

DESERET NEWS
**HOME
SHOW**
OCTOBER 11-13, 2019
Mountain America
Expo Center

How-to set up your company's Exhibitor Listing

How to create your listing - as easy as 1-2-3-4!

1. Enter your company info online at:
www.deseretnewshomeshow.com/add-exhibitor-login
2. Log in (Exhibitor Listing Login) on our homepage with the username: **SLCOctober@mpe.com** and password: **SLCOctEX9**
Please note that the password is case sensitive. Contact your sales rep if you want to fax/email your information.
3. We will create your company profile and set up your Request Information form.
4. We will update and maintain your page as required so you can promote product launches, store sales, events and more through your company page!

Tips to get the most out of your listing

- Enter a full description of your company. The more information you provide the better as it will help people find you using the search tool.
- Use as many keywords as possible. The keywords will help you appear in the search results. If you sell different types of products, be sure to list them all.
- Select the category that best represents your company. Your company will be listed under this heading.
- Include your booth number. Make sure customers can find your company on the show floor.
- Offer a show special or discount. Use a promo code or offer a percentage off to people who mention your listing, this way you can track the results.
- Follow up with email requests. Be sure and reply to any quote requests you receive - try and make appointments with customers during the show.

The screenshot shows the website interface for the Deseret News Home Show. At the top, there's a navigation bar with links for 'HOME SHOW', 'EXHIBITOR LIST', 'GET A BOOTH QUOTE', and 'SEARCH THE EXHIBITOR LIST'. Below the navigation, there's a large image of a fire pit with a waterfall. The main content area is divided into two columns. The left column is titled 'ADD YOUR EXHIBITOR LISTING' and contains a form with fields for Company Name, Address 1, Address 2, City, State/Province, Zip/Postal Code, Phone Number, Booth #, Website, Facebook page, and Twitter page. Below the form, there's a section for 'Please enter your link on Better Business Bureau (if applicable)' and 'Upload company logo or product photo'. The right column is titled 'GET A BOOTH QUOTE' and contains a 'BOOTH QUOTE' button, a 'SEARCH THE EXHIBITOR LIST' section with a search bar and a 'SEARCH' button, and a 'HomeAdvisor' logo. At the bottom of the right column, there's a small image of a person sitting on a chair.

Benefits of creating your company listing

VISIBILITY - Receive a full page on our website (www.DeseretNewsHomeShow.com) to promote your company, store(s) and products. Update this information while your listing is active to promote show specials, new products, store openings and more!

SALES - Consumers can contact you through a search function and email form and you can immediately respond to requests for more information.

Need more help?

If you need technical help or want to make changes to your listing, please email **Jen Shaw** at jens@MPEshows.com.