their purchase!
- 4. Advertise that you'll be at the show on your website. Put a banner ad or button "Visit us at booth #123 at the Minneapolis Home + Garden Show. Use promo code "ABCRoofing" to save \$3.50." Link the ad or button back to the show website for easy purchase. **We can create this for you!**
- 5. Do you give out flyers? Advertise in magazines, newspapers, mailers? Include your promo code in your ads to get your prospective customers out to meet you face-to-face at the show!